UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

| \boxtimes | QUARTERLY REPORT PURSUANT TO ACT OF 1934 | O SECTION 13 OR 15(d) OF T | THE SECURITIES EXCHANGE | |
|-------------|--|--|--|-----|
| | For the qua | arterly period ended September 30, 202 | 24 | |
| | TRANSITION REPORT PURSUANT TO ACT OF 1934 | O SECTION 13 OR 15(d) OF T | HE SECURITIES EXCHANGE | |
| | For the transi | tion period fromto | <u></u> | |
| | Co | ommission file number 0-07674 | | |
| | T3. 4 T 3. | | - | |
| | First Final | ncial Bankshare | es, Inc. | |
| | (Exact name | e of registrant as specified in its charte | r) | |
| | Texas | | 75-0944023 | |
| | (State or other jurisdiction of | | (I.R.S. Employer | |
| | incorporation or organization) | | Identification No.) | |
| | 400 Pine Street, Abilene, Texas (Address of principal executive offices) | | 79601 (Zip Code) | |
| | (Registrant's | (325) 627-7155 s telephone number, including area coo | le) | |
| | Securities regi | stered pursuant to Section 12(b) of the | Act: | |
| | _ | - · | | |
| | Title of each class | Trading Symbol(s) | Name of each exchange on which registered | |
| | Common Stock, \$0.01 par value | FFIN | The Nasdaq Global Select Market | t |
| | Indicate by check mark whether the registrant (1) has of 1934 during the preceding 12 months (or for such she ch filing requirements for the past 90 days. Yes ⊠ | orter period that the registrant was requir | | |
| | Indicate by check mark whether the registrant has sub 405 of Regulation S-T(§232.405 of this chapter) during the such files). Yes ⊠ No □ | | | |
| | Indicate by check mark whether the registrant is a large pany or an emerging growth company. See the definition or growth company" in Rule 12b-2of the Exchange | ons of "large accelerated filer," "accelerated | | |
| Larg | e accelerated filer | | Accelerated filer | |
| Non- | accelerated filer | | Smaller reporting company | |
| | | | Emerging growth company | |
| with | If an emerging growth company, indicate by check m any new or revised financial accounting standards prov | | e the extended transition period for complyi | ing |
| ,,1011 | Indicate by check mark whether the registrant is a she | | - | |
| | Indicate the number of shares outstanding of each of | * * ` | · · · · · · · · · · · · · · · · · · · | |
| | Class | | Outstanding at November 4, 2024 | |
| | Common Stock, \$0.01 par value per share | | 142,910,170 | |
| | | | | |

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.

The consolidated balance sheets of First Financial Bankshares, Inc. and Subsidiaries (the "Company" or "we") at September 30, 2024 and 2023 (unaudited), and December 31, 2023, and the consolidated statements of earnings, comprehensive earnings (loss) and shareholders' equity for the three and nine-months ended September 30, 2024 and 2023 (unaudited), and the consolidated statements of cash flows for the nine-months ended September 30, 2024 and 2023 (unaudited), and notes to consolidated financial statements (unaudited), follow on pages 4 through 43.

FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)

| | Septem | December 31, | | |
|--|------------------|--------------|------------|------------------|
| | 2024 | | 2023 | 2023 |
| | (Unau | dited) | | |
| <u>ASSETS</u> | | | | |
| CASH AND DUE FROM BANKS | \$ 296,188 | \$ | 208,277 | \$ 281,354 |
| INTEREST-BEARING DEMAND DEPOSITS IN BANKS | 287,476 | | 180,008 | 255,237 |
| Total cash and cash equivalents | 583,664 | | 388,285 | 536,591 |
| SECURITIES AVAILABLE-FOR-SALE, at fair value (amortized cost of | | | | |
| these securities was \$5,030,124, \$5,463,186, and \$5,243,681 as of | | | | |
| September 30, 2024 and 2023, and December 31, 2023, respectively) | 4,612,299 | | 4,652,537 | 4,732,762 |
| LOANS: | | | | |
| Held-for-investment | 7,723,191 | | 6,994,696 | 7,148,791 |
| Less—allowance for credit losses | (99,936) | | (89,714) | (88,734) |
| Net loans held-for-investment | 7,623,255 | | 6,904,982 | 7,060,057 |
| Held-for-sale (\$16,513, \$11,908, and \$11,077, at fair value at | | | | |
| September 30, 2024 and 2023, and December 31, 2023, respectively) | 20,114 | | 12,229 | 14,253 |
| BANK PREMISES AND EQUIPMENT, net | 151,204 | | 152,936 | 151,788 |
| INTANGIBLE ASSETS, net | 314,152 | | 314,850 | 314,622 |
| OTHER ASSETS | 278,244 | | 351,599 | 295,521 |
| Total assets | \$ 13,582,932 | \$ | 12,777,418 | \$ 13,105,594 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | |
| NONINTEREST-BEARING DEPOSITS | \$ 3,303,143 | \$ | 3,477,553 | \$ 3,435,586 |
| INTEREST-BEARING DEPOSITS | 8,452,718 | | 7,238,970 | 7,702,714 |
| Total deposits | 11,755,861 | | 10,716,523 | 11,138,300 |
| DIVIDENDS PAYABLE | 25,739 | | 25,730 | 25,712 |
| REPURCHASE AGREEMENTS | 57,557 | | 621,791 | 381,928 |
| BORROWINGS | 25,978 | | 129,753 | 22,153 |
| TRADE DATE PAYABLE | 5,416 | | 2,500 | _ |
| OTHER LIABILITIES | 50,190 | | 41,011 | 38,601 |
| Total liabilities | 11,920,741 | | 11,537,308 | 11,606,694 |
| COMMITMENTS AND CONTINGENCIES | | | | |
| SHAREHOLDERS' EQUITY: | | | | |
| COMMON STOCK — (\$0.01 par value, authorized 200,000,000 shares; | | | | |
| 142,906,070, 142,677,069, and 142,716,939 shares issued at | | | | |
| September 30, 2024 and 2023, and December 31, 2023, respectively) | 1,429 | | 1,427 | 1,427 |
| CAPITAL SURPLUS | 687,065 | | 679,374 | 681,246 |
| RETAINED EARNINGS | 1,303,514 | | 1,199,243 | 1,219,525 |
| TREASURY STOCK (shares at cost: 931,423, 926,723, and 930,152 at | | | | |
| September 30, 2024 and 2023, and December 31, 2023, respectively) | (12,653) | | (11,658) | (11,855) |
| DEFERRED COMPENSATION | 12,653 | | 11,658 | 11,855 |
| ACCUMULATED OTHER COMPREHENSIVE EARNINGS (LOSS), net | (329,817) | | (639,934) | (403,298) |
| Total shareholders' equity | 1,662,191 | | 1,240,110 | 1,498,900 |
| Total liabilities and shareholders' equity | \$ 13,582,932 | \$ | 12,777,418 | \$ 13,105,594 |

FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS—(UNAUDITED) (Dollars in thousands, except per share amounts)

| | Thi | ree-Months En | ded Se | entember 30. | N | line-Months End | ed September 30, | | |
|--|-----|---------------|--------|--------------|----|-----------------|------------------|---------|--|
| | | 2024 | | 2023 | | 2024 | | 2023 | |
| INTEREST INCOME: | | | | | | | | | |
| Interest and fees on loans | \$ | 129,638 | \$ | 106,377 | \$ | 370,438 | \$ | 293,453 | |
| Interest on investment securities: | | | | | | | | | |
| Taxable | | 19,866 | | 19,425 | | 59,730 | | 60,240 | |
| Exempt from federal income tax | | 7,696 | | 8,757 | | 23,120 | | 28,145 | |
| Interest on federal funds sold and interest-bearing demand | | | | | | | | | |
| deposits in banks | | 2,758 | | 792 | | 9,838 | | 4,026 | |
| Total interest income | | 159,958 | | 135,351 | | 463,126 | | 385,864 | |
| INTEREST EXPENSE: | | | | | | | | | |
| Interest on deposits | | 51,995 | | 36,165 | | 145,661 | | 85,606 | |
| Interest on repurchase agreements and borrowings | | 854 | | 5,037 | | 6,841 | | 13,957 | |
| Total interest expense | | 52,849 | | 41,202 | | 152,502 | | 99,563 | |
| Net interest income | | 107,109 | | 94,149 | _ | 310,624 | | 286,301 | |
| PROVISION FOR CREDIT LOSSES | | 6,123 | | 2,276 | | 12,817 | | 10,631 | |
| Net interest income after provision for credit losses | | 100,986 | | 91,873 | | 297,807 | | 275,670 | |
| NONINTEREST INCOME: | | | | | | | | | |
| Trust fees | | 11,694 | | 10,050 | | 34,787 | | 29,778 | |
| Service charges on deposit accounts | | 6,428 | | 6,509 | | 18,683 | | 18,855 | |
| Debit card fees | | 5,528 | | 5,041 | | 15,564 | | 16,697 | |
| Credit card fees | | 617 | | 694 | | 1,920 | | 2,014 | |
| Gain on sale and fees on mortgage loans | | 3,359 | | 3,442 | | 10,174 | | 9,950 | |
| Net gain on sale of available-for-sale securities | | <u> </u> | | (972) | | <u> </u> | | (914) | |
| Net gain (loss) on sale of foreclosed assets | | (30) | | (10) | | (88) | | 23 | |
| Net gain on sale of other assets | | 267 | | 696 | | 269 | | 1,626 | |
| Interest on loan recoveries | | 1,359 | | 698 | | 2,578 | | 1,519 | |
| Other noninterest income | | 3,140 | | 1,922 | | 9,125 | | 6,477 | |
| Total noninterest income | | 32,362 | | 28,070 | | 93,012 | | 86,025 | |
| NONINTEREST EXPENSE: | | | | | | | | | |
| Salaries, commissions and employee benefits | | 37,497 | | 32,935 | | 111,652 | | 96,162 | |
| Net occupancy expense | | 3,738 | | 3,565 | | 10,826 | | 10,418 | |
| Equipment expense | | 2,291 | | 2,200 | | 6,761 | | 6,525 | |
| FDIC insurance premiums | | 1,514 | | 1,573 | | 4,987 | | 4,644 | |
| Debit card expense | | 3,248 | | 3,284 | | 9,548 | | 9,704 | |
| Professional and service fees | | 2,793 | | 2,425 | | 8,017 | | 7,187 | |
| Printing, stationery and supplies | | 199 | | 512 | | 1,071 | | 1,962 | |
| Operational and other losses | | 955 | | 959 | | 2,878 | | 2,746 | |
| Software amortization and expense | | 3,712 | | 2,441 | | 9,875 | | 7,271 | |
| Amortization of intangible assets | | 157 | | 228 | | 471 | | 684 | |
| Other noninterest expense | | 9,908 | | 9,417 | | 28,879 | | 27,104 | |
| Total noninterest expense | | 66,012 | | 59,539 | | 194,965 | | 174,407 | |
| EARNINGS BEFORE INCOME TAXES | | 67,336 | | 60,404 | | 195,854 | | 187,288 | |
| INCOME TAX EXPENSE | | 12,028 | _ | 10,848 | | 34,664 | _ | 34,291 | |
| NET EARNINGS | \$ | 55,308 | \$ | 49,556 | \$ | 161,190 | \$ | 152,997 | |
| NET EARNINGS PER SHARE, BASIC | \$ | 0.39 | \$ | 0.35 | \$ | 1.13 | \$ | 1.07 | |
| NET EARNINGS PER SHARE, DILUTED | \$ | 0.39 | \$ | 0.35 | \$ | 1.13 | \$ | 1.07 | |
| DIVIDENDS PER SHARE | \$ | 0.18 | \$ | 0.18 | \$ | 0.54 | \$ | 0.53 | |
| | * | 0.10 | Ť | 0.10 | _ | 0.5 1 | _ | 0.00 | |

FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (LOSS) —(UNAUDITED) (Dollars in thousands)

| | Thre | ee-Months End | ed Se | ptember 30, | Nin | e-Months End | ed Se | ptember 30, |
|--|----------------|---------------|-------|-------------|-----|--------------|-------|-------------|
| | 2024 2023 2024 | | | | | | | 2023 |
| NET EARNINGS | \$ | 55,308 | \$ | 49,556 | \$ | 161,190 | \$ | 152,997 |
| OTHER ITEMS OF COMPREHENSIVE EARNINGS (LOSS): | | | | | | | | |
| Change in unrealized gain (loss) on investment securities available-for- | | | | | | | | |
| sale, before income taxes | | 141,443 | | (190,407) | | 93,014 | | (133,453) |
| Reclassification adjustment for realized (gains) losses on investment | | | | | | | | |
| securities included in net earnings, before income taxes | | _ | | 972 | | _ | | 914 |
| Total other items of comprehensive earnings (loss) | | 141,443 | | (189,435) | | 93,014 | | (132,539) |
| Income tax benefit (expense) related to: | • | | | | | | | |
| Change in unrealized gain (loss) on investment securities available-for- | | | | | | | | |
| sale | | (29,703) | | 39,985 | | (19,533) | | 28,025 |
| Reclassification adjustment for realized gains (losses) on investment | | | | | | | | |
| securities included in net earnings | | _ | | (204) | | | | (192) |
| Total income tax benefit (expense) | | (29,703) | | 39,781 | | (19,533) | | 27,833 |
| COMPREHENSIVE EARNINGS (LOSS) | \$ | 167,048 | \$ | (100,098) | \$ | 234,671 | \$ | 48,291 |

6FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Dollars in thousands, except per share amounts)

| | Commo | | k Amount | | Capital Surplus | | Retained Earnings | Sh | Treasury ares | k Amounts | Deferred appensation | Con | Other nprehensive Earnings (Loss) | Sh | Total areholders' Equity |
|--|-------------|----|-------------|----|--------------------|----|----------------------|----|------------------|----------------|----------------------|-----|-----------------------------------|----|--------------------------------|
| Balances at June 30, 2023 | | | | | | | _ | | | | | | | | |
| (unaudited) | 142,741,196 | \$ | 1,427 | \$ | 680,676 | \$ | 1,175,410 | | (927,608) | \$ (11,466) | \$ 11,466 | \$ | (490,280) | \$ | 1,367,233 |
| Net earnings (unaudited) | _ | | | | _ | | 49,556 | | _ | | _ | | _ | | 49,556 |
| Stock option exercises/ stock unit conversions/ restricted stock activity (unaudited) | 37,210 | | 1 | | 383 | | | | | | | | | | 384 |
| Cash dividends declared, \$0.18 | 37,210 | | 1 | | 363 | | _ | | | _ | _ | | _ | | 304 |
| per share (unaudited) | | | | | | | (25,723) | | | | | | | | (25,723) |
| Change in unrealized gain (loss) in investment securities available-for-sale, net of related income taxes (unaudited) | _ | | _ | | _ | | (23,723) | | _ | _ | _ | | (149,654) | | (149,654) |
| Shares purchased in connection with directors' deferred compensation plan, net | | | | | | | | | 205 | 400 | 400 | | | | |
| (unaudited) | _ | | _ | | | | | | 885 | (192) | 192 | | _ | | _ |
| Stock-based compensation expense (unaudited) Shares repurchased under stock | _ | | _ | | 1,049 | | _ | | _ | _ | _ | | _ | | 1,049 |
| repurchase authorization (unaudited) | (101,337) | | (1) | | (2,734) | | | | | | | | | | (2,735) |
| Balances at September 30, 2023 | | | | | | | | | | | | | | | |
| (unaudited) | 142,677,069 | \$ | 1,427 | \$ | 679,374 | \$ | 1,199,243 | | (926,723) | \$ (11,658) | \$ 11,658 | \$ | (639,934) | \$ | 1,240,110 |
| Balances at June 30, 2024 (unaudited) Net earnings (unaudited) | 142,848,909 | s | 1,428 | s | 685,209 | \$ | 1,273,946 55,308 | | (934,135) | \$ (12,378) | \$ 12,378 | \$ | (441,557) | \$ | 1,519,026 55,308 |
| Stock option exercises/ stock unit conversions/ restricted stock activity | | | _ | | | | 33,306 | | _ | _ | _ | | _ | | Í |
| (unaudited) | 57,161 | | 1 | | 601 | | | | | | | | | | 602 |
| Cash dividends declared, \$0.18 per share (unaudited) | _ | | _ | | _ | | (25,740) | | _ | _ | _ | | _ | | (25,740) |
| Change in unrealized gain (loss) in investment securities available-for-sale, net of related income taxes (unaudited) | _ | | _ | | _ | | _ | | _ | _ | _ | | 111,740 | | 111,740 |
| Shares purchased in connection with directors' deferred compensation plan, net (unaudited) | _ | | _ | | _ | | _ | | 2,712 | (275) | 275 | | _ | | _ |
| Stock-based compensation expense (unaudited) | | | | | 1,255 | | _ | | _ | _ | _ | | _ | | 1,255 |
| Balances at September 30, 2024 (unaudited) | 142,906,070 | \$ | 1,429 | \$ | 687,065 | \$ | 1,303,514 | | (931,423) | \$ (12,653) | \$ 12,653 | \$ | (329,817) | \$ | 1,662,191 |
| | | | _ | | _ | _ | | | | | | | _ | | |

FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Dollars in thousands, except per share amounts)

| | Commo Shares | Amount | Capital Surplus | | Retained Earnings | Shares | ry Stock Amounts | Deferr Compens | ation | Accumulated Other Comprehensive Earnings (Loss) | Total Shareholders' Equity |
|---|-----------------|----------|--------------------|-------|----------------------|-----------|------------------|-------------------|-------|---|----------------------------------|
| Balances at December 31, 2022 | 142,657,871 | \$ 1,427 | \$ 677,5 | | | (929,210) | \$ (11,035) | \$ 1 | 1,035 | \$ (535,228) | \$ 1,265,737 |
| Net earnings (unaudited) | _ | _ | | _ | 152,997 | _ | _ | | _ | _ | 152,997 |
| Stock option exercises/ stock unit conversions/ restricted stock activity (unaudited) | 120.535 | 1 | 1.4 | 82 | _ | _ | _ | | | _ | 1,483 |
| Cash dividends declared. | 120,555 | | 1, | 02 | | | | | | | 1,405 |
| \$0.53 per share (unaudited) | _ | _ | | _ | (75,699) | _ | _ | | _ | _ | (75,699) |
| Change in unrealized gain (loss) in investment securities available-for-sale, net of related income taxes (unaudited) | _ | _ | | _ | _ | _ | _ | | _ | (104,706) | (104,706) |
| Shares purchased in | | | | | | | | | | (***,,***) | (===,,==) |
| connection with directors' deferred compensation plan, net (unaudited) | _ | _ | | _ | _ | 2.487 | (623) | | 623 | _ | _ |
| Stock-based compensation expense | | | | | | , | () | | | | |
| (unaudited) | _ | _ | 3,0 | 33 | _ | _ | _ | | _ | _ | 3,033 |
| Shares repurchased under stock repurchase authorization (unaudited) | (101,337) | (1) | (2,7 | 34) | | | | | | | (2,735) |
| Balances at September 30, 2023 | | | | | | | | | | | |
| (unaudited) | 142,677,069 | \$ 1,427 | \$ 679,3 | 74 \$ | 1,199,243 | (926,723) | \$ (11,658) | \$ 1 | 1,658 | \$ (639,934) | \$ 1,240,110 |
| Balances at December 31, 2023 | 142,716,939 | \$ 1,427 | \$ 681,2 | 46 | 1,219,525 | (930,152) | \$ (11,855) | \$ 1 | 1,855 | \$ (403,298) | \$ 1,498,900 |
| Net earnings (unaudited) | · · · · · — | | | _ | 161,190 | ` '-' | | | _ | | 161,190 |
| Stock option exercises/ stock unit conversions/ restricted stock activity (unaudited) | 189,131 | 2 | 2,3 | 85 | _ | _ | _ | | _ | _ | 2,387 |
| Cash dividends declared, | | | | | | | | | | | |
| \$0.54 per share (unaudited) | _ | _ | | _ | (77,201) | _ | _ | | _ | _ | (77,201) |
| Change in unrealized gain (loss) in investment securities available-for-sale, net of related income taxes (unaudited) | _ | _ | | _ | _ | _ | _ | | _ | 73,481 | 73,481 |
| Shares purchased in connection with directors' deferred compensation | | | | | | | | | | | |
| plan, net (unaudited) | _ | _ | | _ | _ | (1,271) | (798) | | 798 | _ | _ |
| Stock-based compensation expense | | | | | | | | | | | |
| (unaudited) | | | 3,4 | 34 | | | | | | | 3,434 |
| Balances at September 30, 2024 (unaudited) | 142,906,070 | 1,429 | 687,0 | 65 | 1,303,514 | (931,423) | (12,653) | 1 | 2,653 | (329,817) | 1,662,191 |

FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS—(UNAUDITED) (Dollars in thousands)

| | Nine-Months Ended September 30, | | | | | |
|---|---------------------------------|-------------|----|-----------|--|--|
| | | 2024 | | 2023 | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | | |
| Net earnings | \$ | 161,190 | \$ | 152,997 | | |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | | | | | |
| Depreciation and amortization | | 9,924 | | 9,290 | | |
| Provision for credit losses | | 12,817 | | 10,631 | | |
| Securities premium amortization, net | | 34,041 | | 40,376 | | |
| Gain on sale of securities and other assets, net | | (181) | | (735) | | |
| Deferred federal income tax benefit | | 1,011 | | 1,789 | | |
| Stock-based compensation | | 3,434 | | 3,033 | | |
| Net tax benefit from stock-based compensation | | 220 | | 269 | | |
| Change in loans held-for-sale | | (5,754) | | (312) | | |
| Change in other assets | | (8,218) | | (371) | | |
| Change in other liabilities | | 16,686 | | 9,126 | | |
| Total adjustments | | 63,980 | | 73,096 | | |
| Net cash provided by operating activities | | 225,170 | | 226,093 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | _ | | | |
| Activity in available-for-sale securities: | | | | | | |
| Sales | | _ | | 320,419 | | |
| Maturities | | 4,536,702 | | 333,273 | | |
| Purchases | | (4,351,769) | | (3,322) | | |
| Net increase in loans held-for-investment | | (574,867) | | (553,762) | | |
| Purchases of bank premises, equipment and software | | (11,946) | | (13,386) | | |
| Proceeds from sale of bank premises and equipment and other assets | | 1,555 | | 3,740 | | |
| Net cash provided by (used in) investing activities | | (400,325) | _ | 86,962 | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | | |
| Net increase (decrease) in noninterest-bearing deposits | | (132,443) | | (584,235) | | |
| Net increase in interest-bearing deposits | | 750,004 | | 295,250 | | |
| Net increase (decrease) in repurchase agreements and borrowings | | (320,546) | | 109,036 | | |
| Common stock transactions: | | | | , | | |
| Proceeds from stock option exercises/stock unit conversions/restricted stock activity | | 2,387 | | 1,483 | | |
| Dividends paid | | (77,174) | | (74,247) | | |
| Repurchases of stock | | _ | | (2,735) | | |
| Net cash provided by (used in) financing activities | | 222,228 | | (255,448) | | |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | 47,073 | _ | 57,607 | | |
| CASH AND CASH EQUIVALENTS, beginning of period | | 536,591 | | 330,678 | | |
| CASH AND CASH EQUIVALENTS, end of period | \$ | 583,664 | \$ | 388,285 | | |
| SUPPLEMENTAL INFORMATION AND NONCASH TRANSACTIONS: | <u> </u> | 202,001 | - | | | |
| Interest paid | \$ | 153,215 | \$ | 87,127 | | |
| Federal income taxes paid | ψ | 31,173 | ψ | 35,529 | | |
| Investment securities purchased not settled | | 5,416 | | 2,500 | | |
| Transfer of loans to other real estate | | 1,156 | | 190 | | |
| Transfer of ioans to other real estate | | 1,130 | | 190 | | |

FIRST FINANCIAL BANKSHARES, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1 – Summary of Significant Accounting Policies

Nature of Operations

First Financial Bankshares, Inc., a Texas corporation ("Bankshares," "Company," "we" or "us"), is a financial holding company which owns all of the capital stock of First Financial Bank which had 79 locations located in Texas as of September 30, 2024. The Company's primary source of revenue is providing loans and banking services to consumers and commercial customers in the market area in which First Financial Bank is located. In addition, the Company also owns First Financial Trust & Asset Management Company, First Financial Insurance Agency, Inc. (inactive), First Technology Services, Inc., FFB Investment Paris Fund, LLC, and FFB Portfolio Management, Inc.

Basis of Presentation

A summary of significant accounting policies of the Company and its subsidiaries applied in the preparation of the accompanying consolidated financial statements follows. The accounting principles followed by the Company and the methods of applying them are in conformity with both United States generally accepted accounting principles ("GAAP") and prevailing practices of the banking industry.

The Company evaluated subsequent events for potential recognition through the date the consolidated financial statements were issued.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company's significant estimates include its allowance for credit losses and its valuation of financial instruments.

Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly-owned. All significant intercompany accounts and transactions have been eliminated.

Stock Repurchase

On July 23, 2024, the Company's Board of Directors extended the authorization to repurchase up to 5,000,000 common shares through July 31, 2025. The prior authorization had been in place since July 27, 2021. The stock repurchase plan authorizes management to repurchase and retire the stock at such time as repurchases and retirements are considered beneficial to the Company and stockholders. Any repurchase of stock will be made through the open market, block trades, or in privately negotiated transactions in accordance with applicable laws and regulations. Under the repurchase plan, there is no minimum number of shares that the Company is required to repurchase. Under the previous authorization effective through July 31, 2024, the Company repurchased and retired 101,337 shares (all during September 2023) at an average price of \$26.99 per share.

Other Recently Issued and Effective Authoritative Accounting Guidance

ASU 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting." ASU 2020-04 provides optional expedients and exceptions for accounting related to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. ASU 2020-04 applies only to contracts, hedging relationships, and other transactions that reference the London Interbank Offered Rate ("LIBOR") or another reference rate expected to be discontinued because of reference rate reform and do not apply to contract modifications made and hedging relationships entered into or evaluated after December 31, 2022, except for hedging relationships existing as of December 31, 2022, that an entity has elected certain optional expedients for and that are retained through the end of the hedging relationship. ASU 2020-04 was effective upon issuance, and based upon the amendments provided in ASU 2022-06 discussed below, can generally be applied through December 31, 2024. The adoption of ASU 2020-04 did not have a significant impact on our financial statements.

ASU 2021-01, "Reference Rate Reform (Topic 848): Scope." ASU 2021-01 clarifies that certain optional expedients and exceptions in ASC 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition. ASU 2021-01 also amends the expedients and exceptions in ASC 848 to capture the incremental consequences of the scope clarification and to tailor the existing guidance to derivative instruments affected by the discounting transition. ASU 2021-01 was effective upon issuance, and based upon the amendments provided in ASU 2022-06 discussed below, can generally be applied through December 31, 2024. The adoption of ASU 2021-01 did not have a significant impact on our financial statements.

ASU 2022-02, "Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures." ASU 2022-02 eliminates the accounting guidance for troubled debt restructurings in ASC Subtopic 310-40, Receivables - Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings by creditors when a borrower is experiencing financial difficulty. ASU 2022-02 will also require that an entity disclose current-period gross charge-offs by year of origination for financial receivables and net investment leases within the scope of ASC Subtopic 326-20, Financial Instruments - Credit Losses - Measured at Amortized Cost. ASU 2022-02 became effective for fiscal years beginning after December 15, 2022, including interim periods within those fiscal years, though early adoption is permitted. The adoption of ASU 2022-02 did not have a significant impact on our financial statements.

ASU 2022-06, "Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848." ASU 2022-06 extends the period of time preparers can utilize the reference rate reform relief guidance provided by ASU 2020-04 and ASU 2021-01, which are discussed above. ASU 2022-06, which was effective upon issuance, defers the sunset date of this prior guidance from December 31, 2022 to December 31, 2024, after which entities will no longer be permitted to apply the relief guidance in Topic 848. The adoption of ASU 2022-06 did not have a significant impact on our financial statements.

ASU 2023-02, "Investments - Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Tax Credit Structures Using the Proportional Amortization Method." ASU 2023-02 is intended to improve the accounting and disclosures for investments in tax credit structures. ASU 2023-02 allows entities to elect to account for qualifying tax equity investments using the proportional amortization method, regardless of the program giving rise to the related income tax credits. Previously, this method was only available for qualifying tax equity investments in low-income housing tax credit structures. ASU 2023-02 has been early adopted by the Company as it relates to the qualifying investments that are generating New Market Tax Credits. The adoption of ASU 2023-02 did not have a significant impact on our financial statements.

ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." ASU 2023-09 requires entities to disclose more detailed information in their reconciliation of their statutory tax rate to their effective tax rate. Public business entities (PBEs) are required to provide this incremental detail in a numerical, tabular format. The ASU also requires entities to disclose more detailed information about income taxes paid, including by jurisdiction; pretax income (or loss) from continuing operations; and income tax expense (or benefit). PBEs will be required to adopt the new requirements in annual reporting periods beginning after December 15, 2024, and interim periods beginning after December 15, 2025. The adoption of ASU 2023-09 is not expected to have a significant impact on our financial statements.

Investment Securities

Management classifies debt securities as held-to-maturity, available-for-sale, or trading based on its intent. Securities that management has the positive intent and ability to hold to maturity are classified as held-to-maturity and recorded at amortized cost, adjusted for amortization of premiums and accretion of discounts, which are recognized as adjustments to interest income using the interest method. Securities not classified as held-to-maturity or trading are classified as available-for-sale and recorded at fair value, with unrealized holding gains and losses (those for which no allowance for credit losses are recorded) reported as a component of other comprehensive income, net of tax. Management determines the appropriate classification of securities at the time of purchase.

Interest income includes amortization of purchase premiums and discounts over the period to maturity using a level-yield method, except for premiums on callable securities, which are amortized to their earliest call date. Realized gains and losses are recorded on the sale of securities in noninterest income.

The Company has made a policy election to exclude accrued interest from the amortized cost basis of securities and report accrued interest separately in other assets on the consolidated balance sheets. A security is placed on nonaccrual status at the time any principal or interest payments become more than 90 days delinquent or if full collection of interest or principal becomes uncertain. Accrued interest for a security placed on nonaccrual is reversed against interest income. There was no accrued interest related to securities reversed against interest income for the three and nine-months ended September 30, 2024 or 2023, respectively.

The Company records its available-for-sale securities portfolio at fair value. Fair values of these securities are determined based on methodologies in accordance with current authoritative accounting guidance. Fair values are volatile and may be influenced by a number of factors, including market interest rates, prepayment speeds, discount rates, credit ratings, and yield curves. Fair values for securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on the quoted prices of similar instruments or an estimate of fair value by using a range of fair value estimates in the marketplace as a result of the illiquid market, specific to the type of security.

The Company's investment portfolio currently consists of obligations of state and political subdivisions, mortgage pass-through securities, corporate bonds and general obligation or revenue based municipal bonds. Pricing for such securities is generally readily available and transparent in the market. The Company utilizes independent third-party pricing services to value its investment securities, which the Company reviews as well as the underlying pricing methodologies for reasonableness and to ensure such prices are aligned with pricing matrices. The Company validates prices supplied by the independent pricing services by comparison to prices obtained from other third-party sources on a quarterly basis.

Allowance for Credit Losses – Available-for-Sale Securities

For available-for-sale securities in an unrealized loss position, we first assess whether we intend to sell, or if it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, any previously recognized allowances are charged-off and the security's amortized cost basis is written down to fair value through income as a provision for credit losses. For available-for-sale securities that do not meet the aforementioned criteria, we evaluate whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, management considers the extent to which fair value is less than amortized cost, any changes to the rating of the security by a rating agency, and adverse conditions specifically related to the security, among other factors. If this assessment

indicates that a credit loss exists, the present value of cash flows expected to be collected from the security are compared to the amortized cost basis of the security. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis.

Management has made the accounting policy election to exclude accrued interest receivable on available-for-sale securities from the estimate of credit losses. Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit losses. Available-for-sale securities are charged-off against the allowance or, in the absence of any allowance, written down through income when deemed uncollectible by management or when either of the aforementioned criteria regarding intent or requirement to sell is met.

At September 30, 2024 and 2023, and December 31, 2023, no allowance for credit losses - available-for-sale securities was recorded.

Allowance for Credit Losses – Held-to-Maturity Securities

The allowance for credit losses on held-to-maturity securities is a contra-asset valuation account, calculated in accordance with ASC 326, that is deducted from the amortized cost basis of held-to-maturity securities to present management's best estimate of the net amount expected to be collected. Held-to-maturity securities are charged-off against the allowance when deemed uncollectible by management. Adjustments to the allowance are reported in our income statement as a component of credit loss expense. Management measures expected credit losses on held-to-maturity securities on a collective basis by major security type with each type sharing similar risk characteristics and considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. Management has made the accounting policy election to exclude accrued interest receivable on held-to-maturity securities from the estimate of credit losses.

At September 30, 2024 and 2023, and December 31, 2023, the Company held no securities that were classified as held-to-maturity.

Loans Held-for-Investment

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at amortized cost, net of the allowance for credit losses. Amortized cost is the principal balance outstanding, net of purchase premiums and discounts, fair value hedge accounting adjustments, deferred loan fees and costs. The Company has made a policy election to exclude accrued interest from the amortized cost basis of loans and report accrued interest separately from the related loan balance in other assets on the condensed consolidated balance sheets.

Interest on loans is calculated by using the simple interest method on daily balances of the principal amounts outstanding. The Company defers and amortizes net loan origination fees and costs as an adjustment to yield.

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. In determining whether or not a borrower may be unable to meet payment obligations for each class of loans, we consider the borrower's debt service capacity through the analysis of current financial information, if available, and/or current information with regards to our collateral position. Regulatory provisions would typically require the placement of a loan on nonaccrual status if principal or interest has been in default for a period of 90 days or more unless the loan is both well secured and in the process of collection or full payment of principal and interest is not expected. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income on nonaccrual loans is recognized only to the extent that cash payments are received in excess of principal due. A loan may be returned to accrual status when all the principal and interest amounts contractually due are brought current and future principal and interest amounts contractually due are reasonably assured.

Further information regarding our accounting policies related to past due loans, nonaccrual loans and loans to borrowers experiencing financial difficulty is presented in Note 3.

Acquired Loans

Loans acquired in connection with acquisitions are recorded at their acquisition-date fair value. The allowance for credit losses related to the acquired loan portfolio is not carried over. Acquired loans are classified into two categories based on the credit risk characteristics of the underlying borrowers as either purchased credit deteriorated ("PCD") loans, or loans with no evidence of credit deterioration ("non-PCD").

PCD loans are defined as a loan or pool of loans that have experienced more-than-insignificant credit deterioration since the origination date. The Company uses a combination of individual and pooled review approaches to determine if acquired loans are PCD. At acquisition, the Company considers a number of factors to determine if an acquired loan or pool of loans has experienced more-than-insignificant credit deterioration.

The initial allowance related to PCD loans that share similar risk characteristics is established using a pooled approach. The Company uses either a discounted cash flow or weighted average remaining life method to determine the required level of the allowance. PCD loans that were classified as nonaccrual as of the acquisition date and are collateral dependent are assessed for allowance on an individual basis. For PCD loans, an initial allowance is established on the acquisition date. Subsequent to the acquisition date, the initial allowance for credit losses on PCD loans will increase or decrease based on future evaluations, with changes recognized in the provision for credit losses.

Non-PCD loans are pooled into segments together with originated loans that share similar risk characteristics and have an allowance established on the acquisition date, which is recognized in the current period provision for credit losses as well as a fair value adjustment to the amortized cost of the loan and accreted into income over the life of the loan.

Determining the fair value of the acquired loans involves estimating the principal and interest payment cash flows expected to be collected on the loans and discounting those cash flows at a market rate of interest. Management considers a number of factors in evaluating the acquisition-date fair value including the remaining life, interest rate profile, market interest rate environment, payment schedules, risk ratings, probability of default and loss given default, and estimated prepayment rates. For PCD loans, the non-credit discount or premium is allocated to individual loans as determined by the difference between the loan's unpaid principal balance and amortized cost basis. For non-PCD loans, the fair value discount or premium is allocated to individual loans and recognized into interest income on a level yield basis over the remaining expected life of the loan.

Allowance for Credit Losses - Loans

The allowance for credit losses ("allowance" or "ACL") is a contra-asset valuation account, calculated in accordance with ASC 326, that is deducted from the amortized cost basis of loans. The ACL represents an amount which, in management's judgment, is adequate to absorb the lifetime expected credit losses that may be experienced on outstanding loans at the balance sheet date based on the evaluation of the size and current risk characteristics of the loan portfolio, past events, current conditions, reasonable and supportable forecasts of future economic conditions and prepayment experience. The allowance for credit losses is measured and recorded upon the initial recognition of a financial asset. Determination of the adequacy of the allowance is inherently complex and requires the use of significant and highly subjective estimates. Loans are charged-off against the allowance when deemed uncollectible by management. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off. Adjustments to the allowance are reported in our income statement as a component of the provision for credit losses. Management has made the accounting policy election to exclude accrued interest receivable on loans from the estimate of credit losses.

The Company's methodology for estimating the allowance includes: (1) a collective quantified reserve that reflects the Company's historical default and loss experience adjusted for expected economic conditions throughout a reasonable and supportable period and the Company's prepayment and curtailment rates; (2) collective qualitative factors based on the risk perceived in concentrations of the loan portfolio, changes in economic conditions, early delinquencies, and factors related to credit administrations, including, among others, underwriting standards, loan-to-value ratios, and borrowers' risk rating; and (3) individual allowances on loans where borrowers are experiencing financial difficulty or when the Company determines that the foreclosure is probable.

In calculating the allowance for credit losses, most loans are segmented into pools based upon similar characteristics and risk profiles. Common characteristics and risk profiles include the type/purpose of loan, underlying collateral, geographical similarity and historical/expected credit loss patterns. In developing these loan pools for the purposes of modeling expected credit losses, we also analyzed the degree of correlation in how loans within each portfolio respond when subjected to varying economic conditions and scenarios as well as other portfolio stress factors. For modeling purposes, our loan portfolio segments include C&I, Municipal, Agricultural, Construction and Development, Farm, Non-Owner Occupied and Owner Occupied CRE, Residential, Consumer Auto and Consumer Non-Auto. We periodically reassess each pool to ensure the loans within the pool continue to share similar characteristics and risk profiles and to determine whether further segmentation is necessary. Refer to Note 3 for more details on the Company's portfolio segments.

The Company applies two methodologies to estimate the allowance on its pooled portfolio segments; discounted cash flows method and weighted average remaining life method. Allowance estimates on the following portfolio segments are calculated using the discounted cash flows method: C&I, Municipal, Construction and Development, Farm, Non-Owner Occupied and Owner Occupied CRE and Residential. Allowance estimates on the following portfolio segments are calculated using the remaining life method: Agriculture, Consumer Auto and Consumer Non-Auto. The models related to these methodologies utilize the Company's historical default and loss experience adjusted for future economic forecasts. The reasonable and supportable forecast period represents a one-year economic outlook for the applicable economic variables. Following the end of the reasonable and supportable forecast period, expected losses revert back to the historical mean over the next two years on a straight-line basis. Economic variables that have the most significant impact on the allowance include: Texas unemployment rate, Texas house price index and Texas retail sales index. Contractual loan level cash flows within the discounted cash flows methodology are adjusted for the Company's historical prepayment and curtailment rate experience.

In some cases, management may determine that an individual loan exhibits unique risk characteristics which differentiate the loan from other loans within our loan pools. In such cases, the loans are evaluated for expected credit losses on an individual basis and excluded from the collective evaluation. Specific allocations of the allowance for credit losses are determined by analyzing the borrower's ability to repay amounts owed, collateral deficiencies, the relative risk rating of the loan and economic conditions affecting the borrower's industry, among other things. A loan is considered to be collateral dependent when, based upon management's assessment, the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the sale of the collateral. In such cases, expected credit losses are based on the fair value of the collateral at the measurement date, adjusted for estimated selling costs if satisfaction of the loan depends on the sale of the collateral. We reevaluate the fair value of collateral supporting collateral dependent loans on an ongoing basis.

Management qualitatively adjusts model results for risk factors that are not considered within our modeling processes but are nonetheless relevant in assessing the expected credit losses within our loan pools. These qualitative factor ("Q-Factor") adjustments may increase management's estimate of expected credit losses based upon the estimated level of risk within the risk factor. The various risk factors that may be considered in making Q-Factor adjustments include, among other things, the impact of (i) changes in lending policies and procedures, including changes in underwriting standards and practices for collections, write-offs, and recoveries, (ii) actual and expected changes in national, regional, and local economic and business conditions and developments that affect the collectability of the loan pools, (iii) changes in the nature, volume and size of a loan or the loan pools and in the terms

of the underlying loans, (iv) changes in the experience, ability, and depth of our lending management and staff, (v) changes in volume and severity of past due financial assets, the volume of nonaccrual assets, and the volume and severity of adversely classified or graded assets, (vi) changes in the quality of our credit review function, (vii) changes in the value of the underlying collateral for loans that are non-collateral dependent, (viii) the existence, growth, and effect of any concentrations of credit, and (ix) other factors such as the regulatory, legal and technological environments, competition, and events such as natural disasters or health pandemics.

Management believes it uses relevant information available to make determinations about the allowance and that it has established the existing allowance in accordance with GAAP. However, the determination of the allowance requires significant judgment, and estimates of expected lifetime losses in the loan portfolio can vary significantly from the amounts actually observed. While management uses available information to recognize expected losses, future additions to the allowance may be necessary based on changes in the loans comprising the portfolio, changes in the current and forecasted economic conditions, changes to the interest rate environment which may directly impact prepayment and curtailment rate assumptions, and changes in the financial condition of borrowers.

Allowance for Credit Losses - Off-Balance-Sheet/Reserve for Unfunded Commitments

The allowance for credit losses on off-balance-sheet credit exposures is a liability account, calculated in accordance with ASC 326, representing expected credit losses over the contractual period for which we are exposed to credit risk resulting from a contractual obligation to extend credit. These obligations include unfunded lines of credit, commitments to extend credit and federal funds sold to correspondent banks and standby letters of credit. No allowance is recognized if we have the unconditional right to cancel the obligation. The allowance is reported as a component of accrued interest payable and other liabilities in our consolidated balance sheets. Adjustments to the allowance are reported in our income statement as a component of the provision for credit losses. At September 30, 2024, the Company's reserve for unfunded commitments totaled \$8,004,000. The reserve for unfunded commitments totaled \$7,903,000 at both September 30, 2023 and December 31, 2023, respectively. The reserve for unfunded commitments is included in other liabilities in the consolidated balance sheet.

Other Real Estate

Other real estate owned is foreclosed property held pending disposition and is initially recorded at fair value, less estimated costs to sell, and is included in other assets in the consolidated balance sheet. At foreclosure, if the fair value of the real estate, less estimated costs to sell, is less than the Company's recorded investment in the related loan, a write-down is recognized through a charge to the ACL. Any subsequent reduction in value is recognized by a charge to income. Operating and holding expenses of such properties, net of related income, and gains/losses on their disposition are included in net gain (loss) on sale of foreclosed assets as incurred.

Bank Premises and Equipment

Bank premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed principally on a straight-line basis over the estimated useful lives of the related assets. Leasehold improvements are amortized over the life of the respective lease or the estimated useful lives of the improvements, whichever is shorter.

Business Combinations, Goodwill and Other Intangible Assets

The Company accounts for all business combinations under the purchase method of accounting. Tangible and intangible assets and liabilities of the acquired entity are recorded at fair value. Intangible assets with finite useful lives represent the future benefit associated with the acquisition of the core deposits and are amortized over seven years, utilizing a method that approximates the expected attrition of the deposits. Goodwill with an indefinite life is not amortized, but rather tested annually for impairment as of June 30 each year. There was no impairment recorded during the nine-months ended September 30, 2024 or 2023, respectively.

Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase, which are classified as borrowings, generally mature within one to four days from the transaction date. Securities sold under agreements to repurchase are reflected at the amount of the cash received in connection with the transaction. The Company may be required to provide additional collateral based on the estimated fair value of the underlying securities.

Segment Reporting

The Company has determined that its banking regions meet the aggregation criteria of the current authoritative accounting guidance since each of its banking regions offer similar products and services, operate in a similar manner, have similar customers and report to the same regulatory authority, and therefore operate one line of business (community banking) located in a single geographic area (Texas).

Statements of Cash Flows

For purposes of reporting cash flows, cash and cash equivalents includes cash on hand, amounts due from banks, including interest-bearing deposits in banks with original maturity of 90 days or less, and federal funds sold.

Accumulated Other Comprehensive Earnings (Loss)

Unrealized net losses on the Company's available-for-sale securities, net of applicable income taxes, totaled \$329,817,000, \$639,934,000 and \$403,298,000 at September 30, 2024, and 2023, and December 31, 2023, respectively, are included in accumulated other comprehensive earnings (loss) as a separate component of shareholders' equity.

Income Taxes

The Company's provision for income taxes is based on income before income taxes adjusted for permanent differences between financial reporting and taxable income. Deferred tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws. As of September 30, 2024, and 2023, and December 31, 2023, deferred tax assets totaled \$94,239,000, \$173,032,000 and \$110,800,000, respectively, and were included in other assets on the consolidated balance sheets.

Stock Based Compensation

The Company grants stock options for a fixed number of shares to employees with an exercise price equal to the fair value using the Black-Scholes model of the shares at the grant date. The grant date fair value is amortized over the vesting period, which generally is three, five or six years. The Company also grants restricted stock and/or units for a fixed number of shares which generally vests over periods of one to three years, and performance stock units which vest over a three-year period based on Company performance metrics relative to a defined peer group. For stock option grants, the exercise price is established based on the closing trading price. No adjustments have been necessary to properly value the grant based on the terms or other conditions of the grants. Expense is recognized based on the fair value of the portion of stock-based payment awards that ultimately expected to vest, reduced for forfeitures based on grant-date fair value. See Note 8 for further information.

Advertising Costs

Advertising costs are expensed as incurred.

Per Share Data

Net earnings per share ("EPS") are computed by dividing net earnings by the weighted average number of common shares outstanding during the period. The Company calculates dilutive EPS assuming all outstanding stock options to purchase common shares and unvested restricted stock shares and units have been exercised and/or vested at the beginning of the year (or the time of issuance, if later.) The dilutive effect of the outstanding options and restricted stock is determined by application of the treasury stock method, whereby the proceeds from the exercised options and unearned compensation for both restricted stock and stock options are assumed to be used to purchase common shares at the average market price during the respective period. There were 375,000 and 449,000 anti-dilutive shares for the three and nine-months ended September 30, 2024 that were excluded from the computation of EPS. There were 864,000 and 478,000 anti-dilutive shares for the three and nine-months ended September 30, 2023 that were excluded from the computation of EPS. The following table reconciles the computation of basic EPS to diluted EPS:

| | Ea | Net arnings nousands) | Weighted Average Shares | | er Share Amount |
|---|---------------|--|---|----------------|---|
| For the three-months ended September 30, 2024: | | | | | |
| Net earnings per share, basic | \$ | 55,308 | 142,853,215 | \$ | 0.39 |
| Effect of stock options and stock grants | | | 335,642 | | |
| Net earnings per share, diluted | \$ | 55,308 | 143,188,857 | \$ | 0.39 |
| | Ea | Net arnings nousands) | Weighted Average Shares | | er Share |
| For the three-months ended September 30, 2023: | Ф | 10.556 | 1.40.707.060 | Ф | 0.25 |
| Net earnings per share, basic | \$ | 49,556 | 142,707,260 | \$ | 0.35 |
| Effect of stock options and stock grants | | | 442,113 | | |
| Net earnings per share, diluted | \$ | 49,556 | 143,149,373 | \$ | 0.35 |
| | | | | | |
| | Ea | Net arnings nousands) | Weighted Average Shares | | er Share |
| For the nine-months ended September 30, 2024: | Ea (in th | nrnings nousands) | Average Shares | | amount |
| Net earnings per share, basic | Ea | ırnings | Average Shares 142,797,621 | | |
| | Ea (in th | nrnings nousands) | Average Shares 142,797,621 362,031 | \$ | 1.13 |
| Net earnings per share, basic | Ea (in th | nrnings nousands) | Average Shares 142,797,621 | | amount |
| Net earnings per share, basic Effect of stock options and stock grants | Ea (in th | arnings nousands) 161,190 | Average Shares 142,797,621 362,031 | \$ \$ Pe | 1.13 |
| Net earnings per share, basic Effect of stock options and stock grants | Ea (in th | 161,190 161,190 161,190 Net arnings | Average Shares 142,797,621 362,031 143,159,652 Weighted Average | \$ \$ Pe | 1.13 ——————————————————————————————————— |
| Net earnings per share, basic Effect of stock options and stock grants Net earnings per share, diluted For the nine-months ended September 30, 2023: Net earnings per share, basic | Ea (in th | 161,190 161,190 161,190 Net arnings | Average Shares 142,797,621 362,031 143,159,652 Weighted Average | \$ \$ Pe | 1.13 ——————————————————————————————————— |
| Net earnings per share, basic Effect of stock options and stock grants Net earnings per share, diluted For the nine-months ended September 30, 2023: | Ea (in the | 161,190 161,190 161,190 Net arnings nousands) | Average Shares 142,797,621 362,031 143,159,652 Weighted Average Shares | \$ Pec | 1.13 ——————————————————————————————————— |

Note 2 - Securities

Debt securities have been classified in the consolidated balance sheets according to management's intent. The amortized cost, related gross unrealized gains and losses, allowance for credit losses and the fair value of available-for-sale securities are as follows (dollars in thousands):

| Namortized Cost Basis | | | | | September | r 30, 2 | 024 | | |
|--|--|----|------------|--------|-----------|---------|--------------|----|------------|
| Securities available-for-sale: U.S. Treasury securities \$ 298,671 \$ 14 \$ (5,671) \$ 293,014 Obligations of states and political subdivisions 1,586,300 699 (115,516) 1,471,483 Residential mortgage-backed securities 2,712,305 1,655 (290,030) 2,423,930 Commercial mortgage-backed securities 320,685 1,946 (5,795) 316,836 Corporate bonds and other 112,163 59 (5,186) 107,036 Total securities available-for-sale \$ 5,030,124 \$ 4,373 \$ (422,198) \$ 4,612,299 Securities available-for-sale U.S. Treasury securities \$ 507,549 \$ 1 (263,313) 1,463,754 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 \$ 4 (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 \$ (11,585) 100,753 Total securities available-for-sale \$ 5,463,186 120 \$ 810,769 \$ 100,755 <td< td=""><td></td><td></td><td></td><td>G</td><td>ross</td><td></td><td>Gross</td><td></td><td></td></td<> | | | | G | ross | | Gross | | |
| Securities available-for-sale: U.S. Treasury securities \$298,671 \$14 \$(5,671) \$293,014 Obligations of states and political subdivisions 1,586,300 699 (115,516) 1,471,483 Residential mortgage-backed securities 2,712,305 1,655 (290,030) 2,423,930 Commercial mortgage-backed securities 320,685 1,946 (5,795) 316,836 Corporate bonds and other 112,163 59 (5,186) 107,036 Total securities available-for-sale \$5,030,124 \$4,373 \$(422,198) \$4,612,299 Securities available-for-sale: \$507,549 \$10 \$1 | | | | | | | | | |
| U.S. Treasury securities \$ 298,671 \$ 14 \$ (5,671) \$ 293,014 Obligations of states and political subdivisions 1,586,300 699 (115,516) 1,471,483 Residential mortgage-backed securities 2,712,305 1,655 (290,030) 2,423,930 Commercial mortgage-backed securities 320,685 1,946 (5,795) 316,836 Corporate bonds and other 112,163 59 (5,186) 107,036 Total securities available-for-sale \$ 5,030,124 \$ 4,373 \$ (422,198) \$ 4,612,299 Securities available-for-sale: U.S. Treasury securities \$ 507,549 \$ - \$ (22,102) \$ 485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 - (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 - (11,585) 100,753 Total securities available-for-sale \$ 5,463,186 120 \$ (810,769) \$ 4,652,537 Total securities available | | | Cost Basis | Holdir | ng Gains | Но | lding Losses | _ | Fair Value |
| Obligations of states and political subdivisions 1,586,300 699 (115,516) 1,471,483 Residential mortgage-backed securities 2,712,305 1,655 (290,030) 2,423,930 Commercial mortgage-backed securities 320,685 1,946 (5,795) 316,836 Corporate bonds and other 112,163 59 (5,186) 107,036 Total securities available-for-sale 5,030,124 4,373 4,421,198 4,612,299 Securities available-for-sale | Securities available-for-sale: | | | | | | | | |
| Residential mortgage-backed securities 2,712,305 1,655 (290,030) 2,423,930 Commercial mortgage-backed securities 320,685 1,946 (5,795) 316,836 Corporate bonds and other 112,163 59 (5,186) 107,036 Total securities available-for-sale \$5,030,124 \$4,373 \$(422,198) \$4,612,299 September 30, 2023 Gross Gross Unrealized Unrealized Holding Losses Estimated Securities available-for-sale: U.S. Treasury securities \$507,549 \$- \$(22,102) \$485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 323,539 - (18,191) 305,348 Corporate bonds and other 112,338 - (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$120 \$(810,769) \$4,652,537 December 31, 2023 Gross Unrealized Cost Basis Unrealized Holding Gains Esti | | \$ | | \$ | | \$ | (5,671) | \$ | 293,014 |
| Commercial mortgage-backed securities 320,685 1,946 (5,795) 316,836 Corporate bonds and other 112,163 59 (5,186) 107,036 Total securities available-for-sale \$5,030,124 \$4,373 \$(422,198) \$4,612,299 Securities available-for-sale: U.S. Treasury securities \$507,549 \$- \$(22,102) \$485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 323,539 - (118,191) 305,348 Corporate bonds and other 112,338 - (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$120 \$(810,769) \$4,652,537 December 31, 2023 Gross Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale \$496,975 \$4 \$(14,745) \$482,234 Obligations of states and political subdivisions 1,621,405 934 \$(125,182) 1,497,157 <t< td=""><td></td><td></td><td>1,586,300</td><td></td><td>699</td><td></td><td>(115,516)</td><td></td><td>1,471,483</td></t<> | | | 1,586,300 | | 699 | | (115,516) | | 1,471,483 |
| Corporate bonds and other | Residential mortgage-backed securities | | 2,712,305 | | 1,655 | | (290,030) | | 2,423,930 |
| Securities available-for-sale Securities available-for-sale Securities available-for-sale Securities available-for-sale: Securities available-for-sale Securities available-for-sale Securities available-for-sale Securities available-for-sale Securities available-for-sale: Secur | Commercial mortgage-backed securities | | 320,685 | | 1,946 | | (5,795) | | 316,836 |
| Securities available-for-sale: U.S. Treasury securities | Corporate bonds and other | | 112,163 | | 59 | | (5,186) | | 107,036 |
| Securities available-for-sale: U.S. Treasury securities | | \$ | 5,030,124 | \$ | 4,373 | \$ | (422,198) | \$ | 4,612,299 |
| Securities available-for-sale: Cost Basis Gross Unrealized Cost Basis Gross Unrealized Holding Costs Estimated Fair Value U.S. Treasury securities \$ 507,549 \$ — \$ (22,102) \$ 485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 — (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 — (118,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$ 5,463,186 \$ 120 \$ (810,769) \$ 4,652,537 Amortized Cost Basis Orgoss Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: \$ 496,975 \$ 48,045 \$ 482,234 U.S. Treasury securities \$ 496,975 \$ 48,045 \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 <t< td=""><td></td><td>_</td><td></td><td></td><td></td><td>_</td><td></td><td>_</td><td></td></t<> | | _ | | | | _ | | _ | |
| Securities available-for-sale: Cost Basis Gross Unrealized Cost Basis Gross Unrealized Holding Costs Estimated Fair Value U.S. Treasury securities \$ 507,549 \$ — \$ (22,102) \$ 485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 — (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 — (118,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$ 5,463,186 \$ 120 \$ (810,769) \$ 4,652,537 Amortized Cost Basis Orgoss Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: \$ 496,975 \$ 48,045 \$ 482,234 U.S. Treasury securities \$ 496,975 \$ 48,045 \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 <t< td=""><td></td><td></td><td></td><td></td><td>Septembe</td><td>r 30, 2</td><td>2023</td><td></td><td></td></t<> | | | | | Septembe | r 30, 2 | 2023 | | |
| Securities available-for-sale: U.S. Treasury securities \$ 507,549 \$ — \$ (22,102) \$ 485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 — (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 — (18,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$ 5,463,186 \$ 120 \$ (810,769) \$ 4,652,537 Securities available-for-sale: — Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: — 496,975 \$ 4 \$ (14,745) \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 \$ (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bo | | | | Gr | | | | | |
| Securities available-for-sale: U.S. Treasury securities \$507,549 \$ - \$ (22,102) \$485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 - (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 - (18,191) 305,348 Corporate bonds and other 112,338 - (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$120 \$(810,769) \$4,652,537 Securities available-for-sale \$ 5,463,186 \$120 \$(810,769) \$4,652,537 Securities available-for-sale: U.S. Treasury securities \$496,975 \$4 \$(14,745) \$482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 - (11,339) 284,324 Corporate bonds and other 112,670 - (7,715) 104,955 Commercial mortgage-backed securities 2,716,968 7 (17,715) 104,955 Commercial mortgage-backed securities 295,663 - (17,715) 104, | | | Amortized | Unre | alized | U | Inrealized | | Estimated |
| U.S. Treasury securities \$ 507,549 \$ — \$ (22,102) \$ 485,447 Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 — (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 — (18,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$ 5,463,186 \$ 120 \$ (810,769) \$ 4,652,537 December 31, 2023 Gross Unrealized Unrealized Holding Gains Estimated Mobilizations of states available-for-sale: ** 496,975 \$ 4 \$ (14,745) 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 <td></td> <td>_</td> <td>Cost Basis</td> <td>Holdin</td> <td>g Gains</td> <td>Hol</td> <td>ding Losses</td> <td>_</td> <td>Fair Value</td> | | _ | Cost Basis | Holdin | g Gains | Hol | ding Losses | _ | Fair Value |
| Obligations of states and political subdivisions 1,726,947 120 (263,313) 1,463,754 Residential mortgage-backed securities 2,792,813 — (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 — (18,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$120 \$(810,769) \$4,652,537 Amortized Cost Basis Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: U.S. Treasury securities \$496,975 \$4 \$(14,745) \$482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | Securities available-for-sale: | | | | | | | | |
| Residential mortgage-backed securities 2,792,813 — (495,578) 2,297,235 Commercial mortgage-backed securities 323,539 — (18,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$120 \$(810,769) \$4,652,537 December 31, 2023 Gross Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: U.S. Treasury securities \$496,975 \$4 \$(14,745) \$482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | \$ | 507,549 | \$ | _ | \$ | (22,102) | \$ | 485,447 |
| Commercial mortgage-backed securities 323,539 — (18,191) 305,348 Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$ 120 \$(810,769) \$4,652,537 December 31, 2023 Gross Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: U.S. Treasury securities \$ 496,975 \$ 4 \$(14,745) \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | Obligations of states and political subdivisions | | 1,726,947 | | 120 | | (263,313) | | 1,463,754 |
| Corporate bonds and other 112,338 — (11,585) 100,753 Total securities available-for-sale \$5,463,186 \$120 \$(810,769) \$4,652,537 December 31, 2023 Gross Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: U.S. Treasury securities \$496,975 \$4 \$(14,745) \$482,234 Obligations of states and political subdivisions $1,621,405$ 934 (125,182) $1,497,157$ Residential mortgage-backed securities $2,716,968$ 7 $(352,883)$ $2,364,092$ Commercial mortgage-backed securities $295,663$ — $(11,339)$ $284,324$ Corporate bonds and other $112,670$ — $(7,715)$ $104,955$ | Residential mortgage-backed securities | | 2,792,813 | | _ | | (495,578) | | 2,297,235 |
| Total securities available-for-sale $\frac{5,463,186}{A_{\text{mortized}}} = \frac{120}{S_{\text{mortized}}} = $ | Commercial mortgage-backed securities | | 323,539 | | _ | | (18,191) | | 305,348 |
| December 31, 2023 Gross Unrealized Unrealized Unrealized Holding Gains Fair Value | Corporate bonds and other | | 112,338 | | _ | | (11,585) | | 100,753 |
| Amortized Cost Basis Gross Unrealized Holding Gains Gross Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: 496,975 \$ 4 (14,745) 482,234 US. Treasury securities 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | Total securities available-for-sale | \$ | 5,463,186 | \$ | 120 | \$ | (810,769) | \$ | 4,652,537 |
| Amortized Cost Basis Gross Unrealized Holding Gains Gross Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: 496,975 \$ 4 (14,745) 482,234 US. Treasury securities 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | _ | | | | | | _ | |
| Amortized Cost Basis Unrealized Holding Gains Unrealized Holding Losses Estimated Fair Value Securities available-for-sale: U.S. Treasury securities \$ 496,975 \$ 4 \$ (14,745) \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | | | | Decembe | r 31, 2 | 2023 | | |
| Cost Basis Holding Gains Holding Losses Fair Value Securities available-for-sale: U.S. Treasury securities \$ 496,975 \$ 4 \$ (14,745) \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | | | Gr | oss | | | | |
| Securities available-for-sale: U.S. Treasury securities \$ 496,975 \$ 4 \$ (14,745) \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | | | Unre | alized | | | | |
| U.S. Treasury securities \$ 496,975 \$ 4 \$ (14,745) \$ 482,234 Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | | Cost Basis | Holdin | g Gains | Hol | ding Losses | | Fair Value |
| Obligations of states and political subdivisions 1,621,405 934 (125,182) 1,497,157 Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | | | | | | | | |
| Residential mortgage-backed securities 2,716,968 7 (352,883) 2,364,092 Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | | \$ | , | \$ | 4 | \$ | ()) | \$ | , |
| Commercial mortgage-backed securities 295,663 — (11,339) 284,324 Corporate bonds and other 112,670 — (7,715) 104,955 | Obligations of states and political subdivisions | | 1,621,405 | | 934 | | (125,182) | | |
| Corporate bonds and other 112,670 — (7,715) 104,955 | | | 2,716,968 | | 7 | | (352,883) | | |
| Corporate bonds and other 112,670 — (7,715) 104,955 | Commercial mortgage-backed securities | | 295,663 | | _ | | (11,339) | | 284,324 |
| | | | 112,670 | | _ | | (7,715) | | 104,955 |
| Total securities available-for-sale $\frac{1}{2}$ 5,243,081 $\frac{1}{2}$ 945 $\frac{1}{2}$ (511,864) $\frac{1}{2}$ 4,752,762 | Total securities available-for-sale | \$ | 5,243,681 | \$ | 945 | \$ | (511,864) | \$ | 4,732,762 |

The Company did not hold any securities classified as held-to-maturity at September 30, 2024, September 30, 2023, or December 31, 2023.

The Company invests in mortgage-backed securities that have expected maturities that differ from their contractual maturities. These differences arise because borrowers may have the right to call or prepay obligations with or without a prepayment penalty. These securities include collateralized mortgage obligations (CMOs) and other asset backed securities. The expected maturities of these securities at September 30, 2024 and 2023, and December 31, 2023, were computed by using scheduled amortization of balances and historical prepayment rates.

The carrying value and estimated fair value of available-for-sale securities at September 30, 2024, by contractual and expected maturity, are shown below (dollars in thousands):

| | | Estimated Fair Value | |
|--|----|-------------------------|-----------------|
| Due within one year | \$ | 281,764 | \$ 278,517 |
| Due after one year through five years | | 1,758,382 | 1,662,649 |
| Due after five years through ten years | | 2,167,043 | 1,955,247 |
| Due after ten years | | 822,935 | 715,886 |
| Total | \$ | 5,030,124 | \$ 4,612,299 |

The following tables disclose as of September 30, 2024 and 2023, and December 31, 2023, the Company's investment securities that have been in a continuous unrealized-loss position for less than 12 months and for 12 or more months (dollars in thousands):

| | Less than | 12 Months | 12 Months | or Longer | 10 | tal |
|--|------------|------------|--------------|------------|--------------|------------|
| | | Unrealized | | Unrealized | | Unrealized |
| <u>September 30, 2024</u> | Fair Value | Loss | Fair Value | Loss | Fair Value | Loss |
| U.S. Treasury securities | \$ — | \$ — | \$ 290,535 | \$ 5,671 | \$ 290,535 | \$ 5,671 |
| Obligations of states and political subdivisions | 6,899 | 43 | 1,395,597 | 115,473 | \$ 1,402,496 | \$ 115,516 |
| Residential mortgage-backed securities | 124,439 | 335 | 2,205,425 | 289,695 | \$ 2,329,864 | \$ 290,030 |
| Commercial mortgage-backed securities | 7,118 | 32 | 209,632 | 5,763 | \$ 216,750 | \$ 5,795 |
| Corporate bonds and other | | | 97,183 | 5,186 | \$ 97,183 | \$ 5,186 |
| Total | \$ 138,456 | \$ 410 | \$ 4,198,372 | \$ 421,788 | \$ 4,336,828 | \$ 422,198 |
| | | | | | | |
| | Less than | 12 Months | 12 Months | or Longer | To | tal |

| | | Less than | onths | 12 Months | or I | Longer | Tc | | | |
|--|-----|------------|-------|-----------|--------------|--------|------------|--------------|----|-----------|
| | | Unrealized | | | | J | Inrealized | | U | nrealized |
| <u>September 30, 2023</u> | _Fa | ir Value | | Loss | Fair Value | | Loss | Fair Value | | Loss |
| U.S. Treasury securities | \$ | 4,867 | \$ | 49 | \$ 480,580 | \$ | 22,053 | \$ 485,447 | \$ | 22,102 |
| Obligations of states and political subdivisions | | 53,029 | | 2,568 | 1,402,097 | | 260,745 | 1,455,126 | | 263,313 |
| Residential mortgage-backed securities | | 3,123 | | 106 | 2,294,112 | | 495,472 | 2,297,235 | | 495,578 |
| Commercial mortgage-backed securities | | 1,274 | | 87 | 304,074 | | 18,104 | 305,348 | | 18,191 |
| Corporate bonds and other | | _ | | _ | 100,753 | | 11,585 | 100,753 | | 11,585 |
| Total | \$ | 62,293 | \$ | 2,810 | \$ 4,581,616 | \$ | 807,959 | \$ 4,643,909 | \$ | 810,769 |

| | | Less than | 1onths | 12 Months | or I | Longer | Tc | | | |
|--|----|------------|--------|------------|--------------|--------|------------|--------------|----|-----------|
| | | | U | Inrealized | | J | Inrealized | | U | nrealized |
| <u>December 31, 2023</u> | Fa | Fair Value | | Loss | Fair Value | | Loss | Fair Value | | Loss |
| U.S. Treasury securities | \$ | 3,477 | \$ | 7 | \$ 477,306 | \$ | 14,738 | \$ 480,783 | \$ | 14,745 |
| Obligations of states and political subdivisions | | 11,855 | | 34 | 1,427,975 | | 125,148 | 1,439,830 | | 125,182 |
| Residential mortgage-backed securities | | 1,631 | | 1 | 2,361,089 | | 352,882 | 2,362,720 | | 352,883 |
| Commercial mortgage-backed securities | | _ | | _ | 284,324 | | 11,339 | 284,324 | | 11,339 |
| Corporate bonds and other | | _ | | | 104,955 | | 7,715 | 104,955 | | 7,715 |
| Total | \$ | 16,963 | \$ | 42 | \$ 4,655,649 | \$ | 511,822 | \$ 4,672,612 | \$ | 511,864 |

The number of investments in an unrealized loss position totaled 730 at September 30, 2024. We believe any unrealized losses in the U.S. treasury securities, obligations of state and political subdivisions, residential and commercial mortgage-backed and asset-backed investment securities, and corporate bonds and other at September 30, 2024 and 2023, and December 31, 2023, are due to changes in interest rates and not credit-related events. As such, no allowance for credit losses is required on these securities at September 30, 2024 and 2023, and December 31, 2023. Unrealized losses on investment securities are expected to recover over time as these securities approach maturity. Based on evaluations of impaired securities as of September 30, 2024, the Company does not intend to sell any impaired available-for-sale securities before fair value recovers to the current amortized cost, and it is more-likely-than-not that the Company will not be required to sell impaired securities before fair value recovers, which may be maturity. Our mortgage related securities are backed by GNMA, FNMA and FHLMC or are collateralized by securities backed by these agencies. At September 30, 2024, 67.05% of our available-for-sale securities that are obligations of states and political subdivisions were issued within the State of Texas, of which 56.08% are guaranteed by the Texas Permanent School Fund.

Securities, carried at approximately \$2,511,801,000 on September 30, 2024, were pledged as collateral for public or trust fund deposits, repurchase agreements, borrowings and for other purposes required or permitted by law.

During the three-months ended September 30, 2024, there were no sales of investment securities that were classified as available-for-sale. During the three-months ended September 30, 2023, sales of investment securities that were classified as available-for-sale were \$113,132,000. There were no gross realized security gains or losses from sales and calls during the third quarter of 2024. Gross realized security gains from sales and calls during the third quarter of 2023 totaled \$53,000. Gross realized security losses from sales or calls during the third quarter of 2023 totaled \$1,025,000.

During the nine-months ended September 30, 2024, there were no sales of investment securities that were classified as available-for-sale. During the nine-months ended September 30, 2023, sales of investment securities that were classified as available-for-sale were \$320,419,000. There were no gross realized security gains or losses from sales and calls during the nine-months ended September 30, 2024. Gross realized security gains from sales and calls during the nine-months ended September 30, 2023 totaled \$1,701,000. Gross realized security losses from sales or calls during the nine-months ended September 30, 2023 totaled \$2,615,000.

The specific identification method was used to determine cost in order to compute the realized gains and losses.

Note 3 - Loans Held-for-Investment and Allowance for Credit Losses

For the periods ended September 30, 2024 and 2023, and December 31, 2023, the following tables outline the Company's loan portfolio by the ten portfolio segments where applicable.

Loans held-for-investment by portfolio segment are as follows (dollars in thousands):

| | Septem | December 31, | | |
|-----------------------------------|-----------------|-----------------|----|-----------|
| | 2024 | 2023 | | 2023 |
| Commercial: | | | | |
| C&I | \$ 1,175,774 | \$ 1,108,240 | \$ | 1,164,811 |
| Municipal | 333,732 | 218,358 | | 214,850 |
| Total Commercial | 1,509,506 | 1,326,598 | | 1,379,661 |
| Agricultural | 83,269 | 81,876 | | 84,890 |
| Real Estate: | | | | |
| Construction & Development | 1,013,810 | 929,570 | | 963,158 |
| Farm | 315,720 | 341,052 | | 344,954 |
| Non-Owner Occupied CRE | 825,928 | 828,900 | | 827,969 |
| Owner Occupied CRE | 1,086,750 | 1,002,913 | | 1,037,281 |
| Residential | 2,112,196 | 1,788,913 | | 1,834,593 |
| Total Real Estate | 5,354,404 | 4,891,348 | | 5,007,955 |
| Consumer: | | | | |
| Auto | 618,103 | 540,382 | | 521,859 |
| Non-Auto | 157,909 | 154,492 | | 154,426 |
| Total Consumer | 776,012 | 694,874 | | 676,285 |
| Total Loans | 7,723,191 | 6,994,696 | | 7,148,791 |
| Less: Allowance for credit losses | (99,936) | (89,714) | | (88,734) |
| Loans, net | \$ 7,623,255 | \$ 6,904,982 | \$ | 7,060,057 |

Outstanding loan balances at September 30, 2024 and 2023, and December 31, 2023, are net of unearned income, including net deferred loan fees.

At September 30, 2024, \$5,256,833,000 in loans held by our bank subsidiary were subject to blanket liens as security for a line of credit with the Federal Home Loan Bank of Dallas ("FHLB"). At September 30, 2024, this available line of credit was \$2,196,671,000. At September 30, 2024, there was \$641,500,000 used on the line advance for undisbursed commitments (letters of credit) used to secure public funds.

The Company's nonaccrual loans and loans still accruing and past due 90 days or more are as follows (dollars in thousands):

| | Septem | De | ecember 31, | |
|---|--------------|--------------|-------------|--------|
| | 2024 | 2023 | | 2023 |
| Nonaccrual loans | \$ 63,378 | \$ 38,812 | \$ | 33,609 |
| Loans still accruing and past due 90 days or more | 504 | 289 | | 1,004 |
| Total nonperforming loans | \$ 63,882 | \$ 39,101 | \$ | 34,613 |

The Company had \$64,417,000, \$39,698,000 and \$35,096,000 in nonaccrual, past due 90 days or more and still accruing, and foreclosed assets at September 30, 2024 and 2023, and December 31, 2023, respectively. Nonaccrual loans at September 30, 2024 and 2023, and December 31, 2023, consisted of the following (dollars in thousands):

| | | Septem | December 31, | |
|----------------------------|----|--------|--------------|-----------|
| | | 2024 | 2023 | 2023 |
| Commercial: | | | | |
| C&I | \$ | 3,952 | \$ 3,365 | \$ 4,132 |
| Municipal | | | | |
| Total Commercial | | 3,952 | 3,365 | 4,132 |
| Agricultural | | 2,088 | 838 | 155 |
| Real Estate: | | | | |
| Construction & Development | | 1,617 | 3,295 | 1,444 |
| Farm | | 4,738 | 5,534 | 4,804 |
| Non-Owner Occupied CRE | | 12,787 | 8,407 | 8,022 |
| Owner Occupied CRE | | 29,411 | 7,812 | 6,822 |
| Residential | | 7,741 | 8,990 | 7,649 |
| Total Real Estate | | 56,294 | 34,038 | 28,741 |
| Consumer: | | | | |
| Auto | | 546 | 465 | 464 |
| Non-Auto | | 498 | 106 | 117 |
| Total Consumer | | 1,044 | 571 | 581 |
| Total | \$ | 63,378 | \$ 38,812 | \$ 33,609 |
| | _ | | | |

No significant additional funds are committed to be advanced in connection with nonaccrual loans as of September 30, 2024.

Summary information on the allowance for credit losses for the three and nine-months ended September 30, 2024 and 2023, are outlined by portfolio segment in the following tables (dollars in thousands):

| Three-Months Ended September 30, 2024 | | C&I | Municipal | | Agricultural | | truction & lopment | Farm |
|---------------------------------------|------|--------|-----------|------|--------------|----|--------------------------|-------------|
| Beginning balance | \$ | 15,251 | \$ 23 | | 1,931 | \$ | 23,511 | \$ 2,902 |
| Provision for loan losses | • | 1,665 | (4 | | 294 | • | (3,164) | 272 |
| Recoveries | | 257 | `- | _ | 8 | | | _ |
| Charge-offs | | (398) | _ | _ | (8) | | _ | _ |
| Ending balance | \$ | 16,775 | \$ 19 | 7 \$ | 2,225 | \$ | 20,347 | \$ 3,174 |
| | _ | | | | | | | |
| | N. 0 | _ | | | | | | |

| Three-Months Ended September 30, 2024 (continued) | on-Owner Occupied CRE | C | Owner Occupied CRE | De | esidential | | Auto | Non- | Auto | | Total |
|--|-----------------------------|----|--------------------------|-----|------------|----|-------|--------|-------|----|---------|
| Three-wionins Ended September 30, 2024 (continued) | CKL | | CKL | 100 | Sidential | _ | Auto | 14011- | Auto | _ | Total |
| Beginning balance | \$ 13,028 | \$ | 21,054 | \$ | 15,668 | \$ | 1,073 | \$ | 513 | \$ | 95,170 |
| Provision for loan losses | 869 | | 1,827 | | 3,243 | | 321 | | 267 | | 5,552 |
| Recoveries | 3 | | 38 | | _ | | 145 | | 42 | | 493 |
| Charge-offs | _ | | _ | | (174) | | (428) | | (271) | | (1,279) |
| Ending balance | \$ 13,900 | \$ | 22,919 | \$ | 18,737 | \$ | 1,111 | \$ | 551 | \$ | 99,936 |
| | | | | | | | | | | | |

| | | | | | Co | nstruction | |
|---------------------------------------|--------------|-----------|----|--------------|----|------------|-------------|
| | | | | | | & | |
| Three-Months Ended September 30, 2023 | C&I | Municipal | P | Agricultural | De | velopment | Farm |
| Beginning balance | \$ 16,530 | \$ 187 | \$ | 1,082 | \$ | 28,966 | \$ 2,804 |
| Provision for loan losses | (64) | (2) | | 53 | | (696) | 131 |
| Recoveries | 56 | _ | | 21 | | 6 | _ |
| Charge-offs | (715) | _ | | _ | | _ | _ |
| Ending balance | \$ 15,807 | \$ 185 | \$ | 1,156 | \$ | 28,276 | \$ 2,935 |

| | Non-Owner | | | Owner | | | | | | |
|---|-----------|--------|----------|--------|----|-----------|-----------|----|--------|--------------|
| | Occupied | | Occupied | | | | | | | |
| Three-Months Ended September 30, 2023 (continued) | | CRE | | CRE | Re | sidential | Auto | No | n-Auto | Total |
| Beginning balance | \$ | 13,471 | \$ | 12,572 | \$ | 9,767 | \$ 829 | \$ | 333 | \$ 86,541 |
| Provision for loan losses | | 2,330 | | 767 | | 1,035 | 172 | | 95 | 3,821 |
| Recoveries | | 16 | | 187 | | 3 | 96 | | 47 | 432 |
| Charge-offs | | | | _ | | (7) | (235) | | (123) | (1,080) |
| Ending balance | \$ | 15,817 | \$ | 13,526 | \$ | 10,798 | \$ 862 | \$ | 352 | \$ 89,714 |
| | _ | | | | | | | | | |

| | | | | | | | | | & | | |
|--|-------|--------|--------|--------------|----------|-------|-------------|-------|--------------|-------|---------|
| Nine-Months Ended September 30, 2024 | | (| C&I | M | unicipal | A | gricultural | D | evelopment | | Farm |
| Beginning balance | | \$ | 15,698 | \$ | 195 | \$ | 1,28 | 1 \$ | 28,553 | \$ | 2,914 |
| Provision for loan losses | | | 1,376 | | 2 | | 952 | 2 | (8,173 | 5) | 260 |
| Recoveries | | | 545 | | _ | | 59 |) | _ | | _ |
| Charge-offs | | | (844 |) | _ | | (6' | 7) | (33 | 5) | _ |
| Ending balance | | \$ | 16,775 | \$ | 197 | \$ | 2,22: | 5 \$ | 20,347 | \$ | 3,174 |
| N: M d E 11G (1 20 2024 (1 1 1) | Non-C | ipied | Occ | ner ipied | D :1 | .: 1 | | - | Non- | - | T. () |
| Nine-Months Ended September 30, 2024 (continued) | CF | | | RE | Resider | | Auto | | Auto | | Total |
| Beginning balance | \$ | 13,425 | \$ | 3,813 | \$ 11 | ,654 | \$ | 810 | \$ 39 | 91 \$ | 88,734 |
| Provision for loan losses | | 454 | | 8,988 | 7 | ,168 | 1, | 111 | 58 | 30 | 12,718 |
| Recoveries | | 34 | | 118 | | 100 | | 346 | 1 | 13 | 1,315 |
| Charge-offs | | (13) |) | _ | | (185) | (1, | 156) | (5. | 33) | (2,831) |
| Ending balance | \$ | 13,900 | \$ 2 | 2,919 | \$ 18 | ,737 | \$ 1, | 111 | \$ 53 | 51 \$ | 99,936 |
| | | | | | | | | — | Construction | | |

Construction

| | | | | | | C | onstruction | |
|--------------------------------------|--------------|----|-----------|----|-------------|----|-------------|-------------|
| | | | | | | | & | |
| Nine-Months Ended September 30, 2023 | C&I |] | Municipal | Α | gricultural | De | evelopment | Farm |
| Beginning balance | \$ 16,129 | \$ | 1,026 | \$ | 1,041 | \$ | 26,443 | \$ 1,957 |
| Provision for loan losses | 860 | | (841) | | (128) | | 1,727 | 978 |
| Recoveries | 221 | | | | 243 | | 106 | _ |
| Charge-offs | (1,403) | | _ | | _ | | | _ |
| Ending balance | \$ 15,807 | \$ | 185 | \$ | 1,156 | \$ | 28,276 | \$ 2,935 |

| Nine-Months Ended September 30, 2023 (continued) | n-Owner ecupied CRE | Owner Occupied CRE | Re | sidential | Auto | Non- Auto | Total |
|--|---------------------------|--------------------------|----|-----------|-----------|--------------|-----------|
| Beginning balance | \$ 9,075 | \$ 9,928 | \$ | 9,075 | \$ 845 | \$ 315 | \$ 75,834 |
| Provision for loan losses | 6,679 | 3,390 | | 1,826 | 341 | 218 | 15,050 |
| Recoveries | 63 | 208 | | 18 | 329 | 128 | 1,316 |
| Charge-offs | _ | _ | | (121) | (653) | (309) | (2,486) |
| Ending balance | \$ 15,817 | \$ 13,526 | \$ | 10,798 | \$ 862 | \$ 352 | \$ 89,714 |

Additionally, the Company records a reserve for unfunded commitments in other liabilities, which totaled \$8,004,000, \$7,903,000 and \$7,903,000 at September 30, 2024 and 2023, and December 31, 2023, respectively. The provision for loan losses of \$5,552,000 for the three-months ended September 30, 2024 is combined with the provision for unfunded commitments of \$571,000 and reported in the net aggregate of \$6,123,000 under the provision for credit losses in the consolidated statement of earnings for the three-months ended September 30, 2024. The provision for loan losses of \$12,718,000 for the nine-months ended September 30, 2024 is combined with the provision for unfunded commitments of \$101,000 and reported in the net aggregate of \$12,817,000 under the provision for credit losses in the consolidated statement of earnings for the nine-months ended September 30, 2024.

The \$3,821,000 provision for loan losses for the three-months ended September 30, 2023 above is combined with the reversal of provision for unfunded commitments of \$1,545,000 and reported in the aggregate of \$2,276,000 under the provision for credit losses for the three-months ended September 30, 2023. The \$15,050,000 provision for loan losses for the nine-months ended September 30, 2023 above is combined with the reversal of provision for unfunded commitments of \$4,419,000 and reported in the aggregate of \$10,631,000 under the provision for credit losses for the nine-months ended September 30, 2023.

The Company's loans that are individually evaluated for credit losses (both collateral and non-collateral dependent) and their related allowances as of September 30, 2024 and 2023, and December 31, 2023, are summarized in the following tables by loan segment (dollars in thousands):

| September 30, 2024 | Dep L Indi Evalı Cred Wit | llateral pendent coans vidually uated for it Losses thout an owance | Ind Eva Cre | ollateral ependent Loans lividually duated for dit Losses With an llowance | Co De Ind Eva | Non- ollateral ependent Loans ividually luated for dit Losses | Inc E fo | otal Loans dividually valuated or Credit Losses | Allo on Co Dep | elated owance ollateral endent oans | Allov Col Dep | elated wance on Non- llateral pendent | Allor Cred on Indi Eval | Total wance for lit Losses Loans lividually uated for lit Losses |
|---|--|--|-------------------|---|--------------------------------------|--|----------------|--|--------------------------|---|---------------------|--|-------------------------------------|---|
| Commercial: | | | | | | | | | | | | | | |
| C&I | \$ | 1,137 | \$ | 2,815 | \$ | 21,285 | \$ | 25,237 | \$ | 1,430 | \$ | 3,921 | \$ | 5,351 |
| Municipal | | ´ — | | | | 373 | | 373 | | | | ´— | | ´ — |
| Total Commercial | | 1,137 | | 2,815 | | 21,658 | | 25,610 | | 1,430 | | 3,921 | | 5,351 |
| Agricultural | | 278 | | 1,810 | | 1,150 | | 3,238 | | 1,092 | | 636 | | 1,728 |
| Real Estate: | | | | | | | | | | | | | | |
| Construction & Development | | 1,091 | | 526 | | 8,404 | | 10,021 | | 35 | | 556 | | 591 |
| Farm | | 412 | | 4,326 | | 5,586 | | 10,324 | | 546 | | 443 | | 989 |
| Non-Owner Occupied CRE | | 2,234 | | 10,553 | | 25,607 | | 38,394 | | 1,402 | | 2,047 | | 3,449 |
| Owner Occupied CRE | | 402 | | 29,009 | | 57,364 | | 86,775 | | 6,709 | | 2,888 | | 9,597 |
| Residential | | 4,142 | | 3,599 | | 43,439 | | 51,180 | | 644 | | 2,373 | | 3,017 |
| Total Real Estate | | 8,281 | | 48,013 | | 140,400 | | 196,694 | | 9,336 | | 8,307 | | 17,643 |
| Consumer: | | | | | | | | | | | | | | |
| Auto | | _ | | 546 | | 2,562 | | 3,108 | | 1 | | 4 | | 5 |
| Non-Auto | | | | 498 | | 775 | | 1,273 | | 87 | | 78 | | 165 |
| Total Consumer | | | | 1,044 | | 3,337 | | 4,381 | | 88 | | 82 | | 170 |
| Total | \$ | 9,696 | \$ | 53,682 | \$ | 166,545 | \$ | 229,923 | \$ | 11,946 | \$ | 12,946 | \$ | 24,892 |
| | | | | | | | | | | | | | | |
| September 30, 2023 | Depo Lo Indiv Evalu Credit With | lateral endent cans ridually ated for t Losses nout an wance | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance | De _l L Indi Eval | Collateral pendent .oans vidually uated for it Losses | Inc E fo | otal Loans dividually valuated or Credit Losses | Allo on C Dep | elated owance ollateral endent oans | Allo Non- De | Related owance on Collateral opendent Loans | or Ind Eva | Total lowance for Credit Losses a Loans ividually luated for Credit Losses |
| Commercial: | Depo Lo Indiv Evalu Credit With Allo | endent coans ridually cated for t Losses cout an ewance | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance | Dep I Indi Evali Cred | pendent Loans vidually uated for it Losses | Inc E fc | dividually valuated or Credit Losses | Allo on C Dep L | owance ollateral pendent oans | Allo Non- De | wance on Collateral ependent Loans | or Ind Eva | lowance for Credit Losses 1 Loans ividually luated for Credit Losses |
| Commercial: C&I | Depo Lo Indiv Evalu Credit With | endent coans ridually cated for t Losses cout an | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an | De _l L Indi Eval | pendent coans vidually uated for it Losses 20,476 | Inc E fo | dividually valuated or Credit Losses | Allo on C Dep | owance ollateral endent | Allo Non- De | wance on Collateral ependent | or Ind Eva | lowance for Credit Losses I Loans ividually luated for Credit |
| Commercial: C&I Municipal | Depo Lo Indiv Evalu Credit With Allo | endent bans ridually ated for t Losses nout an anwance | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance | Dep I Indi Evali Cred | pendent Loans vidually uated for it Losses 20,476 1,377 | Inc E fc | dividually valuated or Credit Losses 23,841 1,377 | Allo on C Dep L | owance ollateral pendent oans 2,025 | Allo Non- De | ewance on Collateral ependent Loans 4,651 | or Ind Eva | lowance for Credit Losses i Loans ividually luated for Credit Losses |
| Commercial: C&I Municipal Total Commercial | Depo Lo Indiv Evalu Credit With Allo | endent coans ridually ated for t Losses nout an wance 310 310 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance | Dep I Indi Evali Cred | pendent Loans vidually uated for it Losses 20,476 1,377 21,853 | Inc E fc | dividually valuated or Credit Losses 23,841 1,377 25,218 | Allo on C Dep L | owance ollateral pendent oans 2,025 2,025 | Allo Non- De | evance on Collateral ependent Loans 4,651 4,651 | or Ind Eva | lowance for Credit Losses 1 Loans ividually luated for Credit Losses 6,676 6,676 |
| Commercial: C&I Municipal Total Commercial Agricultural | Depo Lo Indiv Evalu Credit With Allo | endent bans ridually ated for t Losses nout an anwance | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance | Dep I Indi Evali Cred | pendent Loans vidually uated for it Losses 20,476 1,377 | Inc E fc | dividually valuated or Credit Losses 23,841 1,377 | Allo on C Dep L | owance ollateral pendent oans 2,025 | Allo Non- De | ewance on Collateral ependent Loans 4,651 | or Ind Eva | lowance for Credit Losses i Loans ividually luated for Credit Losses |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: | Depo Lo Indiv Evalu Credit With Allo | endent coans ridually lated for t Losses lout an wance 310 310 215 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance 3,055 623 | Dep I Indi Evali Cred | pendent coans vidually uated for it Losses 20,476 1,377 21,853 1,278 | Inc E fc | 23,841 1,377 25,218 2,116 | Allo on C Dep L | 2,025 2,025 58 | Allo Non- De | 4,651 4,651 594 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 652 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development | Depo Lo Indiv Evalu Credit With Allo | endent coans ridually ated for t Losses nout an wance 310 310 215 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance 3,055 623 617 | Dep I Indi Evali Cred | 20,476 1,377 21,853 1,278 | Inc E fc | 23,841 1,377 25,218 23,207 | Allo on C Dep L | 2,025 2,025 58 | Allo Non- De | 4,651 -4,651 594 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 652 2,026 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm | Depo Lo Indiv Evalu Credit With Allo | endent coans ridually lated for t Losses nout an wance 310 310 215 2,678 553 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance 3,055 623 617 4,981 | Dep I Indi Evali Cred | 20,476 1,377 21,853 1,278 19,912 2,225 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 | Allo on C Dep L | 2,025 2,025 58 139 1,070 | Allo Non- De | 4,651 -4,651 594 1,887 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 652 2,026 1,203 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE | Depo Lo Indiv Evalu Credit With Allo | endent bans ridually ated for t Losses nout an wance 310 310 215 2,678 553 1,991 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance 3,055 623 617 4,981 6,416 | Dep I Indi Evali Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 | Allo on C Dep L | 2,025 2,025 58 139 1,070 889 | Allo Non- De | 4,651 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 ————————————————————————————————— |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE | Depo Lo Indiv Evalu Credit With Allo | and an | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an Howance 3,055 623 617 4,981 6,416 2,339 | Dep I Indi Evali Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 34,988 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 42,800 | Allo on C Dep L | 2,025 2,025 2,025 58 139 1,070 889 400 | Allo Non- De | 4,651 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 ————————————————————————————————— |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential | Depo Lo Indiv Evalu Credit With Allo | ans ridually ated for t Losses tout an wance 310 215 2,678 553 1,991 5,473 6,059 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an Lowance 3,055 623 617 4,981 6,416 2,339 2,931 | Dep I Indi Evalı Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 34,988 29,453 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 42,800 38,443 | Allo on C Dep L | 2,025 2,025 2,025 58 139 1,070 889 400 281 | Allo Non- De | 4,651 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 — 6,676 652 2,026 1,203 3,554 2,035 2,146 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE | Depo Lo Indiv Evalu Credit With Allo | and an | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an Howance 3,055 623 617 4,981 6,416 2,339 | Dep I Indi Evalı Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 34,988 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 42,800 | Allo on C Dep L | 2,025 2,025 2,025 58 139 1,070 889 400 | Allo Non- De | 4,651 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 ————————————————————————————————— |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate | Depo Lo Indiv Evalu Credit With Allo | ans ridually ated for t Losses tout an wance 310 215 2,678 553 1,991 5,473 6,059 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an Lowance 3,055 623 617 4,981 6,416 2,339 2,931 | Dep I Indi Evalı Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 34,988 29,453 114,705 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 42,800 38,443 148,743 | Allo on C Dep L | 2,025 2,025 2,025 58 139 1,070 889 400 281 | Allo Non- De | 4,651 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 — 6,676 652 2,026 1,203 3,554 2,035 2,146 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate Consumer: | Depo Lo Indiv Evalu Credit With Allo | ans ridually ated for t Losses tout an wance 310 215 2,678 553 1,991 5,473 6,059 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance 3,055 623 617 4,981 6,416 2,339 2,931 17,284 | Dep I Indi Evalı Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 34,988 29,453 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 42,800 38,443 | Allo on C Dep L | 2,025 2,025 2,025 58 139 1,070 889 400 281 2,779 | Allo Non- De | 4,651 4,651 4,651 594 1,887 133 2,665 1,635 1,865 8,185 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 — 6,676 652 2,026 1,203 3,554 2,035 2,146 10,964 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate Consumer: Auto | Depo Lo Indiv Evalu Credit With Allo | ans ridually ated for t Losses tout an wance 310 215 2,678 553 1,991 5,473 6,059 | Dee Ind Ev | pendent Loans ividually valuated for Credit Losses Vith an lowance 3,055 623 617 4,981 6,416 2,339 2,931 17,284 465 | Dep I Indi Evalı Cred | 20,476 1,377 21,853 1,278 19,912 2,225 28,127 34,988 29,453 114,705 | Inc E fc | 23,841 1,377 25,218 2,116 23,207 7,759 36,534 42,800 38,443 148,743 | Allo on C Dep L | 2,025 2,025 2,025 58 139 1,070 889 400 281 2,779 | Allo Non- De | 4,651 4,651 4,651 594 1,887 133 2,665 1,635 1,865 8,185 | or Ind Eva | lowance for Credit Losses a Loans ividually luated for Credit Losses 6,676 — 6,676 652 2,026 1,203 3,554 2,035 2,146 10,964 |

| December 31, 2023 | Dep I Indi Eval Cred Wit | llateral pendent Loans vidually uated for it Losses thout an owance | Inc Eva Cre | collateral ependent Loans dividually aluated for dit Losses With an llowance | D Inc Eva | Non- Collateral lependent Loans dividually aluated for edit Losses | In E | otal Loans dividually ivaluated or Credit Losses | Al C De | Related llowance on ollateral ependent Loans | Al Co De | Related lowance on Non- ollateral ependent Loans | I or Ind Ev | Total lowance for Credit Losses in Loans ividually valuated for Credit Losses |
|----------------------------|---|--|-------------------|---|-----------------|--|---------|--|---------------|---|----------------|--|----------------------|---|
| Commercial: | | | | | | | _ | | | | | | | |
| C&I | \$ | 1,322 | \$ | 2,810 | \$ | 18,633 | \$ | 22,765 | \$ | 1,363 | \$ | 4,495 | \$ | 5,858 |
| Municipal | | | | | | 733 | | 733 | | | | _ | | _ |
| Total Commercial | | 1,322 | | 2,810 | | 19,366 | | 23,498 | | 1,363 | | 4,495 | | 5,858 |
| Agricultural | | 57 | | 98 | | 1,304 | | 1,459 | | 50 | | 700 | | 750 |
| Real Estate: | | | | | | | | | | | | | | |
| Construction & Development | | 758 | | 686 | | 22,545 | | 23,989 | | 148 | | 2,253 | | 2,401 |
| Farm | | _ | | 4,804 | | 1,362 | | 6,166 | | 937 | | 57 | | 994 |
| Non-Owner Occupied CRE | | 1,919 | | 6,103 | | 29,117 | | 37,139 | | 700 | | 2,984 | | 3,684 |
| Owner Occupied CRE | | 4,661 | | 2,161 | | 35,746 | | 42,568 | | 232 | | 1,431 | | 1,663 |
| Residential | | 3,909 | | 3,740 | | 30,257 | | 37,906 | | 360 | | 1,799 | | 2,159 |
| Total Real Estate | | 11,247 | | 17,494 | | 119,027 | | 147,768 | | 2,377 | | 8,524 | | 10,901 |
| Consumer: | | | | | | | | | | | | | | |
| Auto | | _ | | 464 | | 2,125 | | 2,589 | | 1 | | 3 | | 4 |
| Non-Auto | | | | 117 | | 782 | | 899 | | | | 60 | | 60 |
| Total Consumer | | | | 581 | | 2,907 | | 3,488 | | 1 | | 63 | | 64 |
| Total | \$ | 12,626 | \$ | 20,983 | \$ | 142,604 | \$ | 176,213 | \$ | 3,791 | \$ | 13,782 | \$ | 17,573 |

The Company's allowance for loans that are individually evaluated for credit losses and collectively evaluated for credit losses as of September 30, 2024 and 2023, and December 31, 2023, are summarized in the following table by loan segment (dollars in thousands). Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

| Total <u>\$ 16,775</u> <u>\$ 197</u> <u>\$ 2,225</u> <u>\$ 20,347</u> <u>\$ 3,</u> | |
|---|----------|
| Non- | |
| Owner Owner | |
| Occupied Occupied | |
| September 30, 2024 (continued) CRE CRE Residential Auto Non-Auto Total | .1 |
| | 892 |
| Loans collectively evaluated for credit losses 10,451 13,322 15,720 1,106 386 75, | ,044 |
| Total $\frac{13,900}{\$}$ $\frac{\$}{\$}$ $\frac{12,919}{\$}$ $\frac{\$}{\$}$ $\frac{18,737}{\$}$ $\frac{\$}{\$}$ $\frac{1,111}{\$}$ $\frac{\$}{\$}$ $\frac{551}{\$}$ $\frac{\$}{\$}$ $\frac{99}{\$}$ | ,936 |
| Construction & Construction & September 30, 2023 C&I Municipal Agricultural Development Farm | |
| | 203 |
| | ,203 |
| | ,935 |
| Non-Owner Owner Occupied Occupied | <u> </u> |
| September 30, 2023 (continued) CRE CRE Residential Auto Non-Auto Total | 1 |
| Loans individually evaluated for credit losses \$ 3,554 \\$ 2,035 \\$ 2,146 \\$ 4 \\$ 2 \\$ 18, | ,298 |
| | ,416 |
| Total \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | 714 |

| | | | | | | | | C | onstruction & | |
|--|----|---------------------------|------------------|-------|----------|-------|-----------|--------------------------------|---------------|--------------|
| December 31, 2023 | | C | C&I | Μι | ınicipal | Ag | ricultura | 1 D | evelopment | Farm |
| Loans individually evaluated for credit losses | | \$ | 5,858 | \$ | | \$ | 75 | $\overline{0}$ $\overline{\$}$ | 2,401 | \$ 994 |
| Loans collectively evaluated for credit losses | | | 9,840 | | 195 | | 53 | 1 | 26,152 | 1,920 |
| Total | | \$ | 15,698 | \$ | 195 | \$ | 1,28 | 1 \$ | 28,553 | \$ 2,914 |
| December 31, 2023 (continued) | Oc | n-Owner ccupied CRE | Ow Occi Cl | | Reside | ntial | Aut | 0 | Non-Auto | Total |
| Loans individually evaluated for credit losses | \$ | 3,684 | \$ | 1,663 | \$ 2 | ,159 | \$ | 4 | \$ 60 | \$ 17,573 |
| Loans collectively evaluated for credit losses | | 9,741 | 1 | 2,150 | 9 | ,495 | | 806 | 331 | 71,161 |
| Total | \$ | 13,425 | \$ 1 | 3,813 | \$ 11 | ,654 | \$ | 810 | \$ 391 | \$ 88,734 |

The Company's recorded investment in loans as of September 30, 2024 and 2023, and December 31, 2023, related to the balance in the allowance for credit losses follows below (dollars in thousands):

| Company Comp |
|--|
| Loans collectively evaluated for credit losses 1,150,537 333,359 80,031 1,003,789 305,396 |
| Non-Owner Occupied CRE |
| Non-Owner Occupied CRE |
| Non-Owner Occupied CRE |
| Loans individually evaluated for credit losses Loans collectively evaluated for credit losses Total September 30, 2023 Loans collectively evaluated for credit losses Total Construction Reptember 30, 2023 Loans individually evaluated for credit losses Loans collectively evaluated for credit losses Total Non-Owner Occupied Sassaya \$86,775 \$51,180 \$3,108 \$1,273 \$229,923 Loans individually evaluated for credit losses Reptember 30, 2023 Loans individually evaluated for credit losses 1,084,399 216,981 79,760 906,363 333,293 Non-Owner Occupied Non-Owner Occupied Non-Owner Occupied Non-Owner Occupied |
| Loans collectively evaluated for credit losses 787,534 999,975 2,061,016 614,995 156,636 7,493,268 825,928 \$1,086,750 \$2,112,196 \$618,103 \$157,909 \$7,723,191 |
| Total \$ 825,928 \$ 1,086,750 \$ 2,112,196 \$ 618,103 \$ 157,909 \$ 7,723,191 September 30, 2023 C&I Municipal Agricultural Development Farm Loans individually evaluated for credit losses \$ 23,841 \$ 1,377 \$ 2,116 \$ 23,207 \$ 7,759 Loans collectively evaluated for credit losses \$ 1,084,399 216,981 79,760 906,363 333,293 Total Non-Owner Owner Occupied Owner Occupied |
| September 30, 2023 C&I Municipal Municipal Agricultural Agricultural Development Development Farm Loans individually evaluated for credit losses \$ 23,841 \$ 1,377 \$ 2,116 \$ 23,207 \$ 7,759 Loans collectively evaluated for credit losses \$ 1,084,399 \$ 216,981 79,760 \$ 906,363 \$ 333,293 Total \$ 1,108,240 \$ 218,358 \$ 81,876 \$ 929,570 \$ 341,052 Non-Owner Occupied |
| Loans individually evaluated for credit losses \$ 23,841 \$ 1,377 \$ 2,116 \$ 23,207 \$ 7,759 Loans collectively evaluated for credit losses \$ 1,084,399 \$ 216,981 \$ 79,760 \$ 906,363 \$ 333,293 Total \$ 1,108,240 \$ 218,358 \$ 81,876 \$ 929,570 \$ 341,052 |
| Loans collectively evaluated for credit losses 1,084,399 216,981 79,760 906,363 333,293 Total \$ 1,108,240 \$ 218,358 \$ 81,876 \$ 929,570 \$ 341,052 Non-Owner Occupied Occupied Occupied |
| Total <u>\$ 1,108,240</u> <u>\$ 218,358</u> <u>\$ 81,876</u> <u>\$ 929,570</u> <u>\$ 341,052</u> Non-Owner Owner Occupied Occupied |
| Non-Owner Owner Occupied Occupied |
| Loans individually evaluated for credit losses \$ 36,534 \$ 42,800 \$ 38,443 \$ 2,323 \$ 705 \$ 179,105 |
| Loans collectively evaluated for credit losses 792,366 960,113 1,750,470 538,059 153,787 6,815,591 |
| Total \$ 828,900 \$ 1,002,913 \$ 1,788,913 \$ 540,382 \$ 154,492 \$ 6,994,696 |
| Construction |
| Loans collectively evaluated for credit losses 1,142,046 214,117 83,431 939,169 338,788 |
| Total \$ 1,164,811 \$ 214,850 \$ 84,890 \$ 963,158 \$ 344,954 |
| Non-Owner Occupied Occupied Occupied Occupied CRE CRE Residential Auto Non-Auto Total Loans individually evaluated for credit losses \$ 37,139 \$ 42,568 \$ 37,906 \$ 2,589 \$ 899 \$ 176,213 |
| Loans collectively evaluated for credit losses 790,830 994,713 1,796,687 519,270 153,527 6,972,578 |

From a credit risk standpoint, the Company rates its loans in one of five categories: (i) pass, (ii) special mention, (iii) substandard, (iv) doubtful or (v) loss (which are charged-off).

The ratings of loans reflect a judgment about the risks of default and loss associated with the loan. The Company reviews the ratings on our credits as part of our ongoing monitoring of the credit quality of our loan portfolio. Ratings are adjusted to reflect the degree of risk and loss that are felt to be inherent in each credit as of each reporting period. Our methodology is structured so that specific allocations are increased in accordance with deterioration in credit quality (and a corresponding increase in risk and loss) or decreased in accordance with improvement in credit quality (and a corresponding decrease in risk and loss).

Credits rated special mention show clear signs of financial weaknesses or deterioration in credit worthiness, however, such concerns are not so pronounced that the Company generally expects to experience significant loss within the short-term. Such credits typically maintain the ability to perform within standard credit terms and credit exposure is not as prominent as credits rated more harshly.

Credits rated substandard are those in which the normal repayment of principal and interest may be, or has been, jeopardized by reason of adverse trends or developments of a financial, managerial, economic or political nature, or important weaknesses exist in collateral. A protracted workout on these credits is a distinct possibility. Prompt corrective action is therefore required to strengthen the Company's position, and/or to reduce exposure and to assure that adequate remedial measures are taken by the borrower. Credit exposure becomes more likely in such credits and a serious evaluation of the secondary support to the credit is performed.

Credits rated doubtful are those in which full collection of principal appears highly questionable, and which some degree of loss is anticipated, even though the ultimate amount of loss may not yet be certain and/or other factors exist which could affect collection of debt. Based upon available information, positive action by the Company is required to avert or minimize loss. Credits rated doubtful are generally also placed on nonaccrual.

The following summarizes the Company's internal ratings of its loans held-for-investment, including the year of origination, by portfolio segments, at September 30, 2024 (dollars in millions):

| September 30, | , | 2024 | | 2023 | | 2022 | | 2021 | | 2020 | | Prior | L Am | olving oans ortized t Basis | | Total |
|-----------------------------------|----|------|----|------|----|------|----|------|----|------|----|-------|---------|--------------------------------------|----|-------|
| C&I | | 2024 | _ | 2023 | _ | 2022 | _ | 2021 | _ | 2020 | _ | 11101 | | t Dasis | _ | Total |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 533 | \$ | 331 | \$ | 175 | \$ | 57 | \$ | 25 | \$ | 30 | \$ | _ | \$ | 1,151 |
| Special mention | Ψ | 9 | Ψ | 1 | Ψ | _ | Ψ | _ | Ψ | _ | Ψ | _ | Ψ | _ | Ψ | 10 |
| Substandard | | 5 | | 3 | | 3 | | 1 | | 1 | | 2 | | _ | | 15 |
| Doubtful | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Total | \$ | 547 | \$ | 335 | \$ | 178 | \$ | 58 | \$ | 26 | \$ | 32 | \$ | | \$ | 1,176 |
| Year-to-Date Gross | | | | | _ | | | | | | _ | | | | | |
| Charge-Offs | \$ | _ | \$ | 1 | \$ | _ | \$ | _ | \$ | | \$ | _ | \$ | _ | \$ | 1 |
| | | | | | | | | | | | | | L Am | olving oans ortized | | |
| September 30, | | 2024 | | 2023 | _ | 2022 | | 2021 | | 2020 | _ | Prior | Cos | t Basis | | Total |
| Municipal | | | | | | | | | | | | | | | | |
| Risk rating: Pass | \$ | 131 | \$ | 29 | \$ | 79 | \$ | 13 | \$ | 9 | \$ | 73 | \$ | | \$ | 334 |
| Special mention | Ψ | 131 | Ψ | | Ψ | | Φ | 13 | Ψ | | Ψ | 73 | Ψ | | Ψ | |
| Substandard | | _ | | _ | | | | | | | | | | | | _ |
| Doubtful | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Total | \$ | 131 | \$ | 29 | \$ | 79 | \$ | 13 | \$ | 9 | \$ | 73 | \$ | | \$ | 334 |
| Year-to-Date Gross Charge-Offs | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | _ |

| September 30. Agricultural | 2 | 024 | | 2023 | _ | 2022 | | 2021 | | 2020 | | Prior | Am | olving oans ortized t Basis | _ | Total |
|--|-----------------|--|---------------------|---|---------------------|--|-----------------|--|---------------------|--|---------------------|--|-----------------------|--------------------------------------|------------------------------|---|
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 53 | \$ | 19 | \$ | 5 | \$ | 2 | \$ | 1 | \$ | _ | \$ | | \$ | 80 |
| Special mention | | | | _ | | | | _ | | _ | | _ | | | | _ |
| Substandard | | 3 | | _ | | _ | | _ | | _ | | _ | | _ | | 3 |
| Doubtful | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Total | \$ | 56 | \$ | 19 | \$ | 5 | \$ | 2 | \$ | 1 | \$ | | \$ | | \$ | 83 |
| Year-to-Date Gross Charge-Offs | \$ | | \$ | _ | \$ | _ | \$ | | \$ | | \$ | _ | \$ | | \$ | _ |
| September 30. Construction & Development Risk rating: | 2 | 024 | _ | 2023 | _ | 2022 | | 2021 | _ | 2020 | _ | Prior | L Am | olving oans ortized t Basis | _ | Total |
| Pass | \$ | 513 | \$ | 227 | \$ | 180 | \$ | 57 | \$ | 17 | \$ | 9 | \$ | 1 | \$ | 1,004 |
| Special mention | Ψ | 2 | Ψ | | Ψ | _ | Ψ | _ | Ψ | | Ψ | _ | Ψ | | Ψ | 2 |
| Substandard | | 5 | | 2 | | 1 | | | | _ | | _ | | _ | | 8 |
| Doubtful | | _ | | _ | | | | | | _ | | _ | | _ | | _ |
| Total | \$ | 520 | \$ | 229 | \$ | 181 | \$ | 57 | \$ | 17 | \$ | 9 | \$ | 1 | \$ | 1,014 |
| Year-to-Date Gross | Ψ | | = | | = | 101 | = | | = | | = | <u> </u> | <u> </u> | | = | 1,011 |
| Charge-Offs | \$ | | \$ | | \$ | <u> </u> | \$ | <u> </u> | \$ | <u> </u> | \$ | | \$ | | \$ | <u>—</u> |
| | | | | | | | | | | | | | | | | |
| September 30, Farm | 2 | 024 | | 2023 | _ | 2022 | _ | 2021 | _ | 2020 | _ | Prior | L Am | olving oans ortized t Basis | | Total |
| Farm Risk rating: | | | | | _ | | _ | | _ | | _ | | Ame Cos | oans ortized | | |
| Farm Risk rating: Pass | \$ | 76 | \$ | 2023 | \$ | 2022 | \$ | 2021 | \$ | 2020 | \$ | Prior 25 | L Am | oans ortized | \$ | Total 306 |
| Farm Risk rating: Pass Special mention | | 76 — | \$ | 44 | \$ | 76 — | \$ | 65 | \$ | 20 | \$ | 25 | Ame Cos | oans ortized | | 306 |
| Farm Risk rating: Pass Special mention Substandard | | | \$ | | \$ | | \$ | | \$ | | \$ | | Ame Cos | oans ortized | | |
| Farm Risk rating: Pass Special mention Substandard Doubtful | \$ | 76 — — | | 44 — 1 — | | 76 — 4 | | 65 — — | | 20 — 4 — | | 25 — 1 — | Ame Cos | oans ortized | \$ | 306 — 10 |
| Farm Risk rating: Pass Special mention Substandard Doubtful Total | | 76 — | \$ | 44 | \$ <u>\$</u> | 76 — | \$ <u>\$</u> | 65 | \$ <u>\$</u> | 20 | \$ | 25 | Ame Cos | oans ortized | | 306 |
| Farm Risk rating: Pass Special mention Substandard Doubtful | \$ | 76 — — | | 44 — 1 — | | 76 — 4 | | 65 — — | | 20 — 4 — | | 25 — 1 — | Ame Cos | oans ortized | \$ | 306 |
| Farm Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE | \$ \$ \$ | 76 — — | \$ | 44 — 1 — | \$ | 76 — 4 | \$ | 65 — — | \$ | 20 — 4 — | \$ | 25 — 1 — | \$ \$ Rev L | oans ortized | \$ \$ \$ | 306 |
| Farm Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE Risk rating: | \$ <u>\$</u> | 76 ———————————————————————————————————— | \$ | 44 ——————————————————————————————————— | \$ | 76 — 4 — 80 — | \$ | 65 65 2021 | <u>\$</u> <u>\$</u> | 20 — 4 — 24 — 2020 | <u>\$</u> | 25 — 1 — 26 — — Prior | \$ \$ Revue L Ame Cos | oans ortized t Basis | \$ <u>\$</u> <u>\$</u> | 306 ———————————————————————————————————— |
| Farm Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE Risk rating: Pass | \$ \$ \$ | 76 ———————————————————————————————————— | \$ | 44 ——————————————————————————————————— | \$ | 76 — 4 — 80 — — 2022 | \$ | 65 — — 65 — 2021 | \$ | 20 — 4 — 24 | \$ | 25 — 1 — 26 — — Prior | \$ \$ Rev L | oans ortized t Basis | \$ \$ \$ | 306 ———————————————————————————————————— |
| Farm Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE Risk rating: Pass Special mention | \$ <u>\$</u> | 76 ———————————————————————————————————— | \$ | 44 ——————————————————————————————————— | \$ | 76 -4 80 2022 | \$ | 65 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 20 4 — 24 — 2020 60 — | <u>\$</u> | 25 ———————————————————————————————————— | \$ \$ Revue L Ame Cos | oans ortized t Basis | \$ <u>\$</u> <u>\$</u> | 306 ———————————————————————————————————— |
| Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE Risk rating: Pass Special mention Substandard | \$ <u>\$</u> | 76 ———————————————————————————————————— | \$ | 44 ——————————————————————————————————— | \$ | 76 — 4 — 80 — — 2022 | \$ | 65 — — 65 — 2021 | <u>\$</u> <u>\$</u> | 20 — 4 — 24 — 2020 | <u>\$</u> | 25 — 1 — 26 — — Prior | \$ \$ Revue L Ame Cos | oans ortized t Basis | \$ <u>\$</u> <u>\$</u> | 306 ———————————————————————————————————— |
| Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful | \$ \$ \$ | 76 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 2023 91 3 | <u>\$</u> <u>\$</u> | 76 —4 —80 80 ——2 2022 244 ——1 | \$ \$ | 65 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 20 4 — 24 — 2020 60 — 6 — | <u>\$</u> <u>\$</u> | 25 ———————————————————————————————————— | \$ \$ Revue L Ame Cos | oans ortized t Basis | \$ <u>\$</u> \$ | 306 ———————————————————————————————————— |
| Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Owner Occupied CRE Risk rating: Pass Special mention Substandard | \$ <u>\$</u> | 76 ———————————————————————————————————— | \$ | 44 ——————————————————————————————————— | \$ | 76 -4 80 2022 | \$ | 65 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 20 4 — 24 — 2020 60 — | <u>\$</u> | 25 ———————————————————————————————————— | \$ \$ Revue L Ame Cos | oans ortized t Basis | \$ <u>\$</u> <u>\$</u> | 306 ———————————————————————————————————— |

| September 30, | 2 | 024 | | 2023 | | 2022 | | 2021 | | 2020 | | Prior | Lo Amo | olving oans ortized t Basis | | Total |
|---|-----------------|---|-----------------------|---|---------------------|--|---------------------|--|---------------------|--|---------------------|---|-------------------------|--|---------------------|---------------------------------------|
| Owner Occupied CRE | | | | | | | | | | | | | | | | |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 128 | \$ | 138 | \$ | 279 | \$ | 185 | \$ | 104 | \$ | 166 | \$ | _ | \$ | 1,000 |
| Special mention | 4 | 2 | - | 5 | - | | - | 5 | - | 1 | • | 1 | 4 | _ | - | 14 |
| Substandard | | 2 | | 4 | | 42 | | 13 | | 1 | | 11 | | | | 73 |
| Doubtful | | | | | | 12 | | 13 | | | | - 11 | | | | 75 |
| Total | \$ | 132 | \$ | 147 | \$ | 321 | \$ | 203 | \$ | 106 | \$ | 178 | \$ | | \$ | 1,087 |
| 5.555 | Φ | 132 | Ф | 14/ | Φ | 321 | Φ | 203 | Ф | 100 | Φ | 1/6 | Ф | | Ф | 1,067 |
| Year-to-Date Gross Charge-Offs | \$ | | <u>\$</u> | | <u>\$</u> | | \$ | | \$ | | <u>\$</u> | | \$ | | \$ | |
| September 30, Residential | | 024 | | 2023 | _ | 2022 | | 2021 | _ | 2020 | _ | Prior | Lo Amo | olving oans ortized t Basis | | Total |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 448 | \$ | 392 | \$ | 392 | \$ | 278 | \$ | 136 | \$ | 246 | \$ | 167 | \$ | 2,059 |
| Special mention | Ψ | 2 | Ψ | 1 | Ψ | 1 | Ψ | 2 | Ψ | _ | Ψ | 2 | Ψ | _ | Ψ | 8 |
| Substandard | | 4 | | 7 | | 12 | | 3 | | 4 | | 11 | | 4 | | 45 |
| Doubtful | | | | | | 12 | | | | | | | | | | - |
| Total | \$ | 454 | \$ | 400 | \$ | 405 | \$ | 283 | \$ | 140 | \$ | 259 | \$ | 171 | \$ | 2,112 |
| | | 434 | Φ | 400 | Φ | 403 | Φ | 263 | | 140 | Φ | 239 | Ф | 1/1 | Φ | 2,112 |
| Year-to-Date Gross Charge-Offs | \$ | | \$ | | \$ | | \$ | <u> </u> | \$ | | \$ | <u> </u> | \$ | | \$ | |
| | | | | | | | | | | | | | | | | |
| September 30, | | 024 | | 2023 | | 2022 | | 2021 | | 2020 | | Prior | Lo Amo | olving oans ortized t Basis | _ | Total |
| Auto | | 024 | _ | 2023 | | 2022 | | 2021 | _ | 2020 | _ | Prior | Lo Amo | oans ortized | | Total |
| Auto Risk rating: | | | | | _ | | | | _ | | _ | | Amo Cost | oans ortized | _ | |
| Auto Risk rating: Pass | | 024 271 | \$ | 2023 | \$ | 2022 | \$ | 2021 45 | \$ | 2020 | \$ | Prior 4 | Lo Amo | oans ortized | \$ | Total 615 |
| Auto Risk rating: Pass Special mention | | | | 137 | \$ | 144 | \$ | 45 | \$ | | \$ | | Amo Cost | oans ortized | \$ | 615 |
| Auto Risk rating: Pass Special mention Substandard | | | | | \$ | | \$ | | \$ | | \$ | | Amo Cost | oans ortized | \$ | |
| Auto Risk rating: Pass Special mention Substandard Doubtful | \$ | 271 — — | \$ | 137 — 1 | | 144 — 1 | | 45 — 1 | | 14 — — | | 4 — — | Lo Amo | oans ortized | | 615 |
| Auto Risk rating: Pass Special mention Substandard | | 271 — | | 137 | \$ | 144 | \$ | 45 | \$ | | \$ | | Amo Cost | oans ortized | \$ | 615 |
| Auto Risk rating: Pass Special mention Substandard Doubtful | \$ | 271 — — | \$ | 137 — 1 | | 144 — 1 | | 45 — 1 | | 14 — — | | 4 — — | Lo Amo | oans ortized | | 615 |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto | \$ <u>\$</u> | 271 — — | \$ \$ \$ | 137 — 1 | \$ | 144 — 1 | \$ | 45 — 1 | \$ | 14 — — | \$ | 4 — — | \$ \$ Revue | oans ortized | \$ | 615 |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs | \$ \$ \$ | 271 ———————————————————————————————————— | \$ <u>\$</u> \$ | 137 — 1 — 138 — 2023 | \$ | 144 — — 145 — 1 | \$ | 45 — 1 — 46 —— 2021 | <u>\$</u> <u>\$</u> | 14 — — — — — — — | \$ | 4 4 4 | \$ \$ Rev. Lc. Amo Cost | oans ortized t Basis olving oans ortized t Basis | \$ | 615 — 3 — 618 — 1 |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto Risk rating: Pass | \$ <u>\$</u> | 271 — — — — — — — — — — — — | \$ \$ \$ | 137 1 138 | \$ | 144 — — 1 — 145 | \$ | 45 — 1 — 46 —— 2021 | \$ | 14 — — — — — — — | \$ | 4 4 4 | \$ \$ Revue | oans ortized t Basis oliving oans ortized | \$ | 615 3 618 |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto Risk rating: | \$ \$ \$ | 271 ———————————————————————————————————— | \$ <u>\$</u> \$ | 137 — 1 — 138 — 2023 | \$ | 144 — — 145 — 1 | \$ | 45 — 1 — 46 —— 2021 | <u>\$</u> <u>\$</u> | 14 ———————————————————————————————————— | \$ | 4 ———————————————————————————————————— | \$ \$ Rev. Lc. Amo Cost | oans ortized t Basis olving oans ortized t Basis | \$ | 615 — 3 — 618 — 1 |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto Risk rating: Pass | \$ \$ \$ | 271 ———————————————————————————————————— | \$ <u>\$</u> \$ | 137 — 1 — 138 — 2023 | \$ | 144 — — 145 — 1 | \$ | 45 — 1 — 46 —— 2021 | <u>\$</u> <u>\$</u> | 14 ———————————————————————————————————— | \$ | 4 ———————————————————————————————————— | \$ \$ Rev. Lc. Amo Cost | oans ortized t Basis olving oans ortized t Basis | \$ | 615 3 618 1 Total |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto Risk rating: Pass Special mention | \$ \$ \$ | 271 ———————————————————————————————————— | \$ <u>\$</u> \$ | 137 — 1 — 138 — 2023 | \$ | 144 ——————————————————————————————————— | \$ | 45 — 1 — 46 —— 2021 | <u>\$</u> <u>\$</u> | 14 ———————————————————————————————————— | \$ | 4 ———————————————————————————————————— | \$ \$ Rev. Lc. Amo Cost | oans ortized t Basis olving oans ortized t Basis | \$ | 615 3 618 1 Total |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto Risk rating: Pass Special mention Substandard | \$ \$ | 271 ———————————————————————————————————— | \$ <u>\$</u> \$ | 137 ———————————————————————————————————— | \$ | 144 ——————————————————————————————————— | <u>\$</u> <u>\$</u> | 45 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 2020 2020 | <u>\$</u> <u>\$</u> | 4 ———————————————————————————————————— | \$ \$ Rev. Lo. Amo Cost | oans ortized t Basis oliving oans ortized t Basis | <u>\$</u> <u>\$</u> | 615 3 618 1 Total |
| Auto Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs September 30, Non-Auto Risk rating: Pass Special mention Substandard Doubtful | \$ \$ \$ | 271 ———————————————————————————————————— | \$ <u>\$</u> \$ | 137 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 144 ——————————————————————————————————— | \$ | 45 ———————————————————————————————————— | <u>\$</u> <u>\$</u> | 14 ———————————————————————————————————— | \$ | Prior 1 | \$ \$ Rev. Lc. Amo Cost | oans ortized t Basis olving oans ortized t Basis | \$ | 615 3 618 1 Total |

| September 30, | | 2024 | 2023 | 2022 | 2021 | 2020 | Prior | Ar | evolving Loans mortized ost Basis | | Total |
|-----------------------------------|-----------|-------|-------------|-------------|-----------|-----------|-----------|----|--|-----------|-------|
| Total Loans | | | | | | | | | | | |
| Risk rating: | | | | | | | | | | | |
| Pass | \$ | 2,359 | \$ 1,450 | \$ 1,605 | \$ 872 | \$ 388 | \$ 645 | \$ | 175 | \$ | 7,494 |
| Special mention | | 16 | 7 | 1 | 8 | 1 | 4 | | _ | | 37 |
| Substandard | | 22 | 21 | 65 | 25 | 16 | 40 | | 4 | | 193 |
| Doubtful | | _ | | | _ | | _ | | _ | | _ |
| Total | \$ | 2,397 | \$ 1,478 | \$ 1,671 | \$ 905 | \$ 405 | \$ 689 | \$ | 179 | \$ | 7,724 |
| Year-to-Date Gross Charge-Offs | <u>\$</u> | | \$ 1 | \$ 2 | \$ | \$ | \$ | \$ | | <u>\$</u> | 3 |
| | | | | | | | | | | | |

The following summarizes the Company's internal ratings of its loans held-for-investment, including the year of origination, by portfolio segments, at September 30, 2023 (dollars in millions):

| September 30, | | 2023 | | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Lo Amo | olving oans ortized Basis | | Total |
|-----------------------------------|----------|------|----------|------|-----------|------|----------|------|-----------|------|-----------|-------|-----------|------------------------------------|----|-------|
| C&I | | | | | | | | | | | | | | | | |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 524 | \$ | 386 | \$ | 94 | \$ | 40 | \$ | 16 | \$ | 24 | \$ | _ | \$ | 1,084 |
| Special mention | | 7 | | 1 | | _ | | _ | | 1 | | _ | | _ | | 9 |
| Substandard | | 2 | | 5 | | 3 | | 2 | | 1 | | 2 | | _ | | 15 |
| Doubtful | Φ. | 522 | Φ. | 202 | Φ. | | Φ. | | Φ. | | Φ. | | φ. | | Φ. | 1 100 |
| Total | \$ | 533 | \$ | 392 | \$ | 97 | \$ | 42 | \$ | 18 | \$ | 26 | \$ | | \$ | 1,108 |
| Year-to-Date Gross | | | | | | | | | | | | | | | | |
| Charge-Offs | \$ | | \$ | | \$ | 1 | \$ | | \$ | | \$ | | \$ | | \$ | 1 |
| September 30. Municipal | 2 | 2023 | | 2022 | | 2021 | | 2020 | _ | 2019 | _ | Prior | Lo Amo | olving bans ortized Basis | | Total |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 20 | \$ | 83 | \$ | 16 | \$ | 14 | \$ | 2 | | 82 | \$ | _ | \$ | 217 |
| Special mention | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Substandard | | _ | | _ | | 1 | | _ | | _ | | _ | | _ | | 1 |
| Doubtful | | | | | | | | | | | | | | | | _ |
| Total | \$ | 20 | \$ | 83 | \$ | 17 | \$ | 14 | \$ | 2 | \$ | 82 | \$ | | \$ | 218 |
| Year-to-Date Gross | | | | | | | | | | | | | | | | |
| Charge-Offs | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | | \$ | _ |
| September 30. | | 2023 | | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Lo Amo | olving oans ortized Basis | | Total |
| Agricultural | | | | | | | | | | | | | | | | |
| Risk rating: Pass | \$ | 42 | \$ | 30 | \$ | 5 | Φ | 2 | \$ | 1 | | | C | | \$ | 90 |
| | • | | Þ | | Ф | 3 | \$ | 2 | Þ | 1 | | _ | \$ | _ | Э | 80 |
| Special mention Substandard | | 1 | | 1 | | _ | | _ | | _ | | _ | | _ | | |
| Doubtful | | 1 | | 1 | | _ | | _ | | _ | | _ | | _ | | |
| Total | \$ | 43 | \$ | 31 | \$ | | \$ | | \$ | | \$ | _ | \$ | | \$ | 82 |
| | <u> </u> | 43 | D | 31 | D | | D | | D | 1 | Ф | | Ф | | Ф | 82 |
| Year-to-Date Gross Charge-Offs | \$ | | \$ | | <u>\$</u> | | \$ | | <u>\$</u> | | <u>\$</u> | | \$ | | \$ | |

| September 30, Construction & Development | | 023 | 2 | 022 | 2 | 021 | | 2020 | | 2019 | | Prior | Revolving Loans Amortized Cost Basis | | Total |
|--|-----------------|---------------------|-------------|---|-----------|-------------------------|-----------------|---|------------------------|---|---------------------|---|---|-----------|--|
| Risk rating: | | | | | | | | | | | | | | | |
| Pass | \$ | 373 | \$ | 401 | \$ | 94 | \$ | 22 | \$ | 10 | \$ | 7 | \$ — | \$ | 907 |
| Special mention | | 7 | | 4 | | _ | | _ | | _ | | _ | _ | | 11 |
| Substandard | | 8 | | 3 | | 1 | | _ | | _ | | _ | _ | | 12 |
| Doubtful | | | | | | | | | | | | | | | _ |
| Total | \$ | 388 | \$ | 408 | \$ | 95 | \$ | 22 | \$ | 10 | \$ | 7 | \$ | \$ | 930 |
| Year-to-Date Gross | | | | | | | | | _ | | _ | | | | |
| Charge-Offs | \$ | _ | \$ | | \$ | _ | \$ | _ | \$ | _ | \$ | _ | s — | \$ | _ |
| charge one | Ψ | | Ψ | | Ψ | | Ψ | | Ψ | | Ψ | | <u> </u> | Ψ | |
| September 30, | 2 | 023 | 2 | 022 | 2 | 021 | | 2020 | _ | 2019 | | Prior | Revolving Loans Amortized Cost Basis | _ | Total |
| Farm | | | | | | | | | | | | | | | |
| Risk rating: | Φ | 0.3 | Φ | 116 | ¢. | 7.5 | ¢. | 25 | Φ | 0 | Φ | 25 | ¢ | ф | 222 |
| Pass | \$ | 83 | \$ | 116 | \$ | 75 | \$ | 25 | \$ | 9 | \$ | 25 | \$ — | \$ | 333 |
| Special mention | | _ | | _ | | _ | | _ | | _ | | | | | _ |
| Substandard | | _ | | 1 | | 1 | | 5 | | _ | | 1 | _ | | 8 |
| Doubtful | | | | | | | _ | | _ | | - | | | | |
| Total | \$ | 83 | \$ | 117 | \$ | 76 | \$ | 30 | \$ | 9 | \$ | 26 | <u>\$</u> | \$ | 341 |
| Year-to-Date Gross | | | | | | | | | | | | | | | |
| Charge-Offs | \$ | _ | \$ | | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ — | \$ | |
| September 30, Non-Owner Occupied CRE | 2 | 023 | 2 | 022 | 2 | 021 | | 2020 | _ | 2019 | _ | Prior | Revolving Loans Amortized Cost Basis | _ | Total |
| Risk rating: | ¢. | 124 | Ф | 240 | ¢. | 102 | Ф | 116 | Ф | 45 | ¢. | 7.5 | \$ — | \$ | 702 |
| Pass | \$ | 134 | \$ | 240 | \$ | 182 1 | \$ | 116 | | 45 | \$ | 75 | | | 792 |
| Special mention | | _ | | 4 | | | | | \$ | | | ^ | φ | Φ | 1.0 |
| Substandard | | 1 | | | | | | _ | \$ | 11 | | 2 | <u> </u> | ψ | 18 |
| Doubtful | | | | 1 | | 1 | | | \$ | | | 2 7 | ф <u> </u> | Ψ | 18 19 |
| Total | Φ. | | | | | 1 <u>–</u> | | 7 — | | 11 2 — | | 7 — | | | 19 — |
| | \$ | 135 | \$ | 245 | \$ | | \$ | _ | \$ | 11 | \$ | | <u> </u> | \$ | |
| Year-to-Date Gross | | 135 | \$ | | \$ | 1 <u>–</u> | <u>\$</u> | 7 — | | 11 2 — | | 7 — | | \$ | 19 — |
| Year-to-Date Gross Charge-Offs | <u>\$</u> \$ | 135 | <u>\$</u> | | <u>\$</u> | 1 <u>–</u> | <u>\$</u> \$ | 7 — | | 11 2 — | | 7 — | | | 19 — |
| | \$ | 135 | \$ | | \$ | 1 <u>–</u> | \$ | 7 — | \$ | 11 2 — | \$ | 7 — | <u> </u> | <u>\$</u> | 19 — |
| Charge-Offs September 30, | \$ | _ | \$ | | \$ | 1 — 184 — | \$ | 7 ———————————————————————————————————— | \$ | 11 2 —————————————————————————————————— | \$ | 7 ———————————————————————————————————— | \$ — Revolving Loans Amortized | <u>\$</u> | 19 — 829 — |
| Charge-Offs September 30, Owner Occupied CRE | \$ | _ | \$ | | \$ | 1 — 184 — | \$ | 7 ———————————————————————————————————— | \$ | 11 2 —————————————————————————————————— | \$ | 7 ———————————————————————————————————— | \$ — Revolving Loans Amortized | <u>\$</u> | 19 — 829 — |
| Charge-Offs September 30, Owner Occupied CRE Risk rating: | \$ 20 | 023 | \$ | 245 | <u>\$</u> | 1 | \$ | 7 123 ——————————————————————————————————— | <u>\$</u> <u>\$</u> | 11 2 — 58 — | \$ | 7 — 84 — Prior | \$ — Revolving Loans Amortized Cost Basis | \$ | 19 — 829 — — |
| Charge-Offs September 30, Owner Occupied CRE Risk rating: Pass | \$ 20 | 023 | \$ | 245 ———————————————————————————————————— | <u>\$</u> | 1 — 184 — — 021 — 228 | \$ | 7 123 ——————————————————————————————————— | <u>\$</u> <u>\$</u> | 11 2 — 58 — 2019 | \$ | 7 — 84 — Prior | \$ — Revolving Loans Amortized Cost Basis | \$ | 19 — 829 — — Total |
| Charge-Offs September 30, Owner Occupied CRE Risk rating: Pass Special mention | \$ 20 | 023 81 1 | \$ | 245 ———————————————————————————————————— | <u>\$</u> | 1 — 184 — — 021 — 228 5 | \$ | 7 123 ——————————————————————————————————— | <u>\$</u> <u>\$</u> | 11 2 — 58 — 2019 | \$ | 7 — 84 — Prior — 149 — | \$ — Revolving Loans Amortized Cost Basis | \$ | 19 — 829 — Total |
| Charge-Offs September 30, Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful | <u>\$</u> | 023 81 1 3 | <u>\$</u> 2 | 245 ———————————————————————————————————— | \$ 2 | 1 — 184 —— 021 228 5 4 | \$ | 2020 118 —————————————————————————————————— | <u>\$</u> <u>\$</u> \$ | 11 2 — 58 — 2019 64 3 5 | <u>\$</u> <u>\$</u> | 7 — 84 —— Prior 149 —— 16 —— | \$ — Revolving Loans Amortized Cost Basis | \$ \$ | 19 — 829 — Total 960 9 34 |
| Charge-Offs September 30, Owner Occupied CRE Risk rating: Pass Special mention Substandard | \$ 20 | 023 81 1 | \$ | 245 ———————————————————————————————————— | <u>\$</u> | 1 — 184 — — 021 — 228 5 | \$ | 7 123 ——————————————————————————————————— | <u>\$</u> <u>\$</u> | 11 2 — 58 — 2019 | \$ | 7 — 84 — Prior — 149 — | \$ — Revolving Loans Amortized Cost Basis | \$ | 19 — 829 — Total |

| September 30, Residential | _ | 2023 | _ | 2022 | _ | 2021 | _ | 2020 | _ | 2019 | _ | <u>Prior</u> | I Am | volving oans ortized ot Basis | _ | Total |
|-------------------------------------|----|-------|---------|----------------|-----------|-------|-----|------|---------|------|-----------|--------------|----------|--|---------|-------|
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 368 | \$ | 443 | \$ | 325 | \$ | 165 | \$ | 70 | \$ | 241 | \$ | 139 | \$ | 1,751 |
| Special mention | | _ | | 2 | | 2 | | 2 | | _ | | 3 | | 1 | | 10 |
| Substandard | | 4 | | 5 | | 4 | | 3 | | 2 | | 8 | | 2 | | 28 |
| Doubtful | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Total | \$ | 372 | \$ | 450 | \$ | 331 | \$ | 170 | \$ | 72 | \$ | 252 | \$ | 142 | \$ | 1,789 |
| Year-to-Date Gross | = | | = | | = | | = | 1,0 | = | | = | | = | | = | 1,,05 |
| | Ф | | φ | | d. | | Φ | | φ | | Ф | | Φ | | ¢. | |
| Charge-Offs | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | _ |
| September 30, Auto | _ | 2023 | | 2022 | | 2021 | | 2020 | _ | 2019 | _ | Prior | I Am | volving coans cortized st Basis | | Total |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 168 | \$ | 237 | \$ | 86 | \$ | 32 | \$ | 13 | \$ | 2 | \$ | _ | \$ | 538 |
| Special mention | | | | | | | | | | | | | | | | |
| Substandard | | _ | | 1 | | 1 | | _ | | _ | | _ | | _ | | 2 |
| Doubtful | | _ | | _ | | _ | | _ | | | | _ | | _ | | _ |
| Total | \$ | 168 | \$ | 238 | \$ | 87 | \$ | 32 | \$ | 13 | \$ | 2 | \$ | | \$ | 540 |
| Year-to-Date Gross | = | 100 | Ψ | | = | | Ψ | | Ψ | | = | | <u> </u> | | Ψ | 2.10 |
| Charge-Offs | \$ | | \$ | 1 | \$ | | \$ | | \$ | | <u>\$</u> | | \$ | | \$ | 1 |
| September 30, Non-Auto Risk rating: | _ | 2023 | _ | 2022 | _ | 2021 | _ | 2020 | _ | 2019 | _ | <u>Prior</u> | I Am | volving coans cortized st Basis | _ | Total |
| Pass | \$ | 60 | \$ | 54 | \$ | 26 | \$ | 5 | \$ | 1 | \$ | 1 | \$ | 7 | \$ | 154 |
| Special mention | Ф | _ | Ф | | Ф | | Ф | 3 | Ф | 1 | Ф | 1 | Ф | / | Ф | |
| | | | | _ | | | | _ | | _ | | _ | | _ | | |
| Substandard | | 1 | | | | | | | | _ | | _ | | | | 1 |
| Doubtful | Φ. | | Φ. | | Φ. | | Φ. | | φ. | | Φ. | | Φ. | | Φ. | 155 |
| Total | \$ | 61 | \$ | 54 | \$ | 26 | \$ | 5 | \$ | 1 | \$ | 1 | \$ | 7 | \$ | 155 |
| Year-to-Date Gross | | | | | | | | | | | | | | | | |
| Charge-Offs | \$ | | \$ | | \$_ | | \$_ | | \$ | | \$ | | \$ | | \$ | |
| September 30, | | 2023 | | 2022 | | 2021 | | 2020 | | 2019 | _ | Prior | I An | volving Loans nortized st Basis | | Total |
| Total Loans | | | | | | | | | | _ | | _ | | | | |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 1,853 | \$ | 2,310 | \$ | 1,131 | \$ | 539 | \$ | 231 | \$ | 606 | \$ | 146 | \$ | 6,816 |
| Special mention | Ψ | 1,633 | Ψ | 2,310 | Ψ | 8 | Ψ | 2 | Ψ | 15 | Ψ | 5 | Ψ | 1 | Ψ | 57 |
| Substandard | | 20 | | 23 | | 16 | | 17 | | 10 | | 34 | | 2 | | 122 |
| | | | | | | | | | | | | | | | | |
| Doubtful | Φ. | 1.000 | <u></u> | | <u></u> | 1 155 | φ. | | <u></u> | 256 | <u></u> | | Φ. | 1.40 | <u></u> | 6.005 |
| Total | \$ | 1,888 | \$ | 2,344 | \$ | 1,155 | \$ | 558 | \$ | 256 | \$ | 645 | \$ | 149 | \$ | 6,995 |
| Year-to-Date Gross Charge-Offs | | | | _ _ | | | | | | | | | | | | |

The following summarizes the Company's internal ratings of its loans held-for-investment, including the year of origination, by portfolio segments, at December 31, 2023 (dollars in millions):

| December 31, | 2 | 023 | | 2022 | | 2021 | _ | 2020 | _ | 2019 | _ | Prior | Lo Amo | olving oans ortized Basis | _ | Total |
|--|-----------------------|--|----------------|--|-----------------------|---|-----------------------|--|---------------------|----------------------------|---------------------|----------------|-------------|------------------------------------|-----------------------|--|
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 720 | \$ | 276 | \$ | 73 | \$ | 36 | \$ | 14 | \$ | 23 | \$ | _ | \$ | 1,142 |
| Special mention | - | 1 | - | 1 | - | _ | 4 | _ | - | 1 | • | _ | 4 | _ | - | 3 |
| Substandard | | 12 | | 2 | | 2 | | 1 | | 1 | | 2 | | _ | | 20 |
| Doubtful | | _ | | _ | | _ | | | | _ | | | | _ | | _ |
| Total | \$ | 733 | \$ | 279 | \$ | 75 | \$ | 37 | \$ | 16 | \$ | 25 | \$ | | \$ | 1,165 |
| Year-to-Date Gross | <u> </u> | | Ψ | | = | | Ψ | | Ψ | | = | | <u> </u> | | = | 1,100 |
| Charge-Offs | \$ | | \$ | | \$ | 1 | \$ | | \$ | | \$ | | \$ | | \$ | 1 |
| December 31, Municipal | 2 | 023 | | 2022 | _ | 2021 | _ | 2020 | _ | 2019 | _ | <u>Prior</u> | Lo Amo | olving oans ortized Basis | _ | <u>Total</u> |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 25 | \$ | 83 | \$ | 15 | \$ | 10 | \$ | 1 | \$ | 80 | \$ | _ | \$ | 214 |
| Special mention | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Substandard | | _ | | _ | | 1 | | _ | | _ | | _ | | _ | | 1 |
| Doubtful | | | | | _ | | _ | | _ | | _ | | | | _ | |
| Total | \$ | 25 | \$ | 83 | \$ | 16 | \$ | 10 | \$ | 1 | \$ | 80 | \$ | | \$ | 215 |
| Year-to-Date Gross | | | | | | | | | | | | | | | | |
| Charge-Offs | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | |
| | | | | | | | | | | | | | | | | |
| December 31, Agricultural | 2 | 023 | | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Lo Amo | olving oans ortized Basis | | Total |
| Agricultural Risk rating: | | | | | | | | | | | | Prior | Amo Cost | oans ortized | | |
| Agricultural Risk rating: Pass | 2 | 023 63 | \$ | 2022 | \$ | 2021 | \$ | 2020 | \$ | 2019 | \$ | Prior | Lo Amo | oans ortized | \$ | Total 84 |
| Agricultural Risk rating: Pass Special mention | | 63 | | 15 | | | | | \$ | | \$ | _ | Amo Cost | oans ortized | | 84 |
| Agricultural Risk rating: Pass Special mention Substandard | | | | | | | | | \$ | | \$ | Prior — — — — | Amo Cost | oans ortized | | |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful | \$ | 63 — 1 — | \$ | 15 — — | \$ | 4 _ _ _ | \$ | 1 — — | | 1 — — | | _ | Amo Cost | oans ortized | \$ | 84 — 1 |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total | | 63 | | 15 | | | | | \$ | | \$ \$ | _ | Amo Cost | oans ortized | | 84 |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful | \$ | 63 — 1 — | \$ | 15 — — | \$ | 4 _ _ _ | \$ | 1 — — | | 1 — — | | _ | Amo Cost | oans ortized | \$ | 84 — 1 |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development | \$ <u>\$</u> \$ | 63 — 1 — | \$ \$ \$ | 15 — — | \$ \$ \$ | 4 _ _ _ | \$ \$ \$ | 1 — — | \$ | 1 — — | \$ | _ | \$ \$ Revo | oans ortized | \$ \$ \$ | 84 — 1 |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs | \$ \$ \$ | 63 — 1 — 64 — — 023 | \$ \$ \$ | 15 ———————————————————————————————————— | \$ <u>\$</u> \$ | 4 — 4 — 4 | \$ <u>\$</u> \$ | 1 ———————————————————————————————————— | \$ | 1 - - 1 1 - | \$ | | \$ \$ Revo | oans ortized Basis | \$ <u>\$</u> | 84 ———————————————————————————————————— |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development Risk rating: Pass | \$ <u>\$</u> \$ | 63 ———————————————————————————————————— | \$ \$ \$ | 15 ———————————————————————————————————— | \$ \$ \$ | 4 — 4 | \$ \$ \$ | 1 1 | \$ | 1 1 | \$ | | \$ \$ Revo | oans ortized Basis | \$ \$ \$ | 84 ———————————————————————————————————— |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development Risk rating: Pass Special mention | \$ \$ \$ | 63 — 1 — 64 — — 023 | \$ \$ \$ | 15 ———————————————————————————————————— | \$ <u>\$</u> \$ | 4 — 4 — 4 | \$ <u>\$</u> \$ | 1 ———————————————————————————————————— | \$ | 1 - - 1 1 - | \$ | Prior | \$ \$ Revo | oans ortized Basis | \$ <u>\$</u> | 84 ———————————————————————————————————— |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development Risk rating: Pass Special mention Substandard | \$ \$ \$ | 63 ———————————————————————————————————— | \$ \$ \$ | 15 ———————————————————————————————————— | \$ <u>\$</u> \$ | 4 — 4 — 4 | \$ <u>\$</u> \$ | 1 ———————————————————————————————————— | \$ | 1 - - 1 1 - | \$ | Prior | \$ \$ Revo | oans ortized Basis | \$ <u>\$</u> | 84 ———————————————————————————————————— |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development Risk rating: Pass Special mention Substandard Doubtful | \$ \$ \$ 2 | 63 ———————————————————————————————————— | \$ \$ \$ | 15 ———————————————————————————————————— | \$ <u>\$</u> \$ | 4 ———————————————————————————————————— | \$ <u>\$</u> \$ | 1 — — 1 1 — — 2020 — — — — — — — — — — — — — — — | <u>\$</u> <u>\$</u> | 2019 | <u>\$</u> <u>\$</u> | Prior 6 | \$ \$ Revo | oans ortized Basis | \$ <u>\$</u> | 84 — 1 — 85 — — Total — 939 10 14 — |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development Risk rating: Pass Special mention Substandard | \$ \$ \$ | 63 — 1 — 64 — — 023 | \$ \$ \$ | 15 ———————————————————————————————————— | \$ <u>\$</u> \$ | 4 ———————————————————————————————————— | \$ <u>\$</u> \$ | 1 ———————————————————————————————————— | \$ | 1 - - 1 1 - | \$ | Prior | \$ \$ Revo | oans ortized Basis | \$ <u>\$</u> | 84 ———————————————————————————————————— |
| Agricultural Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Construction & Development Risk rating: Pass Special mention Substandard Doubtful | \$ \$ \$ 2 | 63 ———————————————————————————————————— | \$ \$ \$ | 15 ———————————————————————————————————— | \$ <u>\$</u> \$ | 4 ———————————————————————————————————— | \$ <u>\$</u> \$ | 1 — — 1 1 — — 2020 — — — — — — — — — — — — — — — | <u>\$</u> <u>\$</u> | 2019 | <u>\$</u> <u>\$</u> | Prior 6 | \$ \$ Revo | oans ortized Basis | \$ <u>\$</u> \$ | 84 — 1 — 85 — — Total — 939 10 14 — |

| December 31, Farm | 2 | 023 | 2 | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Lo Amo | olving oans ortized t Basis | | <u> Total</u> |
|---|---------------------|--|-----------------------|---|----------------|--|-----------------------|--|---------------------|---|-----------------------|---|------------------------|--|----------------|--|
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 101 | \$ | 111 | \$ | 73 | \$ | 24 | \$ | 8 | \$ | 22 | \$ | _ | \$ | 339 |
| Special mention | | | | _ | | | | _ | | _ | | _ | | _ | | _ |
| Substandard | | _ | | _ | | _ | | 5 | | _ | | 1 | | _ | | 6 |
| Doubtful | | | | | _ | | _ | | _ | | _ | | | | | |
| Total | \$ | 101 | \$ | 111 | \$ | 73 | \$ | 29 | \$ | 8 | \$ | 23 | \$ | | \$ | 345 |
| Year-to-Date Gross | | | | | | | | | | | | | | | | |
| Charge-Offs | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | |
| | | | | | | | | | | | | | | | | |
| December 31, | 2 | .023 | 2 | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Lo Amo | olving oans ortized t Basis | | Total |
| Non-Owner Occupied CRE | | | | | | | | | | | | | | | | |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 167 | \$ | 232 | \$ | 172 | \$ | 106 | \$ | 41 | \$ | 73 | \$ | _ | \$ | 791 |
| Special mention | | _ | | 5 | | 1 | | _ | | _ | | 2 | | _ | | 8 |
| Substandard | | 2 | | 1 | | 2 | | 7 | | 13 | | 4 | | _ | | 29 |
| Doubtful | | | | | | | | | | _ | | | | | | _ |
| Total | \$ | 169 | \$ | 238 | \$ | 175 | \$ | 113 | \$ | 54 | \$ | 79 | \$ | | \$ | 828 |
| Year-to-Date Gross Charge-Offs | \$ | | <u> </u> | | <u> </u> | | <u> </u> | | \$ | | \$ | | <u> </u> | | \$ | |
| | | | | | | | | | | | | | | | | |
| December 31, Owner Occupied CRE Risk rating: | 2 | 023 | 2 | 2022 | | 2021 | _ | 2020 | _ | 2019 | | Prior | Lo Amo | olving pans prtized t Basis | | <u> Total</u> |
| Owner Occupied CRE Risk rating: | | | | | | | | | | | | | Amo Cost | oans ortized | | |
| Owner Occupied CRE Risk rating: Pass | \$ | 154 | \$ | 305 | \$ | 217 | \$ | 2020 | \$ | 62 | \$ | 142 | Lo Amo | oans ortized | \$ | 994 |
| Owner Occupied CRE Risk rating: Pass Special mention | | 154 1 | | 305 | | 217 | | | \$ | 62 | | 142 | Amo Cost | oans ortized | | 994 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard | | 154 | | 305 | | 217 | | | \$ | 62 | | 142 | Amo Cost | oans ortized | | 994 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful | \$ | 154 1 3 | \$ | 305 1 6 | \$ | 217 4 4 | \$ | 114 — — | | 62 1 7 | \$ | 142 1 15 | Amo Cost | oans ortized | \$ | 994 8 35 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total | | 154 1 | | 305 | | 217 | | | \$ <u>\$</u> | 62 | | 142 | Amo Cost | oans ortized t Basis | | 994 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross | \$ | 154 1 3 | \$ | 305 1 6 | \$ | 217 4 4 | \$ | 114 — — | \$ | 62 1 7 | \$ | 142 1 15 | Lo Amo Cost | oans ortized t Basis | \$ | 994 8 35 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total | \$ | 154 1 3 | \$ | 305 1 6 | \$ | 217 4 4 | \$ | 114 — — | | 62 1 7 | \$ | 142 1 15 | Amo Cost | oans ortized t Basis | \$ | 994 8 35 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential | \$ \$ \$ | 154 1 3 | \$ <u>\$</u> \$ | 305 1 6 | \$ \$ \$ | 217 4 4 | \$ \$ \$ | 114 — — | \$ | 62 1 7 | \$ <u>\$</u> \$ | 142 1 15 | \$ \$ Rev Lo | oans ortized t Basis | \$ \$ \$ | 994 8 35 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential Risk rating: | \$ \$ \$ | 154 1 3 — 158 — | \$ \$ \$ | 305 1 6 — 312 — | \$ \$ \$ | 217 4 4 ————————————————————————————————— | \$ <u>\$</u> \$ | 114 ——————————————————————————————————— | \$ | 62 1 7 — 70 — | \$ <u>\$</u> \$ | 142 1 15 — 158 — Prior | \$ \$ Rev Lo Amo Cost | oans ortized t Basis oliving oans ortized t Basis | \$ \$ \$ | 994 8 35 — 1,037 |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential Risk rating: Pass | \$ \$ \$ | 154 1 3 — 158 — 023 | \$ <u>\$</u> \$ | 305 1 6 — 312 — | \$ \$ \$ | 217 4 4 ————————————————————————————————— | \$ \$ \$ | 114 ——————————————————————————————————— | \$ | 62 1 7 — 70 — — 2019 | \$ <u>\$</u> \$ | 142 1 15 — 158 — Prior | \$ \$ Rev Lo | oans ortized t Basis | \$ \$ \$ | 994 8 35 — 1,037 — Total |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential Risk rating: Pass Special mention | \$ \$ \$ | 154 1 3 —————————————————————————————————— | \$ \$ \$ | 305 1 6 — 312 — 2022 415 2 | \$ \$ \$ | 217 4 4 ————————————————————————————————— | \$ <u>\$</u> \$ | 114 ——————————————————————————————————— | \$ | 62 1 7 — 70 — — 2019 | \$ <u>\$</u> \$ | 142 1 15 — 158 — Prior | \$ \$ Rev Lo Amo Cost | oans ortized t Basis | \$ \$ \$ | 994 8 35 — 1,037 — Total |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential Risk rating: Pass Special mention Substandard | \$ \$ \$ | 154 1 3 — 158 — 023 | \$ \$ \$ | 305 1 6 — 312 — | \$ \$ \$ | 217 4 4 ————————————————————————————————— | \$ <u>\$</u> \$ | 114 ——————————————————————————————————— | \$ | 62 1 7 — 70 — — 2019 | \$ <u>\$</u> \$ | 142 1 15 — 158 — Prior | \$ \$ Rev Lo Amo Cost | oans ortized t Basis | \$ \$ \$ | 994 8 35 — 1,037 — Total |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential Risk rating: Pass Special mention Substandard Doubtful | \$ \$ \$ 2 | 154 1 3 — 158 — 023 477 1 4 | \$ \$ \$ | 305 1 6 — 312 — 2022 415 2 4 | \$ \$ \$ | 217 4 4 — 225 — 2021 313 2 3 — | \$ <u>\$</u> \$ | 114 ——————————————————————————————————— | <u>\$</u> <u>\$</u> | 62 1 7 — 70 — — 2019 67 — 3 | \$ <u>\$</u> \$ | 142 1 15 — 158 — Prior 229 3 7 | \$ \$ Rev Lo Amo Cost | oans ortized t Basis | \$ \$ \$ | 994 8 35 — 1,037 — Total 1,797 11 27 — |
| Owner Occupied CRE Risk rating: Pass Special mention Substandard Doubtful Total Year-to-Date Gross Charge-Offs December 31, Residential Risk rating: Pass Special mention Substandard | \$ \$ \$ | 154 1 3 —————————————————————————————————— | \$ \$ \$ | 305 1 6 — 312 — 2022 415 2 | \$ \$ \$ | 217 4 4 ————————————————————————————————— | \$ <u>\$</u> \$ | 114 ——————————————————————————————————— | \$ | 62 1 7 — 70 — — 2019 | \$ <u>\$</u> \$ | 142 1 15 — 158 — Prior | \$ \$ Rev Lo Amo Cost | oans ortized t Basis | \$ \$ \$ | 994 8 35 — 1,037 — Total |

| December 31, | 2 | 2023 | | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Lo Amo | olving oans ortized t Basis | | Total |
|-----------------------------------|--------------|-------|----|-------|----|-------|----|------|----|------|----|-------|------------|--------------------------------------|----|----------|
| Auto | | .023 | | 2022 | _ | 2021 | | 2020 | _ | 2017 | | 11101 | <u>C05</u> | t Dusis | _ | Total |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 195 | \$ | 212 | \$ | 74 | \$ | 26 | \$ | 10 | \$ | 2 | \$ | _ | \$ | 519 |
| Special mention | • | _ | - | | • | _ | - | _ | • | _ | - | _ | * | _ | - | _ |
| Substandard | | _ | | 1 | | 1 | | 1 | | _ | | _ | | _ | | 3 |
| Doubtful | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Total | \$ | 195 | \$ | 213 | \$ | 75 | \$ | 27 | \$ | 10 | \$ | 2 | \$ | | \$ | 522 |
| Year-to-Date Gross | | | _ | | _ | | _ | | _ | | _ | | | | _ | |
| Charge-Offs | \$ | | \$ | 1 | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | 1 |
| December 31, Non-Auto | 2 | 023 | | 2022 | | 2021 | | 2020 | _ | 2019 | | Prior | Lo Amo | olving oans ortized t Basis | | Total |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 71 | \$ | 47 | \$ | 22 | \$ | 4 | \$ | 1 | \$ | 1 | \$ | 7 | \$ | 153 |
| Special mention | | _ | | _ | | _ | | _ | | _ | | _ | | _ | | _ |
| Substandard | | 1 | | | | | | | | | | | | | | 1 |
| Doubtful | | | | | _ | | | | _ | | _ | | | | _ | |
| Total | \$ | 72 | \$ | 47 | \$ | 22 | \$ | 4 | \$ | 1 | \$ | 1 | \$ | 7 | \$ | 154 |
| Year-to-Date Gross Charge-Offs | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | | \$ | <u> </u> |
| December 31, | | 2023 | | 2022 | | 2021 | | 2020 | | 2019 | | Prior | Le Ame | olving oans ortized t Basis | | Total |
| Total Loans | | | | | _ | | _ | | _ | | | | | | _ | |
| Risk rating: | | | | | | | | | | | | | | | | |
| Pass | \$ | 2,488 | \$ | 2,007 | \$ | 1,041 | \$ | 499 | \$ | 214 | \$ | 578 | \$ | 145 | \$ | 6,972 |
| Special mention | | 11 | | 11 | | 7 | | 2 | | 2 | | 6 | | 1 | | 40 |
| Substandard | | 32 | | 18 | | 14 | | 17 | | 24 | | 29 | | 3 | | 137 |
| Doubtful | | | | | | | | | | _ | | | | | | |
| Total | \$ | 2,531 | \$ | 2,036 | \$ | 1,062 | \$ | 518 | \$ | 240 | \$ | 613 | \$ | 149 | \$ | 7,149 |
| Year-to-Date Gross Charge-Offs | \$ | | \$ | 1 | \$ | 1 | \$ | | \$ | | \$ | | \$ | | \$ | 2 |

At September 30, 2024 and 2023, and December 31, 2023, the Company's past due loans are as follows (dollars in thousands):

| September 30, 2024 | 15-59 Days Past Due* | | 60-89 Days Past Due | Th | reater an 90 Days | T | otal Past Due | Current | Total Loans | Pa | Days st Due Still cruing |
|--|---|----|--|-----|--|----|---|--|--|-----------|-----------------------------------|
| Commercial: | | | | | | | | | | | |
| C&I | \$ 3,570 | \$ | 672 | \$ | 1,261 | \$ | 5,503 | \$ 1,170,271 | \$ 1,175,774 | \$ | 224 |
| Municipal | | | | | | | | 333,732 | 333,732 | | |
| Total Commercial | 3,570 | | 672 | | 1,261 | | 5,503 | 1,504,003 | 1,509,506 | | 224 |
| Agricultural | 192 | | 134 | | 1,617 | | 1,943 | 81,326 | 83,269 | | _ |
| Real Estate: | | | | | | | | | | | |
| Construction & Development | 9,116 | | 155 | | 911 | | 10,182 | 1,003,628 | 1,013,810 | | 245 |
| Farm | 777 | | _ | | | | 777 | 314,943 | 315,720 | | |
| Non-Owner Occupied CRE | 203 | | 87 | | 2,682 | | 2,972 | 822,956 | 825,928 | | _ |
| Owner Occupied CRE | 4,045 | | 403 | | 1,234 | | 5,682 | 1,081,068 | 1,086,750 | | _ |
| Residential | 18,074 | | 2,438 | | 515 | _ | 21,027 | 2,091,169 | 2,112,196 | | 35 |
| Total Real Estate | 32,215 | | 3,083 | | 5,342 | | 40,640 | 5,313,764 | 5,354,404 | | 280 |
| Consumer: | | | | | | | | | | | |
| Auto | 964 | | 79 | | 43 | | 1,086 | 617,017 | 618,103 | | _ |
| Non-Auto | 220 | | 212 | | <u>.</u> | | 432 | 157,477 | 157,909 | | |
| Total Consumer | 1,184 | | 291 | | 43 | | 1,518 | 774,494 | 776,012 | | |
| Total | \$ 37,161 | \$ | 4,180 | \$ | 8,263 | \$ | 49,604 | \$ 7,673,587 | \$ 7,723,191 | \$ | 504 |
| | | | | | | | | | | | |
| September 30, 2023 | 15-59 Days Past Due* | I | 60-89 Days Past Due | Th | reater an 90 Days | T | otal Past Due | Current | Total Loans | Pa | Days st Due Still cruing |
| Commercial: | Days Past Due* | _ | Days Past Due | Thi | an 90 Days | | Due | | | Pas Ac | st Due Still cruing |
| Commercial: | Days Past Due* 5,111 | \$ | Days | Th | an 90 | \$ | Due 6,889 | \$ 1,101,351 | \$ 1,108,240 | Pa | st Due Still |
| Commercial: C&I Municipal | Days Past Due* 5,111 481 | _ | Days Past Due | Thi | 1,388 | | 6,889 481 | \$ 1,101,351 217,877 | \$ 1,108,240 218,358 | Pas Ac | st Due Still cruing 109 |
| Commercial: C&I Municipal Total Commercial | Days Past Due* 5,111 481 5,592 | _ | Days Past Due | Thi | 1,388 ——————————————————————————————————— | | 6,889 481 7,370 | \$ 1,101,351 217,877 1,319,228 | \$ 1,108,240 218,358 1,326,598 | Pas Ac | st Due Still cruing 109 — 109 |
| Commercial: C&I Municipal Total Commercial Agricultural | Days Past Due* 5,111 481 | _ | Days Past Due | Thi | 1,388 | | 6,889 481 | \$ 1,101,351 217,877 | \$ 1,108,240 218,358 | Pas Ac | st Due Still cruing 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: | Days Past Due* 5,111 481 5,592 187 | _ | Days Past Due 390 — 390 — — — — | Thi | 1,388 ——————————————————————————————————— | | 6,889 481 7,370 737 | \$ 1,101,351 217,877 1,319,228 81,139 | \$ 1,108,240 218,358 1,326,598 81,876 | Pas Ac | st Due Still cruing 109 — 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development | Days Past Due* 5,111 481 5,592 187 10,037 | _ | Days Past Due | Thi | 1,388 ——————————————————————————————————— | | 6,889 481 7,370 737 12,192 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 | Pas Ac | 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm | Days Past Due* 5,111 481 5,592 187 10,037 706 | _ | Days Past Due 390 — 390 — — — — | Thi | 1,388 ——————————————————————————————————— | | 0,889 481 7,370 737 12,192 911 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 | Pas Ac | 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 | _ | Days Past Due 390 — 390 — 169 — | Thi | 1,388 ——————————————————————————————————— | | Due 6,889 481 7,370 737 12,192 911 2,748 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 | Pas Ac | 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 | _ | Days Past Due 390 — 390 — 169 — — — | Thi | 1,388 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 | Pas Ac | 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 9,049 | _ | Days Past Due 390 — 390 — 169 — 1,658 | Thi | 1,388 1,388 1,388 550 1,986 205 476 2,067 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 12,774 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 1,776,139 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 1,788,913 | Pas Ac | 109 109 32 148 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 | _ | Days Past Due 390 — 390 — 169 — — — | Thi | 1,388 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 | Pas Ac | 109 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 9,049 24,407 | _ | Days Past Due 390 — 390 — 169 — 1,658 1,827 | Thi | 1,388 1,388 550 1,986 205 476 2,067 4,734 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 12,774 30,968 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 1,776,139 4,860,380 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 1,788,913 4,891,348 | Pas Ac | 109 109 32 148 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate Consumer: Auto | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 9,049 24,407 339 | _ | Days Past Due 390 — 390 — 169 — 1,658 1,827 | Thi | 1,388 1,388 1,388 550 1,986 205 476 2,067 4,734 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 12,774 30,968 547 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 1,776,139 4,860,380 539,835 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 1,788,913 4,891,348 540,382 | Pas Ac | 109 109 32 148 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate Consumer: | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 9,049 24,407 339 217 | _ | Days Past Due 390 — 390 — 169 — 1,658 1,827 | Thi | 1,388 1,388 550 1,986 205 476 2,067 4,734 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 12,774 30,968 547 228 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 1,776,139 4,860,380 539,835 154,264 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 1,788,913 4,891,348 | Pas Ac | 109 109 32 148 |
| Commercial: C&I Municipal Total Commercial Agricultural Real Estate: Construction & Development Farm Non-Owner Occupied CRE Owner Occupied CRE Residential Total Real Estate Consumer: Auto Non-Auto | Days Past Due* 5,111 481 5,592 187 10,037 706 2,748 1,867 9,049 24,407 339 | _ | Days Past Due 390 — 390 — 169 — 1,658 1,827 | Thi | 1,388 1,388 1,388 550 1,986 205 476 2,067 4,734 | | Due 6,889 481 7,370 737 12,192 911 2,748 2,343 12,774 30,968 547 | \$ 1,101,351 217,877 1,319,228 81,139 917,378 340,141 826,152 1,000,570 1,776,139 4,860,380 539,835 | \$ 1,108,240 218,358 1,326,598 81,876 929,570 341,052 828,900 1,002,913 1,788,913 4,891,348 540,382 154,492 | Pas Ac | 109 109 32 148 |

| December 31, 2023 | _ | 15-59 Days Past Due* | <u>F</u> | 60-89 Days Past Due | Т | Greater Γhan 90 Days | Т | otal Past Due | Current | Total Loans | Pa | Days st Due Still ccruing |
|----------------------------|----|-------------------------------|----------|---------------------------|----|----------------------------|----|------------------|--------------|--------------|----|---------------------------|
| Commercial: | | | | | | | | | | | | |
| C&I | \$ | 8,789 | \$ | 1,624 | \$ | 1,700 | \$ | 12,113 | \$ 1,152,698 | \$ 1,164,811 | \$ | 141 |
| Municipal | | 102 | | | | | | 102 | 214,748 | 214,850 | | |
| Total Commercial | | 8,891 | | 1,624 | | 1,700 | | 12,215 | 1,367,446 | 1,379,661 | | 141 |
| Agricultural | | 850 | | 246 | | 4 | | 1,100 | 83,790 | 84,890 | | _ |
| Real Estate: | | | | | | | | | | | | |
| Construction & Development | | 8,887 | | 2,115 | | 1,856 | | 12,858 | 950,300 | 963,158 | | 863 |
| Farm | | 1,024 | | 195 | | | | 1,219 | 343,735 | 344,954 | | _ |
| Non-Owner Occupied CRE | | 3,565 | | | | _ | | 3,565 | 824,404 | 827,969 | | _ |
| Owner Occupied CRE | | 2,818 | | 240 | | 1,823 | | 4,881 | 1,032,400 | 1,037,281 | | |
| Residential | | 12,293 | | 828 | | 2,816 | | 15,937 | 1,818,656 | 1,834,593 | | |
| Total Real Estate | | 28,587 | | 3,378 | | 6,495 | | 38,460 | 4,969,495 | 5,007,955 | | 863 |
| Consumer: | | | | | | | | | | | | |
| Auto | | 1,482 | | 251 | | 24 | | 1,757 | 520,102 | 521,859 | | _ |
| Non-Auto | | 341 | | 51 | | | | 392 | 154,034 | 154,426 | | _ |
| Total Consumer | | 1,823 | | 302 | | 24 | | 2,149 | 674,136 | 676,285 | | |
| Total | \$ | 40,151 | \$ | 5,550 | \$ | 8,223 | \$ | 53,924 | \$ 7,094,867 | \$ 7,148,791 | \$ | 1,004 |

^{*} The Company monitors commercial, agricultural and real estate loans after such loans are 15 days past due. Consumer loans are monitored after such loans are 30 days past due.

Modifications of receivables to debtors experiencing financial difficulty

On January 1, 2023, the Company adopted the accounting guidance in ASU 2022-02, which eliminates the recognition and measurement of a troubled debt restructuring ("TDR). Due to the removal of the TDR designation, the Company evaluates all loan restructurings according to the accounting guidance for loan modifications to determine if the restructuring results in a new loan or a continuation of the existing loan. Loan modifications to borrowers experiencing financial difficulty that result in a direct change in the timing or amount of contractual cash flows include situations where there is principal forgiveness, term extensions, interest rate reduction, and combinations of the listed modifications. Therefore, the disclosures related to loan restructurings are only for modifications that directly affect cash flows.

An assessment of whether a borrower is experiencing financial difficulty is made on the date of a modification. Because the effect of most modifications made to borrowers experiencing financial difficulty is already included in the allowance for credit losses due to the measurement methodologies used to estimate the allowance, a change to the allowance for credit losses is generally not recorded upon modification. During the nine-months ended September 30, 2024 and 2023, respectively, loan modifications made to borrowers experiencing financial difficulty was insignificant.

Note 4 - Loans Held-for-Sale

Loans held-for-sale totaled \$20,114,000, \$12,229,000 and \$14,253,000 at September 30, 2024 and 2023, and December 31, 2023, respectively. At September 30, 2024 and 2023, and December 31, 2023, \$3,601,000, \$321,000 and \$3,176,000, respectively, are valued at the lower of cost or fair value, and the remaining amounts are valued under the fair value option.

These loans, which are sold on a servicing released basis, are valued using a market approach by utilizing either: (i) the fair value of the securities backed by similar mortgage loans, adjusted for certain factors to approximate the fair value of a whole mortgage loan, including the value attributable to mortgage servicing and credit risk, (ii) current commitments to purchase loans or (iii) recent observable market trades for similar loans, adjusted for credit risk and other individual loan characteristics. As these prices are derived from market observable inputs, the Company classifies these valuations as Level 2 in the fair value disclosures (see Note 9). Interest income on mortgage loans held-for-sale is recognized based on the contractual rates and reflected in interest income on loans in the consolidated statements of earnings. The Company has no continuing ownership in any residential mortgage loans sold.

The Company originates certain mortgage loans for sale in the secondary market. The mortgage loan sales contracts contain indemnification clauses should the loans default, generally in the first three to six months, or if documentation is determined not to be in compliance with regulations. The Company's historic losses as a result of these indemnities have been insignificant.

Note 5 - Derivative Financial Instruments

The Company enters into interest rate lock commitments ("IRLCs") with customers to originate residential mortgage loans at a specific interest rate that are ultimately sold in the secondary market. These commitments, which contain fixed expiration dates, offer the borrower an interest rate guarantee provided the loan meets underwriting guidelines and closes within the timeframe established by the Company.

The Company purchases forward mortgage-backed securities contracts to manage the changes in fair value associated with changes in interest rates related to a portion of the IRLCs. These instruments are typically entered into at the time the IRLC is made in the aggregate.

The fair values of IRLCs are based on current secondary market prices for underlying loans and estimated servicing value with similar coupons, maturity and credit quality, subject to the anticipated loan funding probability (pull-through rate) net of estimated costs to originate the loan. The fair value of IRLCs is subject to change primarily due to changes in interest rates and the estimated pull-through rate. These commitments are classified as Level 3 in the fair value disclosures (see Note 9).

Forward mortgage-backed securities contracts are exchange-traded or traded within highly active dealer markets. In order to determine the fair value of these instruments, the Company utilizes the exchange price or dealer market price for the particular derivative contract and these instruments are therefore classified as Level 2 in the fair value disclosures (see Note 9). The estimated fair values are subject to change primarily due to changes in interest rates. The impact of these forward contracts is included in gain on sale and fees on mortgage loans in the statement of earnings.

These financial instruments are not designated as hedging instruments for accounting purposes. All derivatives are carried at fair value in either other assets or other liabilities and are reflected in the gain on sale and fees on mortgage loans in the consolidated statement of earnings.

The following tables provide the outstanding notional balances and fair values of outstanding derivative positions (dollars in thousands):

| September 30, 2024: | N | tstanding Notional Balance | De | Asset erivative ir Value | De | iability erivative ir Value |
|---|----|----------------------------------|------|--------------------------|----|-----------------------------------|
| IRLCs | \$ | 50,053 | \$ | 499 | \$ | _ |
| Forward mortgage-backed securities trades | | 63,000 | | _ | | 98 |
| | Ου | itstanding | | Asset | L | iability |
| | N | Notional | De | erivative | De | erivative |
| September 30, 2023: | J | Balance | Fa | ir Value | Fa | ir Value |
| IRLCs | \$ | 35,081 | \$ | 409 | \$ | |
| Forward mortgage-backed securities trades | | 45,500 | | 237 | | _ |
| | | | | Asset | | iability |
| | | ıtstanding | De | Derivative | | erivative |
| | - | Notional | Fair | | | Fair |
| <u>December 31, 2023:</u> | I | Balance | | Value | | Value |
| IRLCs | \$ | 28,956 | \$ | 427 | \$ | _ |
| Forward mortgage-backed securities trades | | 35,000 | | _ | | 288 |

Note 6 - Borrowings

Borrowings consisted of the following (dollars in thousands):

| | Septem | De | cember 31, | |
|---|--------------|---------------|------------|---------|
| | 2024 | 2023 | | 2023 |
| Securities sold under agreements with customers to repurchase | \$ 57,557 | \$ 621,791 | \$ | 381,928 |
| Federal funds purchased | 4,925 | 108,700 | | 1,100 |
| Other borrowings | 21,053 | 21,053 | | 21,053 |
| Total | \$ 83,535 | \$ 751,544 | \$ | 404,081 |

Securities sold under repurchase agreements are generally with significant customers of the Company that require short-term liquidity for their funds for which the Company pledges certain securities that have a fair value equal to at least the amount of the borrowings. The agreements mature daily and therefore the risk arising from a decline in the fair value of the collateral pledged is minimal. The securities pledged are mortgage-backed securities. These agreements do not include "right of set-off" provisions and therefore the Company does not offset such agreements for financial reporting purposes.

The Company renewed its loan agreement, effective June 30, 2023, with Frost Bank. Under the loan agreement, as renewed and amended, we are permitted to draw up to \$25,000,000 on a revolving line of credit. There was no outstanding balance under the line of credit as of September 30, 2024.

During 2021, the Company began investing in qualifying Community Development Entities ("CDE") under the federal New Market Tax Credits ("NMTC") program. See Note 7 for further discussion of our activity and related balances on the consolidated balance sheets, including the \$21,053,000 in other borrowings shown above.

Note 7 - Income Taxes

Income tax expense was \$12,028,000 for the third quarter of 2024 as compared to \$10,848,000 for the same period in 2023. The Company's effective tax rates on pretax income were 17.86% and 17.96% for the third quarters of 2024 and 2023, respectively. Income tax expense was \$34,664,000 for the first nine months of 2024 as compared to \$34,291,000 for the same period in 2023. The Company's effective tax rates on pretax income were 17.70% and 18.31% for the first nine months of 2024 and 2023, respectively. The effective tax rates differ from the statutory federal tax rate of 21% primarily due to tax exempt interest income earned on certain investment securities and loans, the deductibility of dividends paid to our employee stock ownership plan, excess tax benefits for distributions under our deferred compensation plan and vesting of equity awards, and NMTC benefits.

Low Income Housing Tax Credit Investments - During 2021, the Company began investing in an affordable housing fund that will invest in real estate projects that qualify for the federal low-income housing tax credit ("LIHTC") program designed to promote private development of low income housing. The investments made by the fund will generate a return to the Company primarily through the realization of LIHTCs, and also through federal tax deductions generated from the ongoing operating losses from the investees of the fund. The Company's investment in the fund will be amortized through income tax expense using the proportional amortization method as related tax credits are utilized by the Company. The initial capital contribution commitment to the fund was for up to \$5,500,000. Contributions were \$2,091,000 at September 30, 2024, and \$539,000 at September 30, 2023, and \$615,000 at December 31, 2023, respectively, which is included in other assets on the consolidated balance sheet.

New Market Tax Credit Investments - During 2021, the Company began investing in qualifying CDEs under the federal NMTC program. NMTC investments are made through the third-party CDEs which are qualified through the U.S. Department of Treasury and receive periodic allocation of amounts under the NMTC program. NMTCs are generated from qualified investments by the CDEs utilizing equity investments made by a taxpayer, like the Company. Through these equity investments, the Company will receive the tax benefits from the NMTCs equal to 39% of the qualified investment from the CDE to qualifying eligible projects over a seven year period. The Company's equity investments in the CDEs is amortized using the proportional amortization method and related tax credits are allocated to the Company. At September 30, 2024, September 30, 2023, and December 31, 2023, the consolidated balance sheet of the Company included a \$18,000,000 loan to the investee in loans and the \$21,053,000 leveraged loan from the investee in other borrowings (see Note 6). At September 30, 2024 and 2023, and December 31, 2023, the consolidated balance sheet of the Company included CDE investments in other assets of \$24,759,000, \$26,009,000, and \$25,738,000, respectively.

Note 8 - Stock Based Compensation

On April 27, 2021, the Company's shareholders approved the 2021 Omnibus Stock and Incentive Plan ("2021 Plan") and reserved 2,500,000 shares of the Company's common stock for issuance under this plan. At September 30, 2024, the Company had 1,214,226 shares of stock remaining for issuance under the plan. The 2021 Plan supersedes all prior stock option and restricted stock plans with shares previously reserved for issuance under such plans cancelled.

Restricted Stock Units

Under the 2021 Plan, the Company grants restricted stock units under compensation arrangements for the benefit of employees, senior and executive officers and directors. Restricted stock unit grants are subject to time-based vesting. The total number of restricted stock units granted represents the maximum number of restricted stock units eligible to vest based upon the service conditions set forth in the grant agreements. The following table summarizes information about the changes in restricted stock units for the nine-months ended September 30, 2024 and 2023.

| | For | the Nine-Months I | Ended September | 30, |
|--------------------------------|-------------|-------------------|-----------------|------------|
| | 202 | 24 | 202 | 23 |
| | | Weighted | | Weighted |
| | Restricted | Average | Restricted | Average |
| | Stock Units | Grant Date | Stock Units | Grant Date |
| | Outstanding | Fair Value | Outstanding | Fair Value |
| Balance at beginning of period | 53,817 | \$ 37.04 | 39,657 | \$ 47.83 |
| Grants | 45,064 | 34.37 | 33,294 | 29.53 |
| Vesting | (24,075) | 40.35 | (14,553) | 48.00 |
| Forfeited/expired | (2,389) | 34.80 | (2,888) | 47.87 |
| Balance at end of period | 72,417 | \$ 34.35 | 55,510 | \$ 36.81 |

Performance Stock Units

Also under the 2021 Plan, the Company awards performance-based restricted stock units ("PSUs") to employees, senior and executive officers, and directors. Under the terms of the award, the number of units that will vest and convert to shares of common stock will be based on the extent to which the Company achieves specific performance criteria during the fixed three-year performance period. The number of shares issued upon vesting will range from 0% to 200% of the PSUs granted. The PSUs vest at the end of a three-year period based on either 50% each on average adjusted earnings per share growth and return on average assets, or 100% return on average assets, as reported, adjusted for unusual gains/losses, merger expenses, and other items as approved by the compensation committee of the Company's board of directors. Performance for each period is measured relative to other U.S. publicly traded banks with \$10 billion to \$50 billion in assets. Compensation expense for the PSUs will be estimated each period based on the fair value of the stock at the grant date and the most probable outcome of the performance condition, adjusted for the passage of time within the vesting period of the awards.

The following table summarizes information about the changes in PSUs as of and for the nine-months ended September 30, 2024 and 2023.

| | For the Nine-Months Ended September 30, | | | | | | | | | | |
|--------------------------------|---|------------|--------------|------------|--|--|--|--|--|--|--|
| | 202 | 24 | 20 | 23 | | | | | | | |
| | Performance- | | Performance- | _ | | | | | | | |
| | Based | Weighted | Based | Weighted | | | | | | | |
| | Restricted | Average | Restricted | Average | | | | | | | |
| | Stock Units | Grant Date | Stock Units | Grant Date | | | | | | | |
| | Outstanding | Fair Value | Outstanding | Fair Value | | | | | | | |
| Balance at beginning of period | 75,227 | \$ 40.24 | 47,082 | \$ 48.00 | | | | | | | |
| Grants | 45,064 | 34.37 | 33,294 | 29.53 | | | | | | | |
| Vesting | (20,532) | 48.91 | _ | _ | | | | | | | |
| Forfeited/expired | (2,493) | 35.21 | (3,456) | 48.04 | | | | | | | |
| Balance at end of period | 97,266 | \$ 35.82 | 76,920 | \$ 40.01 | | | | | | | |

Restricted Stock Awards

Under the 2021 Plan, the Company grants restricted stock awards under compensation arrangements for the benefit of employees, senior and executive officers and directors. Restricted stock awards are subject to time-based vesting. The total number of restricted stock awards granted represents the maximum number of shares of restricted stock eligible to vest based upon the service conditions set forth in the grant agreements.

The following table summarizes information about vested and unvested restricted stock.

| | For | the Nine-Months | Ended September | 30, |
|--------------------------------|-------------|-----------------|-----------------|------------|
| | 202 | 24 | 202 | 23 |
| | | Weighted | | Weighted |
| | Restricted | Average | Restricted | Average |
| | Stock | Stock | Grant Date | |
| | Outstanding | Fair Value | Outstanding | Fair Value |
| Balance at beginning of period | 25,190 | \$ 27.79 | 24,813 | \$ 36.21 |
| Grants | 24,348 | 30.91 | 25,190 | 27.79 |
| Vesting | (25,190) | 27.79 | (17,682) | 38.54 |
| Forfeited/expired | | | (1,105) | 29.70 |
| Balance at end of period | 24,348 | \$ 30.91 | 31,216 | \$ 28.25 |

The total fair value of restricted stock vested for the nine-months ended September 30, 2024 and 2023, was \$2,276,000 and \$940,000, respectively.

The Company recorded restricted stock unit, performance-based restricted stock unit and restricted stock award expense for employees of \$521,000 and \$483,000 for the three-months ended September 30, 2024 and 2023, respectively. The Company recorded restricted stock unit, performance-based restricted stock unit and restricted stock award expense for employees of \$1,381,000 and \$1,261,000 for the nine-months ended September 30, 2024 and 2023, respectively. The Company recorded director expense related to these restricted stock grants of \$187,000 and \$175,000, for the three-months ended September 30, 2024 and 2023, respectively. The Company recorded director expense related to these restricted stock grants of \$537,000 and \$492,000, for the nine-months ended September 30, 2024 and 2023, respectively.

As of September 30, 2024 and 2023, there were \$4,920,000 and \$3,998,000, respectively, of total unrecognized compensation cost related to unvested restricted stock, restricted stock units and performance-based restricted stock units which is expected to be recognized over a weighted-average period of 1.19 years and 1.27 years, respectively. At September 30, 2024 and 2023, and December 31, 2023, there was \$112,000, \$107,000 and \$124,000, respectively, accrued in other liabilities related to dividends declared to be paid upon vesting.

Stock Option Plans

Prior to the approval of the 2021 Plan, the 2012 Incentive Stock Option Plan (the "2012 Plan") provided for the granting of options to employees of the Company at prices not less than market value at the date of the grant. The 2012 Plan provided that options granted vest and are exercisable after two years from the date of grant and vest at a rate of 20% each year thereafter and have a 10-year term. The most recent grants from the 2021 Plan provided that 20% of the options granted vest and are exercisable after one year from the date of grant and the remaining options vest and are exercisable at a rate of 20% each year thereafter, or 33.3% of the options granted are vested and exercisable after one year from the date of the grant and the remaining options are vested and exercisable at a rate of 33.3% each year thereafter, and have a 10-year term. Shares are issued under the 2012 Plan and the 2021 Plan from available authorized shares. An analysis of stock option activity for the nine-months ended September 30, 2024 is presented in the table and narrative below:

| | | • | ghted- age Ex. |
|---------------------------------|-----------|----|-------------------|
| | Shares | Pı | rice |
| Outstanding, December 31, 2023 | 1,552,249 | \$ | 30.45 |
| Granted | 270,495 | | 34.37 |
| Exercised | (124,887) | | 20.38 |
| Cancelled | (66,589) | | 34.43 |
| Outstanding, September 30, 2024 | 1,631,268 | | 31.70 |
| Exercisable, September 30, 2024 | 960,544 | \$ | 28.30 |

The options outstanding at September 30, 2024 had exercise prices ranging between \$16.95 and \$48.91. Stock options have been adjusted retroactively for the effects of stock dividends and splits.

The Company grants incentive stock options for a fixed number of shares with an exercise price equal to the fair value of the shares at the date of grant to employees.

The Company recorded stock option expense totaling \$546,000 and \$391,000 for the three-months ended September 30, 2024 and 2023, respectively. The Company recorded stock option expense totaling \$1,516,000 and \$1,280,000 for the nine-months ended September 30, 2024 and 2023, respectively.

As of September 30, 2024, there was \$5,888,000 of total unrecognized compensation cost related to unvested share-based compensation arrangements granted under the plans. That cost is expected to be recognized over a weighted-average period of 1.36 years. The total fair value of shares vested during the nine-months ended September 30, 2024 and 2023 was \$2,131,000 and \$2,110,000, respectively.

Note 9 - Fair Value Disclosures

The authoritative accounting guidance for fair value measurements defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact, and (iv) willing to transact.

The authoritative accounting guidance requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement costs). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, the authoritative guidance establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1 Inputs Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3 Inputs Significant unobservable inputs that reflect an entity's own assumptions that market participants would use in pricing
 the assets or liabilities.

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Securities classified as available-for-sale and trading are reported at fair value utilizing Level 1 and Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include market spreads, cash flows, the United States Treasury yield curve, live trading levels, trade execution data, dealer quotes, market consensus prepayment speeds, credit information and the security's terms and conditions, among other items.

See Notes 4 and 5 related to the determination of fair value for loans held-for-sale, IRLCs and forward mortgage-backed securities trades.

There were no transfers between Level 2 and Level 3 during the three and nine-months ended September 30, 2024 and 2023, and the year ended December 31, 2023.

The following table summarizes the Company's available-for-sale securities, loans held-for-sale, and derivatives which are measured at fair value on a recurring basis, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (dollars in thousands):

| September 30, 2024 | Level 1 Inputs | | Level 2 Inputs | | Level 3 Inputs | | Total Fair Value |
|---|-------------------|---------|-------------------|-----------|-------------------|-----|---------------------|
| Available-for-sale investment securities: | | | | | | | |
| U.S. Treasury securities | \$ | 293,014 | \$ | _ | \$ | _ | \$ 293,014 |
| Obligations of state and political subdivisions | | _ | | 1,471,483 | | _ | 1,471,483 |
| Corporate bonds | | _ | | 102,471 | | _ | 102,471 |
| Residential mortgage-backed securities | | _ | | 2,423,930 | | _ | 2,423,930 |
| Commercial mortgage-backed securities | | _ | | 316,836 | | _ | 316,836 |
| Other securities | | 4,565 | | | | | 4,565 |
| Total | \$ | 297,579 | \$ | 4,314,720 | \$ | | \$ 4,612,299 |
| Loans held-for-sale | \$ | | \$ | 16,513 | \$ | | \$ 16,513 |
| IRLCs | \$ | _ | \$ | _ | \$ | 499 | \$ 499 |
| Forward mortgage-backed securities trades | \$ | _ | \$ | (98) | \$ | _ | \$ (98) |

| | Level 1 | | | Level 2 | | Level 3 | | Total Fair |
|--|---------|---------|----|-----------|----|---------|----|------------|
| <u>September 30, 2023</u> | | Inputs | | Inputs | | Inputs | | Value |
| Available-for-sale investment securities: | | | | | | | | |
| U.S. Treasury securities | \$ | 485,447 | \$ | _ | \$ | _ | \$ | 485,447 |
| Obligations of states and political subdivisions | | _ | | 1,463,754 | | _ | | 1,463,754 |
| Corporate bonds | | _ | | 96,961 | | _ | | 96,961 |
| Residential mortgage-backed securities | | _ | | 2,297,235 | | _ | | 2,297,235 |
| Commercial mortgage-backed securities | | _ | | 305,348 | | _ | | 305,348 |
| Other securities | | 3,792 | | | | | | 3,792 |
| Total | \$ | 489,239 | \$ | 4,163,298 | \$ | | \$ | 4,652,537 |
| Loans held-for-sale | \$ | | \$ | 11,908 | \$ | | \$ | 11,908 |
| IRLCs | \$ | | \$ | _ | \$ | 409 | \$ | 409 |
| Forward mortgage-backed securities trades | \$ | _ | \$ | 237 | \$ | _ | \$ | 237 |

| December 31, 2023 | Level 1 Level 2 Inputs Inputs | | Level 3 Inputs | Total Fair Value | |
|---|-------------------------------|---------|-------------------|---------------------|-----------------|
| Available-for-sale investment securities: | | | | | |
| U.S. Treasury securities | \$ | 482,234 | \$ | \$ | \$ 482,234 |
| Obligations of state and political subdivisions | | _ | 1,497,157 | _ | 1,497,157 |
| Corporate bonds | | _ | 100,471 | _ | 100,471 |
| Residential mortgage-backed securities | | _ | 2,364,092 | _ | 2,364,092 |
| Commercial mortgage-backed securities | | | 284,324 | _ | 284,324 |
| Other securities | | 4,484 | · — | _ | 4,484 |
| Total | \$ | 486,718 | \$ 4,246,044 | \$ | \$ 4,732,762 |
| Loans held-for-sale | \$ | | \$ 11,077 | \$ | \$ 11,077 |
| IRLCs | \$ | _ | \$ _ | \$ 427 | \$ 427 |
| Forward mortgage-backed securities trades | \$ | _ | \$ (288) | \$ _ | \$ (288) |

The following table summarizes the Company's loans held-for-sale at fair value and the net unrealized gains as of the balance sheet dates shown below (dollars in thousands):

| | Septem | Dec | cember 31, | |
|---|--------------|--------------|------------|--------|
| | 2024 | 2023 | | 2023 |
| Unpaid principal balance on loans held-for-sale | \$ 16,086 | \$ 11,684 | \$ | 10,757 |
| Net unrealized gains on loans held-for-sale | 427 | 224 | | 320 |
| Loans held-for-sale at fair value | \$ 16,513 | \$ 11,908 | \$ | 11,077 |

The following table summarizes the Company's gains on sale and fees of mortgage loans for the three and nine-months ended September 30, 2024 and 2023 (dollars in thousand):

| | | Three-Mor Septem | | | | Ended 30, | | |
|---|------|---------------------|----|-------|----|-----------|------|-------|
| | 2024 | | | 2023 | | 2024 | 2023 | |
| Realized gain on sale and fees on mortgage loans* | \$ | 3,463 | \$ | 3,485 | \$ | 9,813 | \$ | 9,774 |
| Change in fair value on loans held-for-sale and IRLCs | | (10) | | (121) | | 171 | | 24 |
| Change in forward mortgage-backed securities trades | | (94) | | 78 | | 190 | | 152 |
| Total gain on sale of mortgage loans | \$ | 3,359 | \$ | 3,442 | \$ | 10,174 | \$ | 9,950 |

^{*} This includes gains on loans held-for-sale carried under the fair value method and lower of cost or market.

No residential mortgage loans held-for-sale were 90 days or more past due or considered nonaccrual as of September 30, 2024, September 30, 2023, or December 31, 2023. No significant credit losses were recognized on mortgage loans held-for-sale for the three and nine-months ended September 30, 2024 and 2023.

Certain non-financial assets and non-financial liabilities measured at fair value on a nonrecurring basis include other real estate owned, goodwill and other intangible assets, and other non-financial long-lived assets. Non-financial assets measured at fair value on a non-recurring basis during the nine-months ended September 30, 2024 include other real estate owned which, subsequent to their initial transfer to other real estate owned from loans, were re-measured at fair value through a write-down included in gain (loss) on sale of foreclosed assets. During the reported periods, all fair value measurements for foreclosed assets utilized Level 2 inputs based on observable market data, generally third-party appraisals, or Level 3 inputs based on customized discounting criteria. These appraisals are evaluated individually and discounted as necessary due to the age of the appraisal, lack of comparable sales, expected holding periods of property or special use type of the property. Such discounts vary by appraisal based on the above factors but generally range from 5% to 25% of the appraised value. Re-evaluation of other real estate owned is performed at least annually as required by regulatory guidelines or more often if particular circumstances arise. There were no significant other real estate owned properties that were re-measured subsequent to their initial transfer to other real estate owned during the three and nine-months ended September 30, 2024 and 2023.

At September 30, 2024 and 2023, and December 31, 2023, other real estate owned totaled \$501,000, \$15,000, and \$483,000, respectively.

The Company is required under current authoritative accounting guidance to disclose the estimated fair value of their financial instrument assets and liabilities including those subject to the requirements discussed above. For the Company, as for most financial institutions, substantially all of its assets and liabilities are considered financial instruments. Many of the Company's financial instruments, however, lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction.

The estimated fair value amounts of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

In addition, reasonable comparability between financial institutions may not be likely due to the wide range of permitted valuation techniques and numerous estimates that must be made given the absence of active secondary markets for many of the financial instruments. This lack of uniform valuation methodologies also introduces a greater degree of subjectivity to these estimated fair values.

Cash and due from banks, federal funds sold, interest-bearing deposits in banks and accrued interest receivable and payable are liquid in nature and considered Levels 1 or 2 of the fair value hierarchy.

Financial instruments with stated maturities have been valued using a present value discounted cash flow with a discount rate approximating current market for similar assets and liabilities and are considered Levels 2 and 3 of the fair value hierarchy. Financial instrument liabilities with no stated maturities have an estimated fair value equal to both the amount payable on demand and the carrying value and are considered Level 1 of the fair value hierarchy.

The carrying value and the estimated fair value of the Company's contractual off-balance-sheet unfunded lines of credit, loan commitments and letters of credit, which are generally priced at market at the time of funding, are not material.

The estimated fair values and carrying values of all financial instruments under current authoritative guidance were as follows (dollars in thousands).

| | | Septemb | per 30. | | Decem | | |
|------------------------------------|----------------|-------------------------|----------------|-------------------------|-------------------|-------------------------|-------------------------|
| | 20 |)24 | |)23 | |)23 | |
| | Carrying Value | Estimated Fair Value | Carrying Value | Estimated Fair Value | Carrying Value | Estimated Fair Value | Fair Value Hierarchy |
| Cash and due from banks | \$ 296,188 | \$ 296,188 | \$ 208,277 | \$ 208,277 | \$ 281,354 | \$ 281,354 | Level 1 |
| Interest-bearing demand deposits | | | | | | | |
| in banks | 287,476 | 287,476 | 180,008 | 180,008 | 255,237 | 255,237 | Level 1 |
| | | | | | | | Levels 1 |
| Available-for-sale securities | 4,612,299 | 4,612,299 | 4,652,537 | 4,652,537 | 4,732,762 | 4,732,762 | and 2 |
| Loans held-for-investment, net of | | | | | | | |
| allowance for credit losses | 7,623,255 | 7,607,920 | 6,904,982 | 6,890,218 | 7,060,057 | 7,036,722 | Level 3 |
| Loans held-for-sale | 20,114 | 20,293 | 12,229 | 12,266 | 14,253 | 14,378 | Level 2 |
| Accrued interest receivable | 56,427 | 56,427 | 53,518 | 53,518 | 58,544 | 58,544 | Level 2 |
| Deposits with stated maturities | 1,009,667 | 1,011,199 | 1,004,227 | 1,002,893 | 938,980 | 938,534 | Level 2 |
| Deposits with no stated maturities | 10,746,194 | 10,746,194 | 9,712,296 | 9,712,296 | 10,199,320 | 10,199,320 | Level 1 |
| Repurchase Agreements | 57,557 | 57,557 | 621,791 | 621,791 | 381,928 | 381,928 | Level 2 |
| Borrowings | 25,978 | 25,978 | 129,753 | 129,753 | 22,153 | 22,153 | Level 2 |
| Accrued interest payable | 9,502 | 9,502 | 13,557 | 13,557 | 10,215 | 10,215 | Level 2 |
| IRLCs | 499 | 499 | 409 | 409 | 427 | 427 | Level 3 |
| Forward mortgage-backed securities | | | | | | | |
| trades asset (liability) | (98) | (98) | 237 | 237 | (288) | (288) | Level 2 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Forward-Looking Statements

This Form 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. When used in this Form 10-Q, words such as "anticipate," "believe," "estimate," "expect," "intend," "predict," "project," "could," "may," or "would" and similar expressions, as they relate to us or our management, identify forward-looking statements. These forward-looking statements are based on information currently available to our management. Actual results could differ materially from those contemplated by the forward-looking statements as a result of certain factors, including, but not limited, to those discussed in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2023, under the heading "Risk Factors," and the following:

- general economic conditions, including our local, state and national real estate markets and employment trends;
- the effects of and changes in trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System (the "Federal Reserve Board");
- effect of severe weather conditions, including hurricanes, tornadoes, flooding and droughts;
- volatility and disruption in national and international financial and commodity markets;
- government intervention in the U.S. financial system including the effects of recent legislative, tax, accounting and regulatory actions and reforms, including the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), the Jumpstart Our Business Startups Act, the Consumer Financial Protection Bureau ("CFPB"), the Inflation Reduction Act of 2022, the capital ratios of Basel III as adopted by the federal banking authorities and the Tax Cuts and Jobs Act;
- political or social unrest and economic instability;
- the ability of the federal government to address the national economy;
- changes in our competitive environment from other financial institutions and financial service providers;
- the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board ("PCAOB"), the Financial Accounting Standards Board ("FASB") and other accounting standard setters;
- effect of a pandemic, epidemic, or highly contagious disease, including the coronavirus ("COVID"), on our Company, the communities where we have our branches, the state of Texas and the United States, related to the economy and overall financial stability, including disruptions to supply channels and labor availability;
- government and regulatory responses to a pandemic, epidemic, or highly contagious disease, including COVID;
- the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which we and our subsidiaries must comply;
- the costs, effects and results of regulatory examinations, investigations or reviews and the ability to obtain required regulatory approvals;
- changes in the demand for loans, including loans originated for sale in the secondary market;
- fluctuations in the value of collateral securing our loan portfolio and in the level of the allowance for credit losses;
- the accuracy of our estimates of future credit losses;
- the accuracy of our estimates and assumptions regarding the performance of our securities portfolio, including securities with a current unrealized loss;
- inflation, interest rate, market and monetary fluctuations;
- soundness of other financial institutions with which we have transactions;
- changes in consumer spending, borrowing and savings habits;
- changes in commodity prices (e.g., oil and gas, cattle, and wind energy);
- our ability to attract deposits, maintain and/or increase market share;
- changes in our liquidity position, including a result of a reduction in the amount of sources of liquidity we currently have;
- fluctuations in the market value and liquidity of the investment securities we have classified as held-for-sale ("HFS"), including the effects of changes in market interest rates;
- changes in the reliability of our vendors, internal control system or information systems;
- cyber-attacks on our technology information systems, including fraud from our customers and external third-party vendors;
- our ability to attract and retain qualified employees;

- acquisitions and integration of acquired businesses;
- the possible impairment of goodwill and other intangibles associated with our acquisitions;
- consequences of continued bank mergers and acquisitions in our market area, resulting in fewer but much larger and stronger competitors;
- expansion of operations, including branch openings, new product offerings and expansion into new markets;
- changes in our compensation and benefit plans;
- acts of God or of war or terrorism;
- the impact of changes to the global climate and its effect on our operations and customers;
- potential risk of environmental liability associated with lending activities;
- the rise of Artificial Intelligence as a commonly used resource; and
- our success at managing the risk involved in the foregoing items.

In addition, financial markets and global supply chains may continue to be adversely affected by the current or anticipated impact of military conflict, including the current Russian invasion of Ukraine, the Israel-Palestine conflict and other world events, terrorism or other geopolitical events.

Such forward-looking statements reflect the current views of our management with respect to future events and are subject to these and other risks, uncertainties and assumptions relating to our operations, results of operations, growth strategies and liquidity. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by this paragraph. We undertake no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise (except as required by law).

Introduction

As a financial holding company, we generate most of our revenue from interest on loans and investments, trust fees, gain on sale of mortgage loans and service charges and fees on deposit accounts. Our primary source of funding for our loans and investments are deposits held by our bank subsidiary, First Financial Bank. Our largest expenses are interest on deposits and salaries and related employee benefits. We measure our performance by calculating our return on average assets, return on average equity, regulatory capital ratios, net interest margin and efficiency ratio, which is calculated by dividing noninterest expense by the sum of net interest income on a tax equivalent basis and noninterest income.

The following discussion and analysis of operations and financial condition should be read in conjunction with the financial statements and accompanying footnotes included in Item 1 of this Form 10-Q as well as those included in the Company's 2023 Annual Report on Form 10-K.

Critical Accounting Policies

We prepare consolidated financial statements based on generally accepted accounting principles ("GAAP") and customary practices in the banking industry. These policies, in certain areas, require us to make significant estimates and assumptions.

We deem a policy critical if (i) the accounting estimate requires us to make assumptions about matters that are highly uncertain at the time we make the accounting estimate; and (ii) different estimates that reasonably could have been used in the current period, or changes in the accounting estimate that are reasonably likely to occur from period to period, would have a material impact on the financial statements.

We deem our most critical accounting policies to be (i) our allowance for credit losses and our provision for credit losses and (ii) our valuation of financial instruments. We have other significant accounting policies and continue to evaluate the materiality of their impact on our consolidated financial statements, but we believe these other policies either do not generally require us to make estimates and judgments that are difficult or subjective, or it is less likely they would have a material impact on our reported results for a given period. A discussion of (i) our allowance for credit losses and our provision for credit losses and (ii) our valuation of financial instruments is included in Note 1 to our Consolidated Financial Statements beginning on page 10.

Stock Repurchase

On July 23, 2024, the Company's Board of Directors re-authorized the repurchase of up to 5 million common shares through July 31, 2025. The prior authorization had been in place since July 27, 2021. The stock repurchase plan authorizes management to repurchase and retire the stock at such time as repurchases and retirements are considered beneficial to the Company and stockholders. Any repurchase of stock will be made through the open market, block trades, or in privately negotiated transactions in accordance with applicable laws and regulations. Under the repurchase plan, there is no minimum number of shares that the Company is required to repurchase. Under the authorization effective through July 31, 2024, the Company repurchased and retired 101,337 shares (all during September 2023) at an average price of \$26.99 per share.

Recent Developments

Effective April 22, 2024, First Financial Bank and First Financial Trust and Asset Management Company converted their charters to a Texas state banking association and a Texas chartered trust company, respectively. The Bank is now a Texas banking association chartered and regulated by the Texas Department of Banking and Trust Company is now a Texas trust company chartered and regulated by the Texas Department of Banking. The Bank will continue to be a member bank of the Federal Reserve system and maintain FDIC deposit insurance.

Results of Operations

Performance Summary. Net earnings for the third quarter of 2024 were \$55.31 million, an increase of 11.61% when compared to earnings of \$49.56 million for the third quarter of 2023. Diluted earnings per share was \$0.39 for the third quarter of 2024 and \$0.35 for the third quarter of 2023.

The return on average assets was 1.66% for the third quarter of 2024, as compared to 1.53% for the third quarter of 2023. The return on average equity was 14.00% for the third quarter of 2024 as compared to 14.51% for the third quarter of 2023.

Net earnings for the nine-months ended September 30, 2024 were \$161.19 million, an increase of 5.36% when compared to earnings of \$153.00 million for the nine-months ended September 30, 2023. Diluted earnings per share was \$1.13 for the first nine months of 2024 and \$1.07 for the first nine months of 2023.

The return on average assets was 1.63% for the first nine months of 2024, as compared to 1.59% for the first nine months of 2023. The return on average equity was 14.28% for the first nine months of 2024, as compared to 15.22% for the same period in 2023.

Net Interest Income. Net interest income is the difference between interest income on earning assets and interest expense on liabilities incurred to fund those assets. Our earning assets consist primarily of loans and investment securities. Our liabilities to fund those assets consist primarily of noninterest-bearing and interest-bearing deposits.

Tax-equivalent net interest income was \$109.74 million for the third quarter of 2024, as compared to \$96.97 million for the same period last year. The increase in 2024 tax equivalent net interest income compared to 2023 was largely attributable to the change in the mix of interest earning assets primarily derived from an increase in average loans offset by a decrease in taxable and tax-exempt investment securities. Additionally, the rates received on loans continued to increase along with the rates paid on deposits. Average earning assets were \$12.48 billion for the third quarter of 2024, as compared to \$11.96 billion during the third quarter of 2023. The increase of \$516.97 million in average earning assets for the third quarter of 2024 when compared to the same period in 2023 was primarily a result of (i) an increase in loans of \$749.17 million, offset by (ii) a decrease in tax-exempt securities of \$160.45 million, and (iii) a decrease in taxable investment securities of \$217.80 million. Average interest-bearing liabilities were \$8.37 billion for the third quarter of 2024, as compared to \$7.88 billion in the same period in 2023. The yield on earning assets increased 60 basis points while the rate paid on interest-bearing liabilities increased 44 basis points for the third quarter of 2024 compared to the third quarter of 2023.

Tax-equivalent net interest income was \$318.40 million for the nine-months ended September 30, 2024 as compared to \$295.20 million for the same period in 2023. The increase in 2024 tax equivalent net interest income compared to 2023 was largely attributable to the change in the mix of interest earning assets primarily derived from an increase in average loans offset by a decrease in taxable and tax-exempt investment securities. Additionally, the rates received on loans continued to increase along with the rates paid on deposits. Average earning assets were \$12.36 billion for the nine-months ended September 30, 2024, as compared to \$12.03 billion during the same period last year. The increase of \$331.18 million in average earning assets for the nine-months ended September 30, 2024 when compared to the same period in 2023 was primarily a result of (i) an increase in loans of \$724.81 million, offset by (ii) a decrease in tax-exempt securities of \$241.10 million, and (iii) a decrease in taxable investment securities of \$283.50 million. Average interest-bearing liabilities were \$8.32 billion for the nine-months ended September 30, 2024, as compared to \$7.78 billion in the same period in 2023. The yield on earning assets increased 70 basis points while the rate paid on interest-bearing liabilities increased 74 basis points for the nine-months ended September 30, 2024 as compared to the nine-months ended September 30, 2023.

Table 1 allocates the change in tax-equivalent net interest income between the amount of change attributable to volume and to rate.

Table 1 - Changes in Interest Income and Interest Expense (dollars in thousands):

| | Three-Months Ended September 30, 2024 Compared to Three-Months Ended September 30, 2023 | | | | | | Nine-Months Ended September 30, 2024 Compared to Nine-Months Ended September 30, 2023 | | | | | | |
|--------------------------------------|---|------------------------|----|--------|-------|---------|---|---------|----------|---------|-------|---------|--|
| | (| Change Attributable to | | | Total | | Change Att | ribu | table to | | Total | | |
| | | Volume | | Rate | | Change | | Volume | | Rate | | Change | |
| Short-term investments | \$ | 2,003 | \$ | (36) | \$ | 1,967 | \$ | 4,876 | \$ | 936 | \$ | 5,812 | |
| Taxable investment securities | | (1,234) | | 1,675 | | 441 | | (4,794) | | 4,284 | | (510) | |
| Tax-exempt investment securities (1) | | (1,127) | | (216) | | (1,343) | | (5,174) | | (1,186) | | (6,360) | |
| Loans (1) (2) | | 11,614 | | 11,734 | | 23,348 | | 31,928 | | 45,263 | | 77,191 | |
| Interest income | | 11,256 | | 13,157 | | 24,413 | | 26,836 | | 49,297 | | 76,133 | |
| Interest-bearing deposits | | 4,891 | | 10,938 | | 15,829 | | 11,059 | | 48,996 | | 60,055 | |
| Repurchase agreements | | (3,714) | | (64) | | (3,778) | | (7,283) | | 968 | | (6,315) | |
| Borrowings | | (282) | | (121) | | (403) | | (662) | | (138) | | (800) | |
| Interest expense | | 895 | | 10,753 | | 11,648 | | 3,114 | | 49,826 | | 52,940 | |
| Net interest income | \$ | 10,361 | \$ | 2,404 | \$ | 12,765 | \$ | 23,722 | \$ | (529) | \$ | 23,193 | |

- (1) Computed on a tax-equivalent basis assuming a marginal tax rate of 21%.
- (2) Nonaccrual loans are included in loans.

The net interest margin, on a tax equivalent basis, was 3.50% for the third quarter of 2024, an increase of 28 basis points from the same period in 2023. The net interest margin, on a tax equivalent basis, for the first nine-months of 2024 was 3.44%, an increase of 16 basis points from the same period in 2023. The net interest margin has expanded during the past year primarily due to (i) a shift in asset mix from investment securities to higher yielding loans, and (ii) increased loan yields due to new and renewing loans and variable rate loans repricing higher. The Federal Reserve began aggressively increasing interest rates in March 2022 and continuing into 2023 with increases of 25 basis points in February, March, May, and July 2023. Most recently, the Federal Reserve decreased interest rates 50 basis points in September 2024, resulting in a target rate range of 4.75% to 5.00% at September 30, 2024.

There are \$938.59 million of municipal and related deposits which are indexed to short-term treasury rates which have continued to increase with the changes in the applicable rate index. Average municipal and related deposits totaled \$1.48 billion for both of the nine-months ended September 30, 2024 and 2023, respectively, with an average rate paid of 4.03% and 2.95%, for the respective nine-months then ended.

The net interest margin, which measures tax-equivalent net interest income as a percentage of average earning assets, is illustrated in Table 2.

Table 2 - Average Balances and Average Yields and Rates (dollars in thousands, except percentages):

| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | 2.27 2.81 6.15 |
|---|-------------------------------|
| Balance Expense Rate Balance Expense Assets Short-term investments (1) \$ 203,657 \$ 2,759 5.39% \$ 57,614 \$ 792 Taxable investment securities (2) 3,211,490 19,866 2.47% 3,429,290 19,425 Tax-exempt investment securities (2)(3) 1,418,214 9,742 2.75% 1,578,660 11,085 Loans (3)(4) 7,643,238 130,220 6.78% 6,894,064 106,872 | 5.45% 2.27 2.81 6.15 |
| Assets Short-term investments (1) \$ 203,657 \$ 2,759 \$ 5.39% \$ 57,614 \$ 792 Taxable investment securities (2) 3,211,490 19,866 2.47% 3,429,290 19,425 Tax-exempt investment securities (2)(3) 1,418,214 9,742 2.75% 1,578,660 11,085 Loans (3)(4) 7,643,238 130,220 6.78% 6,894,064 106,872 | 5.45% 2.27 2.81 6.15 |
| Short-term investments (1) \$ 203,657 \$ 2,759 5.39% \$ 57,614 \$ 792 Taxable investment securities (2) 3,211,490 19,866 2.47% 3,429,290 19,425 Tax-exempt investment securities (2)(3) 1,418,214 9,742 2.75% 1,578,660 11,085 Loans (3)(4) 7,643,238 130,220 6.78% 6,894,064 106,872 | 2.27 2.81 6.15 |
| Taxable investment securities (2) 3,211,490 19,866 2.47% 3,429,290 19,425 Tax-exempt investment securities (2)(3) 1,418,214 9,742 2.75% 1,578,660 11,085 Loans (3)(4) 7,643,238 130,220 6.78% 6,894,064 106,872 | 2.27 2.81 |
| Tax-exempt investment securities (2)(3) 1,418,214 9,742 2.75% 1,578,660 11,085 Loans (3)(4) 7,643,238 130,220 6.78% 6,894,064 106,872 | 2.81 6.15 |
| Loans (3)(4) 7,643,238 130,220 6.78% 6,894,064 106,872 | 6.15 |
| | |
| Total earning assets 12,476,599 \$ 162,587 5.18% 11.959.628 \$ 138,174 | 4.58% |
| | |
| Cash and due from banks 217,469 227,156 | |
| Bank premises and equipment, net 152,153 151,867 | |
| Other assets 228,827 243,386 | |
| Goodwill and other intangible assets, net 314,237 314,953 | |
| Allowance for credit losses $(94,929)$ $(86,507)$ | |
| Total assets <u>\$ 13,294,356</u> <u>\$ 12,810,483</u> | |
| Liabilities and Shareholders' Equity | |
| Interest-bearing deposits \$ 8,240,938 \$ 51,994 2.51% \$ 7,259,252 \$ 36,165 | 1.98% |
| Repurchase agreements 100,892 740 2.92 567,064 4,518 | 3.16 |
| Borrowings <u>24,670</u> 116 1.87 54,124 <u>519</u> | 3.80 |
| Total interest-bearing liabilities 8,366,500 \$ 52,850 2.51% 7,880,440 \$ 41,202 | 2.07% |
| Noninterest-bearing deposits 3,279,486 3,509,809 | |
| Other liabilities | |
| Total liabilities 11,722,250 11,455,343 | |
| Shareholders' equity 1,572,096 1,355,140 | |
| Total liabilities and shareholders' equity \$ 13,294,346 \$ 12,810,483 | |
| Net interest income (tax equivalent) \$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ | |
| Rate Analysis: | |
| Interest income/earning assets 5.18% | 4.58% |
| Interest expense/earning assets (1.68) | (1.36) |
| Net interest margin 3.50% | 3.22% |

⁽¹⁾ Short-term investments are comprised of federal funds sold, interest-bearing deposits in banks and interest-bearing time deposits in banks.

⁽²⁾ Average balances include unrealized gains and losses on available-for-sale securities.

⁽³⁾ Includes tax equivalent yield adjustment of approximately \$2.63 million and \$2.82 million in the third quarters of 2024 and 2023, respectively, using an effective tax rate of 21% for both periods.

⁽⁴⁾ Includes nonaccrual loans.

| | Nine-Months Ended September 30, | | | | | | | | | | | |
|--|---------------------------------|--------------------|----|--------------------|----------------|----|--------------------|----|--------------------|----------------|--|--|
| | | | | 2024 | | | | | 2023 | | | |
| | | Average Balance | | Income/ Expense | Yield/ Rate | | Average Balance | | Income/ Expense | Yield/ Rate | | |
| Assets | | | | | | | | | | | | |
| Short-term investments (1) | \$ | 239,008 | \$ | - , | 5.50% | \$ | 108,034 | \$ | 4,026 | 4.98% | | |
| Taxable investment securities (2) | | 3,279,251 | | 59,730 | 2.43 | | 3,562,753 | | 60,240 | 2.25 | | |
| Tax-exempt investment securities (2)(3) | | 1,419,138 | | 29,266 | 2.75 | | 1,660,241 | | 35,626 | 2.86 | | |
| Loans (3)(4) | | 7,418,808 | | 372,066 | 6.70 | | 6,694,000 | _ | 294,875 | 5.89 | | |
| Total earning assets | | 12,356,205 | \$ | 470,900 | 5.09% | | 12,025,028 | \$ | 394,767 | 4.39% | | |
| Cash and due from banks | | 230,335 | | | | | 230,473 | | | | | |
| Bank premises and equipment, net | | 151,962 | | | | | 152,630 | | | | | |
| Other assets | | 240,498 | | | | | 234,982 | | | | | |
| Goodwill and other intangible assets, net | | 314,392 | | | | | 315,183 | | | | | |
| Allowance for credit losses | | (91,168) | | | | | (81,155) | | | | | |
| Total assets | \$ | 13,202,224 | | | | \$ | 12,877,141 | | | | | |
| Liabilities and Shareholders' Equity | | | | | | _ | | | | | | |
| Interest-bearing deposits | \$ | 8,047,136 | \$ | 145,661 | 2.42% | \$ | 7,126,471 | \$ | 85,606 | 1.61% | | |
| Repurchase agreements | | 209,907 | | 5,197 | 3.31 | | 571,445 | | 11,512 | 2.69 | | |
| Borrowings | | 60,058 | | 1,645 | 3.66 | | 82,339 | | 2,445 | 3.97 | | |
| Total interest-bearing liabilities | | 8,317,101 | \$ | 152,503 | 2.45% | | 7,780,255 | \$ | 99,563 | 1.71% | | |
| Noninterest-bearing deposits | | 3,305,289 | | | | | 3,690,190 | | | | | |
| Other liabilities | | 71,642 | | | | | 62,468 | | | | | |
| Total liabilities | | 11,694,032 | | | | | 11,532,913 | | | | | |
| Shareholders' equity | | 1,508,192 | | | | | 1,344,228 | | | | | |
| Total liabilities and shareholders' equity | \$ | 13,202,224 | | | | \$ | 12,877,141 | | | | | |
| Net interest income (tax equivalent) | | | \$ | 318,397 | | | | \$ | 295,204 | | | |
| Rate Analysis: | | | | | | | | | | | | |
| Interest income/earning assets | | | | | 5.09% | | | | | 4.39% | | |
| Interest expense/earning assets | | | | | (1.65) | | | | | (1.11) | | |
| Net interest margin | | | | | 3.44% | | | | | 3.28% | | |

- (1) Short-term investments are comprised of federal funds sold, interest-bearing deposits in banks and interest-bearing time deposits in banks.
- (2) Average balances include unrealized gains and losses on available-for-sale securities.
- (3) Includes tax equivalent yield adjustment of approximately \$7.77 million and \$8.90 million in the first nine months of 2024 and 2023, respectively, using an effective tax rate of 21% for both periods.
- (4) Includes nonaccrual loans.

Noninterest Income. Noninterest income for the third quarter of 2024 was \$32.36 million, an increase of \$4.29 million, when compared to \$28.07 million in the same quarter of 2023. Trust fee income increased \$1.64 million, or 16.36%, compared to the third quarter of 2023. Trust revenue has increased primarily due to the growth in assets under management to \$10.86 billion at September 30, 2024, compared to \$9.02 billion at September 30, 2023, and additionally from increases in oil and gas related fees. Available-for-sale securities totaling \$113.13 million with an average book yield of 3.53% were sold in the third quarter of 2023 resulting in a loss on sales of securities of \$972 thousand. There were no securities sales in the third quarter of 2024. Recoveries of interest on previously charged-off or nonaccrual loans totaled \$1.36 million for the third quarter of 2024 compared to \$698 thousand for the third quarter of 2023. Debit card fees increased by \$487 thousand to \$5.53 million for the third quarter of 2024 compared with \$5.04 million for the third quarter of 2023, primarily due to the continued increase in the number of debit cards issued. Mortgage related income declined to \$3.36 million for the third quarter of 2024 compared to \$3.44 million in the third quarter of 2023 due to stagnant overall origination from loan volume primarily because of the level of mortgage interest rates.

Noninterest income for the first nine months of 2024 was \$93.01 million, an increase of \$6.99 million, when compared to \$86.03 million in the same period of 2023. Trust fee income increased to \$34.79 million for the first nine months of 2024 compared to \$29.78 million for the first nine months of 2023, primarily due to the growth in assets under management to \$10.86 billion at September 30, 2024, compared to \$9.02 billion at September 30, 2023. Debit card fees decreased to \$15.56 million for the first nine months of 2024 compared with \$16.70 million for the first nine months of 2023, due to annual incentives of \$1.50 million that were recognized during the first nine months of 2024 as compared to \$2.90 million that was recognized during the first nine months of 2024. During the nine-months ended September 30, 2023, losses on sales of available-for-sale securities was \$914 thousand. Net gain on the sale of assets was \$269 thousand for the first nine months of 2024 compared to \$1.63 million during the same period of 2023. Recoveries of interest on previously charged-off or nonaccrual loans totaled \$2.58 million for the first nine months of 2024 compared to \$1.52 million for the first nine months of 2023.

Table 3 - Noninterest Income (dollars in thousands):

| | _ | Three-Months Ended September 30, Increase | | | | | Nine-Months Ended September 30, Increase | | | | |
|---|----|---|----|----------|----|--------|--|----|----------|----|--------|
| | | 2024 | | ecrease) | | 2023 | 2024 | | ecrease) | | 2023 |
| Trust fees | \$ | 11,694 | \$ | 1,644 | \$ | 10,050 | \$ 34,787 | \$ | 5,009 | \$ | 29,778 |
| Service charges on deposit accounts | | 6,428 | | (81) | | 6,509 | 18,683 | | (172) | | 18,855 |
| Debit card fees | | 5,528 | | 487 | | 5,041 | 15,564 | | (1,133) | | 16,697 |
| Credit card fees | | 617 | | (77) | | 694 | 1,920 | | (94) | | 2,014 |
| Gain on sale and fees on mortgage loans | | 3,359 | | (83) | | 3,442 | 10,174 | | 224 | | 9,950 |
| Net gain on sale of available-for-sale securities | | _ | | 972 | | (972) | _ | | 914 | | (914) |
| Net gain (loss) on sale of foreclosed assets | | (30) | | (20) | | (10) | (88) | | (111) | | 23 |
| Net gain on sale of assets | | 267 | | (429) | | 696 | 269 | | (1,357) | | 1,626 |
| Interest on loan recoveries | | 1,359 | | 661 | | 698 | 2,578 | | 1,059 | | 1,519 |
| Other: | | | | | | | | | | | |
| Check printing fees | | 30 | | 1 | | 29 | 65 | | (6) | | 71 |
| Safe deposit rental fees | | 176 | | _ | | 176 | 615 | | (28) | | 643 |
| Credit life fees | | 233 | | 56 | | 177 | 922 | | 470 | | 452 |
| Brokerage commissions | | 388 | | 8 | | 380 | 1,227 | | 113 | | 1,114 |
| Wire transfer fees | | 459 | | 39 | | 420 | 1,355 | | 131 | | 1,224 |
| Miscellaneous income | | 1,854 | | 1,114 | | 740 | 4,941 | | 1,968 | | 2,973 |
| Total other | | 3,140 | | 1,218 | | 1,922 | 9,125 | | 2,648 | | 6,477 |
| Total Noninterest Income | \$ | 32,362 | \$ | 4,292 | \$ | 28,070 | \$ 93,012 | \$ | 6,987 | \$ | 86,025 |

Noninterest Expense. Total noninterest expense for the third quarter of 2024 was \$66.01 million, compared to \$59.54 million for the same period of 2023. An important measure in determining whether a financial institution effectively manages noninterest expense is the efficiency ratio, which is calculated by dividing noninterest expense by the sum of net interest income on a tax-equivalent basis and noninterest income. Lower ratios indicate better efficiency since more income is generated with a lower noninterest expense total. Our efficiency ratio was 46.45% for the third quarter of 2024 compared to 47.62% for the same quarter in 2023.

Salaries, commissions and employee benefits for the third quarter of 2024 totaled \$37.50 million, compared to \$32.94 million for the same period in 2023. The increase from prior year is related primarily to increases of \$2.06 million in profit sharing expense and \$288 thousand in bonus and incentive accruals related to annualized earnings growth. Additionally, officer and employee salaries increased for additions to the middle market lending team and the audit and risk departments as well as merit-based pay increases since the prior year.

All other categories of noninterest expense for the third quarter of 2024 totaled \$28.52 million, compared to \$26.60 million in the same quarter a year ago. Noninterest expense, excluding salary related costs, for the three-months ended September 30, 2024 increased largely due to increases in software amortization and expense, legal expenses and professional and service fees when compared to the same period in 2023.

Total noninterest expense for the first nine months of 2024 was \$194.97 million, compared to \$174.41 million for the same period of 2023. Our efficiency ratio was 47.39% for the first nine months of 2024 compared to 45.75% for the same period in 2023.

Salaries, commissions and employee benefits for the first nine months of 2024 totaled \$111.65 million, compared to \$96.16 million for the same period in 2023. The net increase was primarily a result of merit-based and market driven pay increases, additions to the middle market lending team and the audit and risk departments, performance based incentive accruals, an increase of \$5.64 million in profit sharing expense and an increase of \$2.20 million in medical insurance expense.

All other categories of noninterest expense for the nine-months ended September 30, 2024 totaled \$83.31 million, compared to \$78.25 million in the same period a year ago. Noninterest expense, excluding salary related costs, for the nine-months ended September 30, 2024 increased largely due to increases in software amortization and expense, legal expenses, and professional and service fees.

Table 4 - Noninterest Expense (dollars in thousands):

| | Three-Months Ended September 30, | | | | | Nine-Months Ended September 30, | | | | | |
|---|----------------------------------|-----------|----------|----|--------|---------------------------------|---------|----|----------|-----------|---------|
| | | Iı | ıcrease | | | | | I | ncrease | | |
| | 2024 | (D | ecrease) | | 2023 | | 2024 | (D | ecrease) | | 2023 |
| Salaries, commissions and incentives (excluding mortgage) | \$ 26,238 | \$ | 2,427 | \$ | 23,811 | \$ | 77,768 | \$ | 6,598 | \$ | 71,170 |
| Mortgage salaries and incentives | 2,374 | | 122 | | 2,252 | | 6,672 | | 310 | | 6,362 |
| Medical | 2,735 | | (413) | | 3,148 | | 9,576 | | 2,203 | | 7,373 |
| Profit sharing | 2,235 | | 2,055 | | 180 | | 5,818 | | 5,638 | | 180 |
| 401(k) match expense | 991 | | 53 | | 938 | | 2,966 | | 96 | | 2,870 |
| Payroll taxes | 1,857 | | 125 | | 1,732 | | 5,955 | | 289 | | 5,666 |
| Stock based compensation | 1,067 | | 193 | _ | 874 | | 2,897 | | 356 | | 2,541 |
| Total salaries and employee benefits | 37,497 | | 4,562 | | 32,935 | | 111,652 | | 15,490 | | 96,162 |
| Net occupancy expense | 3,738 | | 173 | | 3,565 | | 10,826 | | 408 | | 10,418 |
| Equipment expense | 2,291 | | 91 | | 2,200 | | 6,761 | | 236 | | 6,525 |
| FDIC insurance premiums | 1,514 | | (59) | | 1,573 | | 4,987 | | 343 | | 4,644 |
| Debit card expense | 3,248 | | (36) | | 3,284 | | 9,548 | | (156) | | 9,704 |
| Professional and service fees | 2,793 | | 368 | | 2,425 | | 8,017 | | 830 | | 7,187 |
| Printing, stationery and supplies | 199 | | (313) | | 512 | | 1,071 | | (891) | | 1,962 |
| Operational and other losses | 955 | | (4) | | 959 | | 2,878 | | 132 | | 2,746 |
| Software amortization and expense | 3,712 | | 1,271 | | 2,441 | | 9,875 | | 2,604 | | 7,271 |
| Amortization of intangible assets | 157 | | (71) | | 228 | | 471 | | (213) | | 684 |
| Other: | | | | | | | | | | | |
| Data processing fees | 636 | | 151 | | 485 | | 1,849 | | 377 | | 1,472 |
| Postage | 393 | | 25 | | 368 | | 1,142 | | 56 | | 1,086 |
| Advertising | 712 | | (96) | | 808 | | 2,168 | | (122) | | 2,290 |
| Correspondent bank service charges | 224 | | 12 | | 212 | | 697 | | 49 | | 648 |
| Telephone | 699 | | (99) | | 798 | | 2,317 | | (105) | | 2,422 |
| Public relations and business development | 754 | | (60) | | 814 | | 2,217 | | (378) | | 2,595 |
| Directors' fees | 755 | | 147 | | 608 | | 2,160 | | 260 | | 1,900 |
| Audit and accounting fees | 658 | | 27 | | 631 | | 1,597 | | (297) | | 1,894 |
| Legal fees and other related costs | 996 | | 494 | | 502 | | 2,163 | | 1,049 | | 1,114 |
| Regulatory exam fees | 270 | | (63) | | 333 | | 899 | | (55) | | 954 |
| Travel | 511 | | 27 | | 484 | | 1,349 | | (52) | | 1,401 |
| Courier expense | 312 | | (1) | | 313 | | 956 | | 49 | | 907 |
| Other real estate owned | 30 | | (38) | | 68 | | 63 | | (16) | | 79 |
| Other miscellaneous expense | 2,958 | | (35) | | 2,993 | | 9,302 | | 960 | | 8,342 |
| Total other | 9,908 | | 491 | | 9,417 | | 28,879 | | 1,775 | | 27,104 |
| Total Noninterest Expense | \$ 66,012 | <u>\$</u> | 6,473 | \$ | 59,539 | \$ | 194,965 | \$ | 20,558 | <u>\$</u> | 174,407 |

Balance Sheet Review

Loans. The portfolio is comprised of loans made to businesses, professionals, individuals, and farm and ranch operations located in the primary trade areas served by our subsidiary bank. As of September 30, 2024, total loans held-for-investment were \$7.72 billion, an increase of \$574.40 million, as compared to December 31, 2023.

As compared to year-end 2023 balances, total real estate loans increased \$346.45 million, total commercial loans increased \$129.85 million, total consumer loans increased \$99.73 million, and agricultural loans decreased \$1.62 million. Loans averaged \$7.64 billion for the third quarter of 2024, an increase of \$749.17 million over the prior year third quarter average balances. Loans averaged \$7.42 billion for the first nine months of 2024, an increase of \$724.81 million from the prior year nine-month period average balances.

Loan portfolio segments include C&I, Municipal, Agricultural, Construction and Development, Farm, Non-Owner Occupied and Owner Occupied CRE, Residential, Consumer Auto and Consumer Non-Auto. This segmentation allows for a more precise pooling of loans with similar credit risk characteristics and credit monitor procedures for the Company's calculation of its allowance for credit losses.

Table 5 outlines the composition of the Company's held-for-investment loans by portfolio segment.

Table 5 - Composition of Loans Held-for-Investment (dollars in thousands):

| | Septem | D | ecember 31, | | |
|----------------------------|-----------------|----|-------------|----|-----------|
| | 2024 2023 | | | | 2023 |
| Commercial: | | | | | |
| C&I | \$ 1,175,774 | \$ | 1,108,240 | \$ | 1,164,811 |
| Municipal | 333,732 | | 218,358 | | 214,850 |
| Total Commercial | 1,509,506 | | 1,326,598 | | 1,379,661 |
| Agricultural | 83,269 | | 81,876 | | 84,890 |
| Real Estate: | | | | | |
| Construction & Development | 1,013,810 | | 929,570 | | 963,158 |
| Farm | 315,720 | | 341,052 | | 344,954 |
| Non-Owner Occupied CRE | 825,928 | | 828,900 | | 827,969 |
| Owner Occupied CRE | 1,086,750 | | 1,002,913 | | 1,037,281 |
| Residential | 2,112,196 | | 1,788,913 | | 1,834,593 |
| Total Real Estate | 5,354,404 | | 4,891,348 | | 5,007,955 |
| Consumer: | | | | | |
| Auto | 618,103 | | 540,382 | | 521,859 |
| Non-Auto | 157,909 | | 154,492 | | 154,426 |
| Total Consumer | 776,012 | | 694,874 | | 676,285 |
| Total | \$ 7,723,191 | \$ | 6,994,696 | \$ | 7,148,791 |

Loans held-for-sale, consisting of secondary market mortgage loans, totaled \$20.11 million, \$12.23 million, and \$14.25 million at September 30, 2024 and 2023, and December 31, 2023, \$3.60 million, \$321 thousand and \$3.18 million, respectively, are valued using the lower of cost or fair value, and the remaining amounts are valued under the fair value option.

Commercial real estate loans (owner and non-owner occupied CRE) represent 24.77% of the Company's total loan portfolio as of September 30, 2024. Non-owner occupied CRE represents \$825.93 million, or 10.69%, of the Company's total loan portfolio as of September 30, 2024. The properties securing this portfolio are diverse as to geographic location in Texas as well as industry type. Collateral for CRE loans is located throughout the Company's markets in central west Texas, the Dallas-Fort Worth metroplex and southeast Texas with less than 1% of properties located outside of the state. The largest concentrations in the CRE portfolio as to type are industrial/warehouse at approximately 13.44% and multifamily at approximately 7.78% as of September 30, 2024. All additional property type categories are 6% or less of the CRE portfolio. Credit underwriting standards are periodically reviewed and adjusted based upon observations from our ongoing monitoring of economic conditions in our lending areas. In response to the current interest rate environment and increases in benchmark rates, the Company has enhanced stress testing and loan review activities to mitigate interest rate reset risk with a specific emphasis on borrowers' abilities to absorb the impact of higher interest rates on loans.

The following tables summarize maturity information of our loan portfolio as of September 30, 2024. The tables also presents the portion of loans that have fixed interest rates or variable interest rates that fluctuate over the life of the loans in accordance with changes in an interest rate index.

Maturity Distribution and Interest Sensitivity of Loans at September 30, 2024 (dollars in thousands):

| Total Loans Held-for-Investment: | Oue in One ear or Less | fter One but Vithin Five Years | ter Five but ithin Fifteen Years | After Fifteen Years | | Total |
|----------------------------------|---------------------------|--------------------------------------|--|------------------------|-----------|-----------------|
| Commercial: | | | | | | |
| C&I | \$ 417,003 | \$ 617,186 | \$ 117,055 | \$ | 24,530 | \$ 1,175,774 |
| Municipal | 107,105 | 42,629 | 121,541 | | 62,457 | 333,732 |
| Total Commercial | 524,108 | 659,815 | 238,596 | | 86,987 | 1,509,506 |
| Agricultural | 65,286 | 16,046 | 1,937 | | _ | 83,269 |
| Real Estate: | | | | | | |
| Construction & Development | 452,115 | 245,397 | 212,935 | | 103,363 | 1,013,810 |
| Farm | 23,391 | 34,135 | 153,389 | | 104,805 | 315,720 |
| Non-Owner Occupied CRE | 113,117 | 217,032 | 389,327 | | 106,452 | 825,928 |
| Owner Occupied CRE | 51,355 | 295,538 | 531,314 | | 208,543 | 1,086,750 |
| Residential | 178,408 | 128,671 | 804,545 | | 1,000,572 | 2,112,196 |
| Total Real Estate | 818,386 | 920,773 | 2,091,510 | | 1,523,735 | 5,354,404 |
| Consumer: | | | | | | |
| Auto | 7,340 | 586,102 | 24,558 | | 103 | 618,103 |
| Non-Auto | 40,984 | 86,338 | 27,442 | | 3,145 | 157,909 |
| Total Consumer | 48,324 | 672,440 | 52,000 | | 3,248 | 776,012 |
| Total | \$ 1,456,104 | \$ 2,269,074 | \$ 2,384,043 | \$ | 1,613,970 | \$ 7,723,191 |
| % of Total Loans | 18.85% | 29.39% | 30.87% | | 20.89% | 100.00% |

| Loans with fixed interest rates: | _ | ue in One ar or Less | ter One but Vithin Five Years | _ | After Five but Vithin Fifteen Years | Ai | ter Fifteen Years | Total |
|----------------------------------|----|-------------------------|-------------------------------------|----|---|----|----------------------|-----------------|
| Commercial: | | | | | | | | |
| C&I | \$ | 66,683 | \$ 338,453 | \$ | 12,573 | \$ | _ | \$ 417,709 |
| Municipal | | 2,849 | 42,022 | | 91,958 | | 12,839 | 149,668 |
| Total Commercial | | 69,532 | 380,475 | | 104,531 | | 12,839 | 567,377 |
| Agricultural | | 4,976 | 11,954 | | 117 | | _ | 17,047 |
| Real Estate: | | | | | | | | |
| Construction & Development | | 177,326 | 141,772 | | 33,807 | | 6,600 | 359,505 |
| Farm | | 8,977 | 26,075 | | 82,874 | | 8,248 | 126,174 |
| Non-Owner Occupied CRE | | 72,070 | 139,345 | | 67,723 | | 4,021 | 283,159 |
| Owner Occupied CRE | | 30,859 | 166,029 | | 35,611 | | 6,712 | 239,211 |
| Residential | | 113,708 | 100,073 | | 499,376 | | 125,132 | 838,289 |
| Total Real Estate | | 402,940 | 573,294 | | 719,391 | | 150,713 | 1,846,338 |
| Consumer: | | | | | | | | |
| Auto | | 7,340 | 586,102 | | 24,558 | | 103 | 618,103 |
| Non-Auto | | 38,236 | 86,231 | | 27,146 | | 415 | 152,028 |
| Total Consumer | | 45,576 | 672,333 | | 51,704 | | 518 | 770,131 |
| Total | \$ | 523,024 | \$ 1,638,056 | \$ | 875,743 | \$ | 164,070 | \$ 3,200,893 |
| % of Total Loans | | 6.77% | 21.22% | | 11.34% | | 2.12% | 41.45% |

| Loans with variable interest rates: Commercial: | ie in One ar or Less | er One but ithin Five Years | ter Five but ithin Fifteen Years | A | fter Fifteen Years | _ | Total |
|---|-------------------------|-----------------------------------|--|----|-----------------------|----|-----------|
| C&I | \$ 350,320 | \$ 278,733 | \$ 104,482 | \$ | 24,530 | \$ | 758,065 |
| Municipal | 104,256 | 607 | 29,583 | | 49,618 | | 184,064 |
| Total Commercial | 454,576 | 279,340 | 134,065 | | 74,148 | | 942,129 |
| Agricultural | 60,310 | 4,092 | 1,820 | | _ | | 66,222 |
| Real Estate: | | | | | | | |
| Construction & Development | 274,789 | 103,625 | 179,128 | | 96,763 | | 654,305 |
| Farm | 14,414 | 8,060 | 70,515 | | 96,557 | | 189,546 |
| Non-Owner Occupied CRE | 41,047 | 77,687 | 321,604 | | 102,431 | | 542,769 |
| Owner Occupied CRE | 20,496 | 129,509 | 495,703 | | 201,831 | | 847,539 |
| Residential | 64,700 | 28,598 | 305,169 | | 875,440 | | 1,273,907 |
| Total Real Estate | 415,446 | 347,479 | 1,372,119 | | 1,373,022 | | 3,508,066 |
| Consumer: | | | | | | | |
| Auto | _ | _ | _ | | _ | | _ |
| Non-Auto | 2,748 | 107 | 296 | | 2,730 | | 5,881 |
| Total Consumer | 2,748 | 107 | 296 | | 2,730 | | 5,881 |
| Total | \$ 933,080 | \$ 631,018 | \$ 1,508,300 | \$ | 1,449,900 | \$ | 4,522,298 |
| % of Total Loans | 12.08% | 8.17% | 19.53% | | 18.77% | | 58.55% |

Of the \$4.52 billion of variable interest rate loans shown above, loans totaling \$1.92 billion mature or reprice over the next twelve months. Of this amount, approximately \$1.51 billion will reprice immediately upon changes in the underlying index rate (primarily U.S. prime rate) with the remaining \$410.16 million being subject to floors above or ceilings below the current index.

Asset Quality. Our loan portfolio is subject to periodic reviews by our centralized independent loan review group as well as periodic examinations by bank regulatory agencies. Loans are placed on nonaccrual status when, in the judgment of management, the collectability of principal or interest under the original terms becomes doubtful. Nonaccrual, past due 90 days or more and still accruing, and foreclosed assets were \$64.42 million at September 30, 2024, as compared to \$39.70 million at September 30, 2023 and \$35.10 million at December 31, 2023. As a percent of loans held-for-investment and foreclosed assets, these assets were 0.83% at September 30, 2024, 0.57% at September 30, 2023, and 0.49% at December 31, 2023. As a percent of total assets, these assets were 0.47% at September 30, 2024, as compared to 0.31% at September 30, 2023 and 0.27% at December 31, 2023, respectively. We believe the level of these assets to be manageable and are not aware of any material classified credits not properly disclosed as nonperforming at September 30, 2024.

Table 6 - Nonaccrual, Past Due 90 Days or More and Still Accruing, and Foreclosed Assets (dollars in thousands, except percentages):

| | Septem | De | cember 31, | | |
|---|--------------|----------------|------------|-----|--------|
| | 2024 | | 2023 | | 2023 |
| Nonaccrual loans | \$ 63,378 | \$ | 38,812 | \$ | 33,609 |
| Loans still accruing and past due 90 days or more | 504 | | 289 | | 1,004 |
| Total nonperforming loans | 63,882 | | 39,101 | | 34,613 |
| Foreclosed assets | 535 | | 597 | | 483 |
| Total nonperforming assets | \$ 64,417 | \$ | 39,698 | \$ | 35,096 |
| As a % of loans held-for-investment and foreclosed assets | 0.83% | , — | 0.57% | , — | 0.49% |
| As a % of total assets | 0.47 | | 0.31 | | 0.27 |

We record interest payments received on nonaccrual loans as reductions of principal. Prior to the loans being placed on nonaccrual, we recognized interest income on these loans of approximately \$913 thousand for the year ended December 31, 2023. If interest on these loans had been recognized on a full accrual basis during the year ended December 31, 2023, such income would have been approximately \$3.22 million. Such amounts for the 2024 and 2023 interim periods were not significant.

Allowance for Credit Losses. The allowance for credit losses is the amount we determine as of a specific date to be appropriate to absorb current expected credit losses on existing loans. For a discussion of our methodology, see our accounting policies in Note 1 to the Consolidated Financial Statements (unaudited).

The provision for loan losses of \$5.55 million for the three-months ended September 30, 2024 is combined with the provision for unfunded commitments of \$571 thousand and reported in the net aggregate of \$6.12 million under the provision for credit losses in the consolidated statements of earnings for the three-months ended September 30, 2024. The provision for loan losses of \$12.72 million for the nine-months ended September 30, 2024 is combined with the provision for unfunded commitments of \$101 thousand and reported in the net aggregate of \$12.82 million under the provision for credit losses on the consolidated statements of earnings for the nine-months ended September 30, 2024.

The provision for loan losses of \$3.82 million for the three-months ended September 30, 2023 is combined with the reversal of provision for unfunded commitments of \$1.55 million and reported in the aggregate of \$2.28 million under the provision for credit losses in the consolidated statements of earnings for the three-months ended September 30, 2023. The provision for loan losses of \$15.05 million for the nine-months ended September 30, 2023 is combined with the reversal of provision for unfunded commitments of \$4.42 million and reported in the net aggregate of \$10.63 million under the provision for credit losses in the consolidated statements of earnings for the nine-months ended September 30, 2023.

As a percent of average loans, net loan charge-offs were 0.04% for the third quarter of 2024, as compared to net loan charge-offs of 0.04% for the third quarter of 2023. As a percent of average loans, net loan charge-offs were 0.03% for the first nine months of 2024, as compared to net loan charge-offs of 0.02% for the first nine months of 2023. The allowance for credit losses as a percent of loans held-for-investment was 1.29% as of September 30, 2024, as compared to 1.28% as of September 30, 2023 and 1.24% as of December 31, 2023, respectively.

Table 7 - Loan Loss Experience and Allowance for Credit Losses (dollars in thousands, except percentages):

| | Three-Mor Septem | | | Nine-Mont Septem | | |
|--|-------------------------|----|-----------|---------------------|-----------|--------------|
| | 2024 | | 2023 | | 2024 | 2023 |
| Allowance for credit losses at period-end | \$ 99,936 | \$ | 89,714 | \$ | 99,936 | \$ 89,714 |
| Loans held-for-investment at period-end | 7,723,191 | | 6,994,696 | | 7,723,191 | 6,994,696 |
| Average loans for period | 7,643,238 | | 6,894,064 | | 7,418,808 | 6,694,000 |
| Net charge-offs (recoveries)/average loans (annualized) | 0.04% |) | 0.04% |) | 0.03% | 0.02% |
| Allowance for loan losses/period-end loans held-for-investment | 1.29% |) | 1.28% |) | 1.29% | 1.28% |
| Allowance for loan losses/nonaccrual loans, past due 90 days still accruing and restructured loans | 156.44% |) | 229.44% | | 156.44% | 229.44% |

Interest-Bearing Demand Deposits in Banks. The Company had interest-bearing deposits in banks of \$287.48 million at September 30, 2024 compared to \$180.01 million at September 30, 2023 and \$255.24 million at December 31, 2023, respectively. At September 30, 2024, interest-bearing deposits in banks included \$273.63 million maintained at the Federal Reserve Bank of Dallas and \$13.85 million on deposit with the FHLB.

Available-for-Sale Securities. At September 30, 2024, securities with a fair value of \$4.61 billion were classified as securities available-for-sale. As compared to December 31, 2023, the available-for-sale portfolio at September 30, 2024 reflected (i) a decrease of \$189.22 million in U.S. Treasury securities, (ii) a decrease of \$25.67 million in obligations of states and political subdivisions, (iii) an increase of \$92.35 million in mortgage-backed securities, and (iv) an increase of \$2.08 million in corporate bonds and other securities. Fluctuations in the available-for-sale securities portfolio balances were primarily driven by calls and maturities, and changes in unrealized losses during the first nine months of 2024. Our mortgage related securities are backed by GNMA, FNMA or FHLMC, or are collateralized by securities backed by these agencies.

See the below table and Note 2 to the Consolidated Financial Statements (unaudited) for additional disclosures relating to the maturities and fair values of the investment portfolio at September 30, 2024 and 2023, and December 31, 2023.

Table 8 - Maturities and Yields of Available-for-Sale Securities Held at September 30, 2024 (dollars in thousands, except percentages):

| | | | | Matu | ring by Conti | ractual Matu | ırity | | | |
|----------------------------|------------|-------|-------------|--------|---------------|--------------|------------|-------|-------------|-----------|
| | | | After On | e Year | After Five | Years | | | | |
| | One Ye | ear | Throu | ıgh | Throu | gh | Afte | r | | |
| | or Le | SS | Five Yo | ears | Ten Ye | ears | Ten Ye | ears | Tota | <u>.l</u> |
| Available-for-Sale: | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield | Amount | Yield |
| U.S. Treasury securities | \$ 192,216 | 2.03% | \$ 100,798 | 1.53% | \$ — | % | \$ — | % | \$ 293,014 | 1.85% |
| Obligations of states and | | | | | | | | | | |
| political subdivisions | 47,984 | 4.49 | 558,552 | 2.83 | 703,208 | 2.35 | 161,739 | 2.78 | 1,471,483 | 2.65 |
| Corporate bonds and other | | | | | | | | | | |
| securities | 9,517 | 3.79 | 83,463 | 2.58 | 14,056 | 1.82 | _ | _ | 107,036 | 2.59 |
| Mortgage-backed securities | 28,800 | 2.23 | 919,836 | 2.36 | 1,237,983 | 2.22 | 554,147 | 2.73 | 2,740,766 | 2.37 |
| Total | \$ 278,517 | 2.53% | \$1,662,649 | 2.48% | \$1,955,247 | 2.26% | \$ 715,886 | 2.74% | \$4,612,299 | 2.43% |

All yields are computed on a tax-equivalent basis assuming a marginal tax rate of 21%. Yields on available-for-sale securities are based on amortized cost. Maturities of mortgage-backed securities are based on contractual maturities and could differ due to prepayments of underlying mortgages. Maturities of other securities are reported at the earlier of maturity date or call date.

As of September 30, 2024, the investment portfolio had an overall tax equivalent yield of 2.43%, a weighted average life of 6.28 and modified duration of 5.36 years.

Deposits. Deposits held by our subsidiary bank represent our primary source of funding. Total deposits were \$11.76 billion as of September 30, 2024, as compared to \$10.72 billion as of September 30, 2023 and \$11.14 billion as of December 31, 2023.

Table 9 provides a breakdown of average deposits and rates paid over the three and nine month periods ended September 30, 2024 and 2023, respectively.

Table 9 - Composition of Average Deposits (dollars in thousands, except percentages):

| | For the Three-Months Ended September 30, | | | | | | | | | |
|------------------------------------|--|----------|---------------|----------|--|--|--|--|--|--|
| | 202 | 24 | 20 | 23 | | | | | | |
| | Average | Average | Average | Average | | | | | | |
| | Balance | Rate | Balance | Rate | | | | | | |
| Noninterest-bearing deposits | \$ 3,279,486 | <u> </u> | \$ 3,509,809 | <u> </u> | | | | | | |
| Interest-bearing deposits: | | | | | | | | | | |
| Interest-bearing checking | 4,121,102 | 2.36 | 3,197,961 | 1.56 | | | | | | |
| Savings and money market accounts | 3,130,492 | 2.30 | 3,106,443 | 1.95 | | | | | | |
| Time deposits under \$250,000 | 612,459 | 3.67 | 352,294 | 5.71 | | | | | | |
| Time deposits of \$250,000 or more | 376,885 | 4.01 | 602,554 | 2.16 | | | | | | |
| Total interest-bearing deposits | 8,240,938 | 2.51% | 7,259,252 | 1.98% | | | | | | |
| Total average deposits | \$ 11,520,424 | | \$ 10,769,061 | | | | | | | |
| Total cost of deposits | | 1.80% | | 1.33% | | | | | | |

| | For the Nine-Months Ended September 30, | | | | | | | | | |
|------------------------------------|---|-----------------|--------------------|-----------------|--|--|--|--|--|--|
| | 202 | 4 | 202 | 23 | | | | | | |
| | Average Balance | Average Rate | Average Balance | Average Rate | | | | | | |
| Noninterest-bearing deposits | \$ 3,305,289 | % | \$ 3,690,190 | <u> </u> | | | | | | |
| Interest-bearing deposits: | | | | | | | | | | |
| Interest-bearing checking | 4,001,909 | 2.24 | 3,319,967 | 1.23 | | | | | | |
| Savings and money market accounts | 3,089,625 | 2.23 | 3,002,987 | 1.64 | | | | | | |
| Time deposits under \$250,000 | 600,550 | 3.61 | 295,717 | 4.84 | | | | | | |
| Time deposits of \$250,000 or more | 355,052 | 3.96 | 507,800 | 1.97 | | | | | | |
| Total interest-bearing deposits | 8,047,136 | 2.42% | 7,126,471 | 1.61% | | | | | | |
| Total average deposits | \$ 11,352,425 | | \$ 10,816,661 | | | | | | | |
| Total cost of deposits | | 1.71% | | 1.06% | | | | | | |

The estimated amount of uninsured and uncollateralized deposits including related accrued and unpaid interest is approximately \$5.35 billion as of September 30, 2024.

Borrowings. Included in borrowings were federal funds purchased, advances from the FHLB and other borrowings of \$25.98 million, \$129.75 million and \$22.15 million at September 30, 2024 and 2023, and December 31, 2023, respectively. The average balance of federal funds purchased, advances from the FHLB and other borrowings were \$24.67 million and \$54.12 million in the third quarters of 2024 and 2023, respectively. The weighted average interest rates paid on these borrowings were 1.87% and 3.80% for the third quarters of 2024 and 2023, respectively. The average balance of federal funds purchased, advances from the FHLB and other borrowings were \$60.06 million and \$82.34 million in the first nine months of 2024 and 2023, respectively. The weighted average interest rates paid on these borrowings were 3.66% and 3.97% for the first nine months of 2024 and 2023, respectively.

Repurchase Agreements. Securities sold under repurchase agreements of \$57.56 million, \$621.79 million and \$381.93 million at September 30, 2024 and 2023, and December 31, 2023, respectively. Securities sold under repurchase agreements are generally with significant customers of the Company that require short-term liquidity for their funds for which we pledge certain securities that have a fair value equal to at least the amount of the short-term borrowings. The average balances of securities sold under repurchase agreements were \$100.89 million and \$567.06 million for the third quarters of 2024 and 2023, respectively. The average rates paid on securities sold under repurchase agreements were 2.92% and 3.16% for the third quarters of 2024 and 2023, respectively. The average balances of securities sold under repurchase agreements were \$209.91 million and \$571.45 million for the first nine months of 2024 and 2023, respectively. The average rates paid on securities sold under repurchase agreements were 3.31% and 2.69% for the first nine months of 2024 and 2023, respectively. The average balances of securities sold under repurchase agreements has decreased from the prior year as customers have moved funds to IntraFi deposit accounts.

Interest Rate Risk

Interest rate risk results when the maturity or repricing intervals of interest-earning assets and interest-bearing liabilities are different. Our exposure to interest rate risk is managed primarily through our strategy of selecting the types and terms of interest-earning assets and interest-bearing liabilities that generate favorable earnings while limiting the potential negative effects of changes in market interest rates. We use no off-balance-sheet financial instruments to manage interest rate risk.

Our subsidiary bank has an asset liability management committee that monitors interest rate risk and compliance with investment policies. The subsidiary bank utilizes an earnings simulation model as the primary quantitative tool in measuring the amount of interest rate risk associated with changing market rates. The model quantifies the effects of various interest rate scenarios on projected net interest income and net income over the next

twelve months. The model measures the impact on net interest income relative to a base case scenario of hypothetical fluctuations in interest rates over the next twelve months. These simulations incorporate assumptions regarding balance sheet growth and mix, pricing and the re-pricing and maturity characteristics of the existing and projected balance sheet.

The following analysis depicts the estimated impact on net interest income of immediate changes in interest rates at the specified levels for the periods presented.

| | Percentage | Percentage change in net interest income: | | | | | | |
|---------------------------|------------|---|---------|--|--|--|--|--|
| Change in interest rates: | Septem | September 30, | | | | | | |
| (in basis points) | 2024 | 2023 | 2023 | | | | | |
| +400 | 1.13% | 3.03% | 7.17% | | | | | |
| +300 | 0.86% | 2.23% | 5.36% | | | | | |
| +200 | 0.84% | 1.82% | 3.87% | | | | | |
| +100 | 0.57% | 1.14% | 2.11% | | | | | |
| -100 | (3.32)% | (1.76)% | (2.72)% | | | | | |
| -200 | (7.00)% | (3.45)% | (5.54)% | | | | | |
| -300 | (9.19)% | (5.76)% | (8.70)% | | | | | |
| -400 | (9.51)% | (6.31)% | (9.65)% | | | | | |

The results for the net interest income simulations as of September 30, 2024 and 2023, and December 31, 2023 resulted in an asset sensitive position. These are good faith estimates and assume that the composition of our interest sensitive assets and liabilities existing at each year-end will remain constant over the relevant twelve-month measurement period and that changes in market interest rates are instantaneous and sustained across the yield curve regardless of duration of pricing characteristics on specific assets or liabilities. Also, this analysis does not contemplate any actions that we might undertake in response to changes in market interest rates. We believe these estimates are not necessarily indicative of what actually could occur in the event of immediate interest rate increases or decreases of this magnitude. As interest-bearing assets and liabilities reprice in different time frames and proportions to market interest rate movements, various assumptions must be made based on historical relationships of these variables in reaching any conclusion. Since these correlations are based on competitive and market conditions, we anticipate that our future results will likely be different from the foregoing estimates, and such differences could be material.

Should we be unable to maintain a reasonable balance of maturities and repricing of our interest-earning assets and our interest-bearing liabilities, we could be required to dispose of our assets in an unfavorable manner or pay a higher than market rate to fund our activities. Our asset liability management committee oversees and monitors this risk.

The fair value of our investment securities classified as available-for-sale totaled \$4.61 billion at September 30, 2024. During the nine months ended September 30, 2024, the corresponding unrealized loss before taxes on the portfolio of \$510.92 million at December 31, 2023, changed to an unrealized loss before taxes of \$417.83 million at September 30, 2024, which is recorded net of taxes in accumulated other comprehensive earnings (loss) in shareholders' equity. The unrealized gains or losses, net of taxes, on the portfolio are excluded from the calculation of all regulatory capital ratios. The changes in the fair value were driven by changes in interest rates based on expected actions by the Federal Reserve Board and other market conditions. The overall valuation of the portfolio is most correlated to the 5-year U.S. Treasury rates based on the composition and duration of the portfolio. At September 30, 2024, the 5-year U.S. Treasury rate was 3.57% compared to 3.84% at December 31, 2023, representing a 27 basis point decrease during the first nine months of 2024. As of September 30, 2024, an increase of 100 basis points in the 5-year U.S. Treasury rate would result in an increase to unrealized losses by approximately \$218 thousand before taxes, while a 100 basis point decrease in the same rate would result in a decrease to unrealized losses by approximately \$183 thousand before taxes. We believe that we have the ability to hold these securities based on our overall liquidity and intent to hold the portfolio.

Capital and Liquidity

Capital. We evaluate capital resources by our ability to maintain adequate regulatory capital ratios to do business in the banking industry. Issues related to capital resources arise primarily when we are growing at an accelerated rate but not retaining a significant amount of our profits or when we experience significant asset quality deterioration.

Total shareholders' equity was \$1.66 billion, or 12.24% of total assets at September 30, 2024, as compared to \$1.24 billion, or 9.71% of total assets at September 30, 2023, and \$1.50 billion, or 11.44% of total assets at December 31, 2023. Included in shareholders' equity at September 30, 2024, and 2023, and December 31, 2023 were \$329.82 million, \$639.93 million and \$403.30 million, respectively, in unrealized losses on investment securities available-for-sale, net of related income taxes, although such amount is excluded from and does not impact regulatory capital. For the third quarter of 2024, total shareholders' equity averaged \$1.57 billion, or 11.83% of average assets, as compared to \$1.36 billion, or 10.58% of average assets, during the same period in 2023. For the first nine months of 2024, total shareholders' equity averaged \$1.51 billion, or 11.42% of average assets, as compared to \$1.34 billion, or 10.44% of average assets, during the same period in 2023.

Banking regulators measure capital adequacy by means of the risk-based capital ratios and the leverage ratio under the Basel III rules and prompt corrective action regulations. The risk-based capital rules provide for the weighting of assets and off-balance-sheet commitments and contingencies according to prescribed risk categories. Regulatory capital is then divided by risk-weighted assets to determine the risk-adjusted capital ratios. The leverage ratio is computed by dividing shareholders' equity less intangible assets by quarter-to-date average assets less intangible assets.

Beginning in January 2015, under the Basel III rules, the implementation of the capital conservation buffer was effective for the Company starting at the 0.625% level and increasing 0.625% each year thereafter, until it reached 2.50% on January 1, 2019. The capital conservation buffer is designed to

absorb losses during periods of economic stress and requires increased capital levels for the purpose of capital distributions and other payments. Failure to meet the amount of the buffer will result in restrictions on the Company's ability to make capital distributions, including dividend payments and stock repurchases, and to pay discretionary bonuses to executive officers.

As of September 30, 2024 and 2023, and December 31, 2023, we had a total risk-based capital ratio of 20.03%, 19.49% and 19.62%, a Tier 1 capital to risk-weighted assets ratio of 18.83%, 18.35% and 18.50%, a common equity Tier 1 to risk-weighted assets ratio of 18.83%, 18.35% and 18.50% and a Tier 1 leverage ratio of 12.53%, 12.00% and 12.06%, respectively. The regulatory capital ratios as of September 30, 2024 and 2023, and December 31, 2023 were calculated under Basel III rules.

Doguired to be

Required to be

The regulatory capital ratios of the Company and Bank under the Basel III regulatory capital framework are as follows:

| | | | | | | | | Kequire | u to be | |
|---|--------|-----------|----------|--------------------|-----------------|--------|--------|------------------|---------|--|
| | | | | | Minimum Capital | | | Considered Well- | | |
| | | Actua | <u>l</u> | Required-Basel III | | | | lized | | |
| As of September 30, 2024: | | Amount | Ratio | Amount | | Ratio | Amount | | Ratio | |
| Total Capital to Risk-Weighted Assets: | | | | | | | | | | |
| Consolidated | \$ | 1,799,947 | 20.03% | \$ | 943,527 | 10.50% | \$ | 898,598 | 10.00% | |
| First Financial Bank | \$ | 1,650,389 | 18.42% | \$ | 941,026 | 10.50% | \$ | 896,215 | 10.00% | |
| Tier 1 Capital to Risk-Weighted Assets: | | | | | | | | | | |
| Consolidated | \$ | 1,692,008 | 18.83% | \$ | 763,808 | 8.50% | \$ | 539,159 | 6.00% | |
| First Financial Bank | \$ | 1,542,450 | 17.21% | \$ | 761,783 | 8.50% | \$ | 716,972 | 8.00% | |
| Common Equity Tier 1 Capital to Risk-Weighted A | ssets: | | | | | | | | | |
| Consolidated | \$ | 1,692,008 | 18.83% | \$ | 629,018 | 7.00% | \$ | _ | N/A | |
| First Financial Bank | \$ | 1,542,450 | 17.21% | \$ | 627,351 | 7.00% | \$ | 582,540 | 6.50% | |
| Leverage Ratio: | | | | | | | | | | |
| Consolidated | \$ | 1,692,008 | 12.53% | \$ | 359,439 | 4.00% | \$ | _ | N/A | |
| First Financial Bank | \$ | 1,542,450 | 11.48% | \$ | 358,486 | 4.00% | \$ | 448,108 | 5.00% | |

| | | Actual | | | Minimum Capital Required-Basel III | | | Considered Well- Capitalized | | |
|--|------|--------------|--------|----|---------------------------------------|--------|----|---------------------------------|--------|--|
| As of September 30, 2023: | | Amount Ratio | | | Amount | Ratio | I | Amount | Ratio | |
| Total Capital to Risk-Weighted Assets: | | | | | | | | | | |
| Consolidated | \$ | 1,676,476 | 19.49% | \$ | 903,272 | 10.50% | \$ | 860,259 | 10.00% | |
| First Financial Bank | \$ | 1,507,129 | 17.56% | \$ | 901,009 | 10.50% | \$ | 858,104 | 10.00% | |
| Tier 1 Capital to Risk-Weighted Assets: | | | | | | | | | | |
| Consolidated | \$ | 1,578,858 | 18.35% | \$ | 731,220 | 8.50% | \$ | 516,155 | 6.00% | |
| First Financial Bank | \$ | 1,409,511 | 16.43% | \$ | 729,388 | 8.50% | \$ | 686,483 | 8.00% | |
| Common Equity Tier 1 Capital to Risk-Weighted Asse | ets: | | | | | | | | | |
| Consolidated | \$ | 1,578,858 | 18.35% | \$ | 602,181 | 7.00% | \$ | | N/A | |
| First Financial Bank | \$ | 1,409,511 | 16.43% | \$ | 600,673 | 7.00% | \$ | 557,768 | 6.50% | |
| Leverage Ratio: | | | | | | | | | | |
| Consolidated | \$ | 1,578,858 | 12.00% | \$ | 344,103 | 4.00% | \$ | _ | N/A | |
| First Financial Bank | \$ | 1,409,511 | 10.76% | \$ | 343,242 | 4.00% | \$ | 429,052 | 5.00% | |

| | | Actua | I | | Minimum Required | | | Require Considero Capita | ed Well- |
|--|--------|-----------|--------|--------|---------------------|--------|--------|--------------------------------|----------|
| As of December 31, 2023: | Amount | | Ratio | Amount | | Ratio | Amount | | Ratio |
| Total Capital to Risk-Weighted Assets: | | | | | | | | | |
| Consolidated | \$ | 1,697,999 | 19.62% | \$ | 908,870 | 10.50% | \$ | 865,590 | 10.00% |
| First Financial Bank | \$ | 1,518,365 | 17.59% | \$ | 906,541 | 10.50% | \$ | 863,372 | 10.00% |
| Tier 1 Capital to Risk-Weighted Assets: | | | | | | | | | |
| Consolidated | \$ | 1,601,361 | 18.50% | \$ | 735,752 | 8.50% | \$ | 519,354 | 6.00% |
| First Financial Bank | \$ | 1,421,727 | 16.47% | \$ | 733,866 | 8.50% | \$ | 690,698 | 8.00% |
| Common Equity Tier 1 Capital to Risk-Weighted As | sets: | | | | | | | | |
| Consolidated | \$ | 1,601,361 | 18.50% | \$ | 605,913 | 7.00% | | _ | N/A |
| First Financial Bank | \$ | 1,421,727 | 16.47% | \$ | 604,361 | 7.00% | \$ | 561,192 | 6.50% |
| Leverage Ratio: | | | | | | | | | |
| Consolidated | \$ | 1,601,361 | 12.06% | \$ | 346,236 | 4.00% | | _ | N/A |
| First Financial Bank | \$ | 1,421,727 | 10.75% | \$ | 345,349 | 4.00% | \$ | 431,686 | 5.00% |

In connection with the adoption of the Basel III regulatory capital framework, our subsidiary bank made the election to continue to exclude accumulated other comprehensive income from available-for-sale securities ("AOCI") from capital in connection with its quarterly financial filing and, in effect, to retain the AOCI treatment under the prior capital rules.

Liquidity. Liquidity is our ability to meet cash demands as they arise. Such needs can develop from loan demand, deposit withdrawals or acquisition opportunities. Potential obligations resulting from the issuance of standby letters of credit and commitments to fund future borrowings to our loan customers are other factors affecting our liquidity needs. Many of these obligations and commitments are expected to expire without being drawn upon; therefore, the total commitment amounts do not necessarily represent future cash requirements affecting our liquidity position. The potential need for liquidity arising from these types of financial instruments is represented by the contractual notional amount of the instrument. Asset liquidity is provided by cash and assets which are readily marketable, or which will mature in the near future. Liquid assets include cash, federal funds sold, and short-term investments in time deposits in banks. Liquidity is also provided by access to funding sources, which include core depositors and correspondent banks that maintain accounts with and sell federal funds to our subsidiary bank. Other sources of funds include our ability to borrow from short-term sources, such as purchasing federal funds from correspondent banks, sales of securities under agreements to repurchase and other borrowings (see below) and an unfunded \$25.00 million revolving line of credit established with Frost Bank, a nonaffiliated bank, which matures on June 30, 2025 (see next paragraph). Our subsidiary bank also has federal funds purchased lines of credit with two non-affiliated banks totaling \$130.00 million. At September 30, 2024, there were no amounts drawn on these lines of credit. Our subsidiary bank also has (i) an available line of credit with the FHLB totaling \$2.20 billion at September 30, 2024, secured by portions of our loan portfolio and certain investment securities, and (ii) access to the Federal Reserve Bank of Dallas lending program secured by portions of certain investment securities. At Septem

The Company renewed its loan agreement, effective June 30, 2023, with Frost Bank. Under the loan agreement, as renewed and amended, we are permitted to draw up to \$25.00 million on a revolving line of credit. Prior to June 30, 2025, interest is paid quarterly at *The Wall Street Journal* Prime Rate and the line of credit matures June 30, 2025. If a balance exists at June 30, 2025, the principal balance converts to a term facility payable quarterly over five years and interest is paid quarterly at *The Wall Street Journal* Prime Rate. The line of credit is unsecured. Among other provisions in the credit agreement, we must satisfy certain financial covenants during the term of the loan agreement, including, without limitation, covenants that require us to maintain certain capital, loan loss reserve, non-performing asset and cash flow coverage ratios. In addition, the credit agreement contains certain operational covenants, which among others, restricts the payment of dividends above 55% of consolidated net income, limits the incurrence of debt (excluding any amounts acquired in an acquisition) and prohibits the disposal of assets except in the ordinary course of business. Since 1995, we have historically declared dividends as a percentage of our consolidated net income in a range of 36% (low) in 2021 and 2020 to 53% (high) in 2003 and 2006. The Company was in compliance with the financial and operational covenants at September 30, 2024. There was no outstanding balance under the line of credit as of September 30, 2024.

In addition, we anticipate that future acquisitions of financial institutions, expansion of branch locations or offerings of new products could also place a demand on our cash resources. Available cash and cash equivalents at our parent company which totaled \$107.32 million at September 30, 2024, investment securities which totaled \$2.16 million at September 30, 2024 and mature over 5 to 6 years, available dividends from our subsidiaries which totaled \$375.30 million at September 30, 2024, utilization of available lines of credit, and future debt or equity offerings are expected to be the source of funding for these potential acquisitions or expansions.

Our liquidity position is continuously monitored and adjustments are made to the balance between sources and uses of funds as deemed appropriate. Liquidity risk management is an important element in our asset/liability management process. We regularly model liquidity stress scenarios to assess potential liquidity outflows or funding problems resulting from economic disruptions, volatility in the financial markets, unexpected credit events or other significant occurrences deemed potentially problematic by management. These scenarios are incorporated into our contingency funding plan, which provides the basis for the identification of our liquidity needs. As of September 30, 2024, management is not aware of any events that are reasonably likely to have a material adverse effect on our liquidity, capital resources or operations. We are monitoring closely the impact to the financial system due to the recent failures of several banks. Given the diversified core deposit base and relatively low loan to deposit ratios maintained at our subsidiary bank, we consider our current liquidity position to be adequate to meet our short-term and long-term liquidity needs. In addition, management is not aware of any regulatory recommendations regarding liquidity that would have a material adverse effect on us.

Off-Balance Sheet ("OBS")/Reserve for Unfunded Commitments. We are a party to financial instruments with OBS risk in the normal course of business to meet the financing needs of our customers. These financial instruments include unfunded lines of credit, commitments to extend credit and federal funds sold to correspondent banks and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in our consolidated balance sheets. At September 30, 2024, the Company's reserve for unfunded commitments totaled \$8.00 million which is recorded in other liabilities.

Our exposure to credit loss in the event of nonperformance by the counterparty to the financial instrument for unfunded lines of credit, commitments to extend credit and standby letters of credit is represented by the contractual notional amount of these instruments. We generally use the same credit policies in making commitments and conditional obligations as we do for on-balance-sheet instruments.

Unfunded lines of credit and commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. These commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, as we deem necessary upon extension of credit, is based on our credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant, and equipment and income-producing commercial properties.

Standby letters of credit are conditional commitments we issue to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The average collateral value held on letters of credit usually exceeds the contract amount.

Table 10 - Commitments as of September 30, 2024 (dollars in thousands):

| | Total Notional Amounts Committed |
|---------------------------------------|--|
| Unfunded lines of credit | \$ 1,279,108 |
| Unfunded commitments to extend credit | 761,150 |
| Standby letters of credit | 49,683 |
| Total commercial commitments | \$ 2,089,941 |

We believe we have no other OBS arrangements or transactions with unconsolidated, special purpose entities that would expose us to liability that is not reflected on the face of the financial statements. The above table does not include balances related to the Company's IRLC and forward mortgage-backed security trades. Total commercial commitments were \$2.09 billion at September 30, 2024, compared to \$1.98 billion at September 30, 2023, and \$1.92 billion at December 31, 2023.

Parent Company Funding. Our ability to fund various operating expenses, dividends, and cash acquisitions is generally dependent on our own earnings (without giving effect to our subsidiaries), cash reserves and funds derived from our subsidiaries. These funds historically have been produced by intercompany dividends and management fees that are limited to reimbursement of actual expenses. We anticipate that our recurring cash sources will continue to include dividends and management fees from our subsidiaries. At September 30, 2024, \$375.30 million was available for the payment of intercompany dividends by our subsidiaries without the prior approval of regulatory agencies. Our subsidiaries paid aggregate dividends of \$40.50 million and \$97.50 million for the nine-months ended September 30, 2024 and 2023, respectively.

Dividends. Our long-term dividend policy is to pay cash dividends to our shareholders of approximately 35% to 40% of annual net earnings while maintaining adequate capital to support growth. We are also restricted by a loan covenant within our line of credit agreement with Frost Bank to dividend no greater than 55% of net income, as defined in such loan agreement. The cash dividend payout ratios have amounted to 47.89% and 49.48% of net earnings for the first nine months of 2024 and 2023, respectively. Given our current capital position, projected earnings and asset growth rates, we do not anticipate any significant change in our current dividend policy.

Our bank subsidiary, which was a national banking association until April 22, 2024, and a member of the Federal Reserve System, was required by federal law to obtain the prior approval of the OCC to declare and pay dividends if the total of all dividends declared in any calendar year would exceed the total of (i) such bank's net profits (as defined and interpreted by regulation) for that year plus (ii) its retained net profits (as defined and interpreted by regulation) for the preceding two calendar years, less any required transfers to surplus.

To pay dividends, we and our subsidiary bank must maintain adequate capital above regulatory guidelines and comply with the general requirements applicable to a Texas corporation. Generally, a Texas corporation may not pay a dividend to its shareholders if (i) after giving effect to the dividend, the corporation would be insolvent, or (ii) the amount of the dividend would exceed the surplus of the corporation. In addition, if the applicable regulatory authority believes that a bank under its jurisdiction is engaged in or is about to engage in an unsafe or unsound practice (which, depending on the financial condition of the bank, could include the payment of dividends), the authority may require, after notice and hearing, that such bank cease and desist from the unsafe practice. The Federal Reserve, the FDIC, Texas Department of Banking, and the OCC have each indicated that paying dividends that deplete a bank's capital base to an inadequate level would be an unsafe and unsound banking practice. The Federal Reserve, Texas Department of Banking, the OCC and the FDIC expect that bank holding companies and insured banks should generally only pay dividends out of current operating earnings.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Management considers interest rate risk to be a significant market risk for the Company. See "Item 2—Management's Discussion and Analysis of Financial Condition and Results of Operations — Interest Rate Risk" for disclosure regarding this market risk.

Item 4. Controls and Procedures.

As of September 30, 2024, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934). Our management, which includes our principal executive officer and our principal financial officer, does not expect that our disclosure controls and procedures will prevent all errors and all fraud.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Our principal executive officer and principal financial officer have concluded, based on our evaluation of our disclosure controls and procedures were effective at the reasonable assurance level as of September 30, 2024.

Subsequent to our evaluation, there were no significant changes in internal controls over financial reporting or other factors that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings.

From time to time, we and our subsidiaries are parties to lawsuits arising in the ordinary course of our banking business. However, there are no material pending legal proceedings to which we, our subsidiaries, or any of their properties, are currently subject.

Item 1A. Risk Factors.

There has been no material change in the risk factors previously disclosed under Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Not applicable

Item 3. Defaults Upon Senior Securities.

Not Applicable

Item 4. Mine Safety Disclosures.

Not Applicable

Item 5. Other Information.

On July 1, 2024, First Financial Bankshares, Inc. (the "Company") renewed, effective July 1, 2024, its Executive Recognition Agreement (each, an "Agreement") with each of the following executive officers of the Company (each, an "Employee"):

<u>Name</u> <u>Title</u>

F. Scott Dueser Chairman, President and CEO

David W. Bailey

Executive Vice President, Chief Banking Officer

Executive Vice President, Chief Administrative Officer

Executive Vice President, Chief Financial Officer

Executive Vice President, Chief Financial Officer

Executive Vice President, Chief Credit Officer

Executive Vice President, Chief Accounting Officer

Executive Vice President, Chief Information Officer

Executive Vice President, Chief Information Officer

Executive Vice President, Chief Risk Officer

Executive Vice President, Chief Risk Officer

Kirk W. Thaxton Chairman, President and CEO, First Financial Trust and Asset Management Company

A copy of the form of Agreement is attached hereto as Exhibit 10.5 and incorporated herein by reference, and the following summary of the Agreement is qualified entirely by reference to the text of the Agreement.

Each Employee's prior Executive Recognition Agreement, if applicable, expired on July 1, 2024, and was replaced by the Agreement.

The term of the Agreement commences effective July 1, 2024, and continues until the earliest to occur of (a) the Employee's death, disability or retirement, (b) the termination of the Employee's employment with the Company prior to a "change in control" (as defined in the Agreement) of the Company, or (c) June 30, 2026, however, on the Initial Expiration Date and on each subsequent second anniversary of the Initial Expiration Date, the Expiration Date shall automatically be postponed for two additional years unless written notice of non-extension of this Agreement is provided by the Company to the Employee at least sixty calendar days before the then-scheduled Expiration Date. Pursuant to the Agreement, if a change in control of the Company occurs during the term of the Agreement, the Agreement shall continue in effect for a period of two years from the date of any such change in control of the Company; and further, if a second change in control occurs within a period of two years from the date of the first change in control, the Agreement shall continue in effect for a period of two years from the date of the first change in control, the Agreement shall continue in effect for a period of two years from the date of the second change in control of the Company. If any benefit accrues and remains unpaid at the time the Agreement would otherwise have terminated, the Agreement will remain in effect until such benefit is paid in full solely for the purpose of permitting the Employee to enforce the full payment of such benefit.

The Agreement provides that if a change in control of the Company occurs, the Employee shall be entitled to benefits (described below) upon the subsequent termination of the Employee's employment during the term of the Agreement, unless such termination is (a) because of the Employee's death, disability or retirement, (b) by the Company "for cause" (as defined in the Agreement), or (c) by the Employee other than for "good reason" (as defined in the Agreement).

The Agreement also provides that if, within twenty-four months following a change in control of the Company, the Company terminates the Employee for any reason other than for cause, death, disability or retirement, or the Employee terminates his employment for good reason, then the Company shall pay or provide to the Employee, no later than the 15th day of the third month following the Employee's date of termination, without regard to any contrary provisions of any applicable employee benefit plan, the following: (a) three-hundred percent (300%) in the case of Mr. Dueser's annual base salary payable by the Company immediately preceding the Date of Termination or two-hundred percent (200%) in the case of other executive officer's annual base salary payable by the Company immediately preceding the Date of Termination; (b) the targeted amount of the Employee's bonus prorated through the date of termination; and (c) a lump sum payment of the Employee's accrued but unused paid time off.

Notwithstanding the foregoing, if an Employee is a "key employee" within the meaning of Section 416(i) of the Internal Revenue Code of 1986, as amended, and the Employee has the right to receive a distribution as a result thereof, then the distribution to such key Employee upon termination of employment shall not commence earlier than six months following the date of termination.

Under the Agreement, if any payments or benefits to the Employee would constitute a "parachute payment" and would be subject to excise tax, then a calculation shall be made comparing (a) the net benefit to the Employee, after payment of such excise tax and all other federal, state, local, or foreign income, and employment taxes, to (b) the net benefit to the Employee if payments are limited to the extent necessary to avoid being subject to the excise tax. Only if the amount calculated under (a) above is less than the amount under (b) above will the payments be reduced to the minimum extent necessary to ensure that no portion of the payment to the Employee is subject to the excise tax. As of the date of this report, based on projected parachute payment amounts, no Employee would incur an excise tax and all parachute payments per the "net benefit" calculation would be fully deductible by the Company.

Item 6. Exhibits.

- 3.1 Amended and Restated Certificate of Formation (incorporated by reference from Exhibit 3.1 of the Registrant's Form 10-Q filed July 30, 2019).
- 3.2 Amended and Restated Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 of the Registrant's Form 8-K filed April 3, 2020).
- 3.3 Amendment to the Amended and Restated Bylaws of the Registrant, dated July 27, 2021 (incorporated by reference from Exhibit 3.3 to the Registrant's Form 10-Q filed August 2, 2021).
- 4.1 Specimen certificate of First Financial Common Stock (incorporated by reference from Exhibit 3 of the Registrant's Amendment No. 1 to Form 8-A filed on Form 8-A/A No. 1 on January 7, 1994).
- 4.2 Description of Registrant's Securities (incorporated by reference from Exhibit 4.2 of the Registrant's Form 10-K filed February 23, 2024).
- 10.1 2012 Incentive Stock Option Plan (incorporated by reference from Appendix A of the Registrant's Definitive Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 filed March 1, 2012).++
- 10.2 2021 Omnibus Stock and Incentive Plan as Amended (incorporated by reference from Exhibit 10 of the Registrant's Form 8-K filed April 28, 2021).++
- 10.3 Promissory Note, dated June 30, 2023, between First Financial Bankshares, Inc. and Frost Bank (incorporated by reference from Exhibit 10.1 of the Registrant's Form 8-K filed July 7, 2023).
- 10.4 Amended and Restated Loan Agreement, dated June 30, 2023, by and between First Financial Bankshares, Inc. and Frost Bank (incorporated by reference from Exhibit 10.2 of the Registrant's Form 8-K filed July 7, 2023).
- 10.5 Form of Executive Recognition Agreement dated July 1, 2024.*++
- 10.6 First Financial Bankshares, Inc. Supplemental Executive Retirement Plan, as amended and restated effective July 26, 2022 (incorporated by reference from Exhibit 10.1 of the Registrant's Form 8-K filed July 29, 2022.)++
- 10.7 Confidential Separation and Release Agreement, dated January 9, 2023, by and between the Company and James R. Gordon (incorporated by reference from Exhibit 10.1 of the Registrant's Form 8-K filed January 11, 2023).++
- 31.1 Rule 13a-14(a) / 15(d)-14(a) Certification of Chief Executive Officer of First Financial Bankshares, Inc.*
- 31.2 Rule 13a-14(a) / 15(d)-14(a) Certification of Chief Financial Officer of First Financial Bankshares, Inc.*
- 32.1 Section 1350 Certification of Chief Executive Officer of First Financial Bankshares, Inc.+
- 32.2 Section 1350 Certification of Chief Financial Officer of First Financial Bankshares, Inc.+
- 101.INS Inline XBRL Instance Document.- the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.*
- 101.SCH Inline XBRL Taxonomy Extension Schema with Embedded Linkbase Documents.*
 - 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)
- * Filed herewith

⁺ Furnished herewith. This Exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

⁺⁺ Management contract or compensatory plan or arrangement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST FINANCIAL BANKSHARES, INC.

By: /s/ F. Scott Dueser Date: November 4, 2024

F. Scott Dueser

Chairman of the Board, President and Chief Executive

Officer

By: /s/ Michelle S. Hickox Michelle S. Hickox Date: November 4, 2024

Executive Vice President and

Chief Financial Officer and Treasurer

EXECUTIVE RECOGNITION AGREEMENT

| | THIS | EXECU' | TIVE R | ECOGNI | TION | AGRE | EMENT | (this | "Agree | ment") | between |
|--------|--------|--------|--------|---------|----------|--------|-----------|--------|---------|--------|------------|
| FIRST | Γ FINA | ANCIAL | BANKS | HARES, | INC., | a Texa | as corpo | ration | (the "C | Compai | ny"), and |
| | | | (the | "Employ | ree") is | dated | effective | July | 1, 2024 | (the ' | 'Effective |
| Date") | | | | | | | | | | | |

WITNESSETH:

WHEREAS, the Company considers it essential to the best interests of its stockholders to foster the continuous employment of key executives of the Company; and

WHEREAS, the Employee is a key executive of the Company; and

WHEREAS, the parties recognize that, as is the case with many publicly-held corporations, the possibility of a "Change in Control" (as such term is defined in Section 1 hereof) may exist and that such possibility, and the uncertainty and questions which it may raise among management, may result in the departure or distraction of a key executive at a critical time, and to the detriment of the Company and its stockholders; and

WHEREAS, the Company recognizes that the Employee, as a key executive, could suffer financial and professional detriments if a Change in Control of the Company were to occur; and

WHEREAS, in order to protect the Employee in the event of a Change in Control of the Company, the Company agrees that the Employee shall receive the benefits set forth in this Agreement in the event the Employee's employment with the Company is terminated subsequent to a Change in Control of the Company under the circumstances described below;

NOW, THEREFORE, the parties hereby agree as follows:

1. <u>Employment in General; Change in Control.</u> This Agreement does not affect the Employee's employment arrangements with the Company except for the conditions contained herein pertaining to a Change in Control of the Company. Absent a Change in Control of the

Company, the Employee's continued employment with the Company shall at all times be subject to the will of the Board of Directors of the Company (the "Board"). For purposes of this Agreement, a "Change in Control" of the Company means the occurrence of any of the following after the Effective Date: (a) any Person (as hereinafter defined) becomes the beneficial owner (as such term is defined in Rule 13d-3 under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), directly or indirectly, of securities of the Company representing more than fifty percent (50%) of the combined voting power of the Company's then outstanding voting securities; or (b) the consummation of a reorganization, merger, consolidation, recapitalization, exchange offer, purchase of assets or other transaction, in each case, with respect to which the Persons who were the beneficial owners of the Company immediately prior to such a transaction do not, immediately after such transaction, own more than fifty percent (50%) of the combined voting power of the reorganized, merged, recapitalized or resulting company's then outstanding voting securities; or (c) the stockholders of the Company approve a plan of complete liquidation or dissolution of the Company and such complete liquidation or dissolution is consummated; or (d) in any two-year period, individuals who were members of the Board at the beginning of such period plus each new director whose election or nomination for election was approved by at least two-thirds of the directors in office immediately prior to such election or nomination, cease for any reason to constitute at least a majority of the Board; or (e) the sale or disposition by the Company of all or substantially all of the Company's assets, other than a sale or disposition by the Company of all or substantially all of the Company's assets to an entity at least 50% of the combined voting power of the voting securities of which is owned by Persons in substantially the same proportions as their ownership of the Company immediately prior to such sale. For purposes of this Agreement, "Person" shall mean and include any individual, corporation, partnership, group, association or other "person", as such term is used in Sections 13(d) and 14(d) of the Exchange Act, other than the Company, a wholly owned subsidiary of the Company or any employee benefit plan(s) sponsored by the Company or a subsidiary of the Company.

2. Term of Agreement.

- (i) Unless extended pursuant to the provisions of Subsection 2(ii), the term of this Agreement shall be for the period commencing as of the Effective Date and continuing thereafter until the earliest to occur of (A) the Employee's death, Disability (as defined in Subsection 3(i) hereof) or Retirement (as defined in Subsection 3(ii) hereof), (B) the termination of the Employee's employment with the Company prior to a Change in Control of the Company, or (C) the Expiration Date (as hereinafter defined). For purposes of clause (C) of this Section 2, the "Expiration Date" shall mean June 30, 2026 (the "Initial Expiration Date"); provided, however, that on the Initial Expiration Date and on each subsequent second anniversary of the Initial Expiration Date, the Expiration Date shall automatically be postponed for two (2) additional years unless written notice of non-extension of this Agreement is provided by the Company to the Employee at least sixty (60) calendar days before the then-scheduled Expiration Date.
- (ii) Notwithstanding anything to the contrary in Subsection 2(i), (A) if a Change in Control of the Company shall have occurred during the term of this Agreement, this Agreement shall continue in effect for a period of two (2) years from the date of any such Change in Control of the Company; and further, if a second Change in Control occurs within a period of two (2) years from the date of the first Change in Control, this Agreement shall continue in effect for a period of two (2) years from the date of the second Change in Control of the Company; and (B) if any benefit accrues and remains unpaid at the time this Agreement would otherwise have terminated, this Agreement shall remain in effect until such benefit is paid in full solely for the purpose of permitting the Employee to enforce the full payment of such benefit.

- 3. Termination Following Change in Control. If a Change in Control of the Company occurs, the Employee shall be entitled to the benefits provided in Subsection 4(iii) hereof upon the subsequent termination of the Employee's employment during the term of this Agreement, unless such termination is (a) because of the Employee's death, Disability or Retirement, (b) by the Company for Cause, or (c) by the Employee other than for Good Reason. The parties hereto expressly acknowledge and agree that notwithstanding anything contained in this Agreement to the contrary, the Employee is entitled to any and all benefits due to the Employee as determined in accordance with the terms of the Company's benefit plans (without reference to this Agreement), including, without limitation, all qualified and nonqualified deferred compensation plans, all equity- and cash-based incentive plans, and all medical, dental, disability, accident and insurance plans, then in effect (each a "Company Benefit Plan") whether the Employee is terminated by the Company for Cause or for other than Cause, by the Employee for Good Reason or for other than Good Reason, because of the Retirement, Disability or death of the Employee or for any other reason, and the benefits provided in Subsection 4(iii) hereof shall be determined in accordance with this Agreement without any impact, impairment, reduction or other effect on the Employee's rights or benefits under such Company Benefit Plan(s). For purposes of this Agreement the following definitions shall apply:
 - (i) <u>Disability.</u> Termination by the Company of the Employee's employment based on "Disability" shall mean termination because of the Employee's absence from his/her duties with the Company on a full-time basis for ninety (90) consecutive days as a result of the Employee's physical or mental incapacity due to injury or illness, unless within thirty (30) days after Notice of Termination (as hereinafter defined) is given to the Employee following such absence the Employee shall have returned to the full-time performance of his/her duties, with or without reasonable accommodations.

- **(ii)** Retirement. Termination by the Employee of the Employee's employment based on "Retirement" shall mean the Employee's voluntary resignation without Good Reason after attaining age 65.
- (iii) Cause. Termination by the Company of the Employee's employment for "Cause" shall mean termination upon (A) the willful and continued failure by the Employee to substantially perform his/her duties with the Company (other than any such failure resulting from the Employee's physical or mental incapacity due to injury or illness) after written demand for substantial performance is delivered to the Employee by the Company, which demand specifically identifies the manner in which the Employee has not substantially performed his/her duties, or (B) the willful engaging by the Employee in conduct which is demonstrably injurious to the Company, monetarily or otherwise. For purposes of this Subsection (iii), no act, or failure to act, on the Employee's part shall be deemed "willful" unless done, or omitted to be done, by the Employee in bad faith and without "reasonable belief" (as hereinafter defined) that his/her action or omission was in, or not opposed to, the best interests of the Company. The phrase "reasonable belief" shall mean the belief that a reasonable and prudent person would have had in the same or similar circumstances as to the act or failure to act. Any act, or failure to act, based upon authority given pursuant to a resolution duly adopted by the Board or based upon the advice of counsel for the Company shall be conclusively presumed to be done, or omitted to be done, by the Employee in good faith, and in the best interests of the Company. Notwithstanding the foregoing the Employee shall not be deemed to have been terminated for Cause unless and until there shall have been delivered to the Employee a copy of a resolution duly adopted by the affirmative vote of not less than a majority of the entire membership of the Board at a meeting of the Board

called for such purpose (after reasonable notice to the Employee and an opportunity for the Employee, together with counsel, to be heard before the Board), finding that in the good faith opinion of the Board the Employee was guilty of the conduct set forth above in (A) or (B) of this Subsection (iii) and specifying the particulars thereof in detail.

(iv) Good Reason. Termination by the Employee of his/her employment for "Good Reason" shall mean termination within a period of time not to exceed one (1) year following the initial existence of one or more of the following conditions arising without the consent of the Employee:

(A) a determination by the Employee, made in good faith and based on the Employee's reasonable belief, that there has been a materially adverse change in his/her status or position as an executive officer of the Company as in effect immediately prior to the Change in Control, including, without limitation, any material change in the Employee's status or position as a result of a diminution in the Employee's duties or responsibilities or the assignment to the Employee of any duties or responsibilities which are inconsistent with such status or position(s), or any removal of the Employee from or any failure to reappoint or reelect the Employee to such position(s) (except in connection with the termination of the Employee's employment for Cause, Disability or Retirement or as a result of the Employee's death or by the Employee other than for Good Reason). The phrase "reasonable belief" shall mean the belief that a reasonable and prudent person would have had in the same or similar circumstances as to the change in status or position;

- (B) a material reduction by the Company in the Employee's annual base salary in effect immediately prior to the Change in Control;
- (C) the relocation of the Employee's principal office outside of the city or metropolitan area in which the Employee is residing at the time of any Change in Control of the Company;
- (D) a material reduction by the Company in the budget over which the Employee retained authority immediately prior to the Change in Control;
- (E) the failure by the Company to provide and credit the Employee with the number of paid vacation days to which the Employee is then entitled in accordance with the Company's normal vacation policy as in effect immediately prior to the Change in Control;
- (F) any other action or inaction by the Company following any Change in Control that constitutes a material breach by the Company of the agreement under which the Employee provided service at the time of the Change in Control of the Company;
- (G) the failure by the Company to obtain from any Successor (as hereinafter defined) the assent to this Agreement contemplated by Section 5 hereof; or
- (H) any purported termination by the Company of the Employee's employment which is not effected pursuant to a Notice of Termination satisfying the requirements of Subsection (v) below (and, if applicable, Subsection (iii) above); and for purposes of this Agreement, no such purported termination shall be effective.

Notwithstanding the above, the Employee is required to provide notice to the Company of the existence of any condition that would allow the Employee to terminate his/her employment for Good Reason within a period not to exceed ninety (90) days of the initial existence of the condition, upon the notice of which the Company shall have a period of no more than thirty (30) days to remedy the condition and during which period the Employee may not terminate his/her employment for Good Reason. It is the intent of the parties that this provision regarding termination by the Employee of his/her employment for Good Reason comply with the requirements of Treasury Regulation Section 1.409A-1(n)(2) and this Agreement shall be construed accordingly.

- (v) <u>Notice of Termination</u>. Any purported termination of the Employee's employment by the Company or by the Employee following a Change in Control of the Company shall be communicated by written Notice of Termination to the other party hereto in accordance with Section 9 hereof. For purposes of this Agreement, a "Notice of Termination" shall mean a notice which shall indicate the specific termination provision in this Agreement relied upon and, if the termination provision is claimed to relieve the Company of its obligation to pay the benefits provided by this Agreement, the notice shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for the denial of the payment of the benefits provided by this Agreement.
- (vi) <u>Date of Termination</u>. "Date of Termination" following a Change in Control shall mean (A) if the Employee's employment is to be terminated for Disability, thirty (30) days after Notice of Termination is given (provided that the Employee shall not have returned to the performance of his/her duties on a full-time basis during such thirty (30) day period), (B) if the Employee's employment is to be terminated by the Company for Cause or by the Employee for Good Reason,

the date specified in the Notice of Termination, or (C) if the Employee's employment is to be terminated by the Company for any reason other than Cause, the date specified in the Notice of Termination, which in no event shall be a date earlier than sixty (60) days after the date on which a Notice of Termination is given, unless an earlier date has been expressly agreed to by the Employee in writing.

4. Compensation Upon Termination; Other Agreements.

- (i) If the Employee's employment shall be terminated for Disability following a Change in Control of the Company, the Company shall pay the Employee's salary through the Date of Termination at the rate in effect just prior to the time a Notice of Termination is given plus any benefits or awards (including both the cash and stock components) under any Company Benefit Plans which pursuant to the terms of any Company Benefit Plans have been earned or become payable, but which have not yet been paid to the Employee. Thereafter, benefits shall be determined in accordance with the Company Benefit Plans then in effect.
- (ii) If the Employee's employment shall be terminated for Cause following a Change in Control of the Company, the Company shall pay the Employee's salary through the Date of Termination at the rate in effect just prior to the time a Notice of Termination is given plus any benefits or awards (including both the cash and stock components) under any Company Benefit Plans which pursuant to the terms of any Company Benefit Plans have been earned or become payable, but which have not yet been paid to the Employee. Thereupon the Company shall have no further obligations to the Employee under this Agreement.
- (iii) Subject to Section 7 hereof, if, within twenty-four (24) months following a Change in Control of the Company, Employee's employment by the Company shall be terminated by the Company other than for Cause, death,

Disability or Retirement, or shall be terminated by the Employee for Good Reason, then the Company shall pay or provide to the Employee, no later than the 15th day of the third month following the Employee's Date of Termination, without regard to any contrary provisions of any Company Benefit Plan, the following:

- (A) two hundred percent (200%) of the Employee's annual base salary payable by the Company immediately preceding the Date of Termination;
- (B) the targeted amount of the Employee's bonus prorated through the Date of Termination; and
- (C) a lump sum payment of Employee's accrued but unused paid time off.
- (iv) It is the intent of the parties that this Agreement not be subject to the provisions of Section 409A of the Internal Revenue Code of 1986, as amended from time to time (the "Code"). As such, this Agreement has been drafted to avoid the requirements imposed by Section 409A of the Code. Provided however, in the event this Agreement or any distribution under this Agreement is later determined to be subject to the provisions of Section 409A of the Code, then if an employee is a Key Employee, pursuant to Section 409A(a)(2)(B)(i) of the Code, such distributions to such Key Employee upon termination of employment shall not commence earlier than six (6) months following the Date of Termination. A "Key Employee" is defined in Section 416(i) of the Code and includes officers of a publicly traded company who have annual compensation greater than \$220,000 (as adjusted following 2024 from year to year for inflation by the Secretary of the Treasury), five percent owners of a publicly traded company, and one percent owners who have annual compensation from a publicly traded company greater

than \$150,000. The Company makes no representation that any or all of the payments or benefits described in this Agreement will be exempt from or comply with Section 409A of the Code and makes no undertaking to preclude Section 409A of the Code from applying to any such payment or benefit. The Employee shall be solely responsible for the payment of any taxes and penalties incurred under Section 409A of the Code.

(v) The amount of any payment provided for in this Section 4 shall not be reduced, offset or subject to recovery by the Company by reason of any compensation earned by the Employee as the result of employment by another employer after the Date of Termination, or otherwise.

5. Successors; Binding Agreement.

- (i) The Company will seek, by written request at least five (5) business days prior to the time a Person becomes a Successor (as hereinafter defined), to have such Person assent to the fulfillment of the Company's obligations under this Agreement. Failure of such Person to furnish such assent prior to the time such Person becomes a Successor shall constitute a condition for termination by the Employee of his/her employment for Good Reason under the provisions of Section 3(iv) of this Agreement, if a Change in Control of the Company occurs or has occurred. For purposes of this Agreement, "Successor" shall mean any Person that succeeds to, or has the practical ability to control (either immediately or with the passage of time), the Company's business directly, by merger, consolidation or purchase of assets, or indirectly, by purchase of the Company's voting securities or otherwise.
- (ii) This Agreement shall inure to the benefit of and be enforceable by the Employee's personal or legal representatives, executors, administrators, heirs,

distributees, and legatees. If the Employee should die while any amount would still be payable to him/her hereunder if the Employee had continued to live, all such amounts, unless otherwise provided herein, shall be paid in accordance with the terms of this Agreement to the Employee's legatee or other designee or, if there is no such designee, to the Employee's estate.

- (iii) For purposes of this Agreement, the "Company" shall include any corporation or other entity which is the surviving or continuing entity in respect of any merger, consolidation or form of business combination in which the Company ceases to exist.
- **6. Fees and Expenses.** The Company shall reimburse the Employee for all reasonable legal fees and related expenses, if any, incurred by the Employee in the successful enforcement of any right or benefit provided by this Agreement.

7. <u>Taxes.</u>

(i) All payments to be made to the Employee under this Agreement will be subject to required withholding of federal, state and local income and employment taxes.

(ii)

(A) Notwithstanding any other provision of this Agreement or any other plan, arrangement or agreement to the contrary, if any of the payments or benefits provided or to be provided by the Company or a corporation which is a member of an "affiliated group" (as defined in Section 1504(a) of the Code without regard to Section 1504(b) of the Code) of which the Company is a member, to the Employee or for the Employee's benefit pursuant to the terms of this Agreement or otherwise (the "Covered Payments") would constitute a "parachute payment" (as defined in Section 280G(b)(2) of the Code), and would, but for this Section 7(ii) be subject to excise tax imposed under Section 4999 of the

Code (or any successor provision thereto) or any similar tax imposed by state or local law or any interest or penalties with respect to such taxes (collectively, the "Excise Tax"), then prior to making the Covered Payments, a calculation shall be made comparing (i) the Net Benefit (as defined below) to the Employee of the Covered Payments after payment of the Excise Tax to (ii) the Net Benefit to the Employee if the Covered Payments are limited to the extent necessary to avoid being subject to the Excise Tax. Only if the amount calculated under (i) above is less than the amount under (ii) above will the Covered Payments be reduced to the minimum extent necessary to ensure that no portion of the Covered Payments is subject to the Excise Tax (that amount, the "Reduced Amount"). "Net Benefit" shall mean the present value of the Covered Payments net of all federal, state, local, foreign income, employment and excise taxes.

- (B) The Covered Payments shall be reduced in a manner that maximizes the Employee's economic position. In applying this principle, the reduction shall be made in a manner consistent with the requirements of Section 409A of the Code, and where two economically equivalent amounts are subject to reduction but payable at different times, such amounts shall be reduced on a pro rata basis but not below zero.
- (C) Any determination required under this Section 7(ii) shall be made in writing in good faith by an independent accounting firm selected by the Company that is reasonably acceptable to the Employee (the "Accountants"), which shall provide detailed supporting calculations to the Company and the Employee as requested by the Company or the Employee. The Company and the Employee shall provide the Accountants with such information and documents as the Accountants may reasonably request in order to make a

determination under this Section 7(ii). For purposes of making the calculations and determinations required by this Section 7(ii), the Accountants may rely on reasonable, good faith assumptions and approximations concerning the application of Section 280G and Section 4999 of the Code. The Accountants' determinations shall be final and binding on the Company and the Employee. The Company shall be responsible for all fees and expenses incurred by the Accountants in connection with the calculations required by this Section 7(ii).

- **8.** <u>Survival.</u> The respective obligations of, and benefits afforded to, the Company and the Employee as provided in Sections 4, 5, 6, 7, 8, 11, 12 and 15 of this Agreement shall survive termination of this Agreement.
- 9. <u>Notice.</u> For purposes of this Agreement, notices and all other communications provided for in the Agreement shall be in writing and shall be deemed to have been duly given when delivered or when mailed by United States registered mail, return receipt requested, postage prepaid to the address set forth below:

| Employee Address: | |
|--------------------------|--|
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| | |

Company Address: 400 Pine Street Abilene, Texas 79601

provided that all notices to the Company shall be directed to the attention of an executive officer of the Company other than Employee, with a copy to the Secretary of the Company, or to such other address as either party may have furnished to the other in writing in accordance herewith, except that notice of change of address shall be effective only upon receipt.

10. <u>Employment with Subsidiaries.</u> Employment with the Company for purposes of this Agreement includes employment with any corporation in which the Company has a direct or

indirect ownership interest of fifty percent (50%) or more of the total combined voting power of all classes of stock in such corporation.

11. <u>Confidential Information</u>. The Employee shall hold in a fiduciary capacity for the benefit of the Company all secret or confidential information, knowledge or data relating to the Company or any of its affiliated companies, and their respective businesses, which shall have been obtained by the Employee during the Employee's employment by the Company or any of its affiliated companies and which shall not be or become public knowledge (other than by acts by the Employee or his/her representatives in violation of this Agreement). After termination of the Employee's employment with the Company, the Employee shall not, without the prior written consent of the Company, communicate or divulge any such information, knowledge or data to anyone other than the Company and those designated by it. In no event shall an asserted violation of the provisions of this Section 11 constitute a basis for deferring or withholding any amounts otherwise payable to the Employee under this Agreement.

12. <u>Miscellaneous; Governing Law.</u> No provision of this Agreement may be amended, waived or discharged following a Change in Control of the Company unless such amendment, waiver or discharge is agreed to in writing and signed by all of the parties affected thereby. No waiver by either party at any time of any breach by the other party hereto of, or compliance with, any condition or provision of this Agreement to be performed by such other party shall be deemed to be a waiver of similar or dissimilar provisions or conditions at the same or at any prior or subsequent time. No agreements or representations, oral or otherwise, express or implied, with respect to the subject matter hereof have been made by either party which are not expressly set forth in this Agreement. The validity, interpretation, construction and performance of this Agreement shall be governed by the laws of the State of Texas.

- 13. <u>Severability.</u> The invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement, which shall remain in full force and effect.
- **14.** <u>Headings.</u> The headings of Sections of this Agreement are included solely for convenience of reference and shall not control the meaning or interpretation of any of the provisions of this Agreement.
- 15. Arbitration. At the election of the Employee, any controversy or claim arising out of or relating to this Agreement, or the breach thereof, shall be determined by final and binding arbitration administered by the American Arbitration Association under its Commercial Arbitration Rules and Mediation Procedures then in effect. Judgment may be entered on the arbitrators' award in any court having jurisdiction. Notwithstanding the above, the Employee shall be entitled to seek specific performance of his/her right to be paid until the Date of Termination during the pendency of any dispute or controversy arising under or in connection with this Agreement.
- 16. <u>Counterparts and Signatures.</u> This Agreement may be executed in several counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument. Signatures delivered by facsimile or other electronic means shall be treated as originals.

| IN WITNESS WHEREOF, the undersigned have executed this Agreement to be effective as of | |
|--|--|
| the date first written above. | |

| | FIRST FINANCIAL BANKSHARES, INC. |
|---|----------------------------------|
| | By: Name: Title: |
| ACCEPTED AND AGREED TO THIS DAY OF, 2024. | "Company" |
| By: | |

Certification of Chief Executive Officer of First Financial Bankshares, Inc.

- I, F. Scott Dueser, Chairman of the Board, President and Chief Executive Officer of First Financial Bankshares, Inc., certify that:
- 1. I have reviewed this Form 10-Q of First Financial Bankshares, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f), for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2024

By: /s/ F. Scott Dueser

F. Scott Dueser

Chairman of the Board, President and Chief Executive Officer

Certification of Chief Financial Officer of First Financial Bankshares, Inc.

- I, Michelle S. Hickox, Executive Vice President and Chief Financial Officer and Treasurer of First Financial Bankshares, Inc., certify that:
- 1. I have reviewed this Form 10-O of First Financial Bankshares, Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f), for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2024

By: /s/ Michelle S. Hickox

Michelle S. Hickox Executive Vice President and Chief Financial Officer and Treasurer

Certification of Chief Executive Officer of First Financial Bankshares, Inc.

This certification is provided pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and accompanies the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended September 30, 2024 of First Financial Bankshares, Inc. (the "Company").

- I, F. Scott Dueser, the Chairman of the Board, President and Chief Executive Officer of the Company, certify that:
- 1. the Form 10-Q fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
- 2. the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 4, 2024

By: /s/ F. Scott Dueser F. Scott Dueser

Chairman of the Board, President and Chief Executive Officer

Subscribed and sworn to before me this 4th day of November, 2024.

/s/ Melissa Ann Kampert

Melissa Ann Kampert Notary Public

My commission expires: October 11, 2028

Certification of Chief Financial Officer of First Financial Bankshares, Inc.

This certification is provided pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and accompanies the quarterly report on Form 10-Q (the "Form 10-Q") for the quarter ended September 30, 2024 of First Financial Bankshares, Inc. (the "Company").

- I, Michelle S. Hickox, the Executive Vice President and Chief Financial Officer and Treasurer of the Company, certify that:
- 1. the Form 10-Q fully complies with the requirements of section 13(a) or section 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a) or 78o(d)); and
- 2. the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 4, 2024

By: /s/ Michelle S. Hickox
Michelle S. Hickox
Executive Vice President and Chief
Financial Officer and Treasurer

Subscribed and sworn to before me this 4th day of November, 2024.

/s/ Melissa Ann Kampert Melissa Ann Kampert

Notary Public

My commission expires: October 11, 2028